

Volume 3 Number 3
March 1995
Australia \$4.00
New Zealand \$5.50 inc GST

The Australasian Phonecard Monthly

The new
COCA-COLA
Phonecards
are now
available!



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out how you
can get your **FREE**
COCA-COLA
Phonecard see
inside for
details!



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 Saturday 1st April 1995
 Refreshments available

Viewing of lots available from 9.30am. Auction from 2.30-5.30pm

FAIRS WE WILL BE ATTENDING IN MARCH

Sun March 5 - Moonee Ponds, (St John's Ambulance Hall) Melbourne
 Sat/Sun March 25/26 - Sydney Int'n'l Phonecard Fair, Holiday Inn Menzies

We will have a complete range of Australian mint & used cards, inc prefix, a wide range of thematics & world cards. We look forward to meeting old & new customers there.

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We are expecting a new shipment of thematic cards in March. Please drop us a line with details of your collecting interests. We will enter your information onto our database & send you copies of current stock.

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COCA®-COLA 2nd issue	Bottle Pack	\$24.50
COCA®-COLA 2nd issue Complimentary- FREE		
when purchasing both of the above new Coca®-Cola issues		
(This card is the "traditional" Ribbon card design)		
Melbourne Phonecard Club/Zoo :	Butterfly in folder	\$7.00
Thirlmere Railway I Pack		\$24.00
Thirlmere Railway II Pack		\$24.00
NSW National Parks Service (15 cards pack)		\$120.00
NSW National Parks Service - individual cards each at		\$9.00
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Kookaburra Pack (avail end Mar/April)		\$19.50
Cyclone Tracey Pack (avail end Mar/April)		\$29.50

Purchase one of each of the above packs and take a 10% discount

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Surf Lifesaving Ltd Pack	\$53.50
Christmas 1994 Ltd Pack	\$45.50
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Invisible Heritage Ltd Pack	\$45.50

Our PREFIX PRICE LIST is the only fully comprehensive listing by prefix available in Australia and covers mint, 1-hole and multi-hole cards. It is regularly updated from our computer database to reflect all changes in today's quickly changing environment. Join our mailing list to obtain regular copies automatically. (please send 6 x 45c stamps to cover costs)

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1st Issue Phonecard



1st Issue ("3801") Phonecard Pack



2nd Issue Phonecard

Thirlmere is located 5km by road from Picton.

It is located on the disused single track Picton - Mittagong Loop Line Railway, built in 1867.

This line was bypassed by a new route through Bargo in 1919 but provided a local service until 1976.

Railway engines and carriages are restored and maintained on this line after discontinuing service with the NSW Railways.

Steam engines regularly run excursion trips throughout the NSW Railway system.

THIRLMERE RAILWAY

		No. REQ.	TOTAL
1st Issue Mint	\$18.00
1st Issue Pack	\$25.00
2nd Issue Mint	\$18.00
2nd Issue Pack	\$25.00
Postage & Packing			\$3.50
TOTAL		

Each Railway Pack contains not only a telephone card but also \$12.00 worth of NSW Railway Stamps and an order form for all Railway Stamp Issues from 1984 - 1994 at a special discount price.

As only 3000 phonecard packs have been produced, this will be one of the most limited of the custom card issues to date.

Early ordering from your local phonecard dealer or Sydney Stamp Centre is recommended.

IT'S EASY TO ORDER NOW!

Simply fill in the details below and return or write to: Sydney Stamp Centre, P O Box 638, Lane Cove, 2066, NSW, Australia.

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I am interested in your issue service.

Yes, I would like a copy of your newsletter.

I collect the following countries: _____

I collect the following topics: _____

Name (given): _____

Enclosed is cheque money order

Surname: _____

Please charge my credit card:

Address: _____

BANKCARD

MASTERCARD

VISA

Postcode _____

Phone (Bus) () _____ (Home) () _____

--	--	--	--	--	--	--	--

Customer Number _____

(Your customer number is above your name on the address label)

PLEASE REMEMBER ALL ORDERS ARE COVERED BY OUR MONEY BACK GUARANTEE.

Expiry Date _____ Signature _____

The Australasian Phonocard Monthly

MARCH 1995 - Vol. 3 No. 3

Managing Editor

Viddy Jermacans

Phone/Fax (067) 65 8006

Publisher

Durrant House Collectables

BRN Q5900505

Printer

Edwards Printing, 13 Lockheed St.

Tamworth, NSW 2340

Editorial Correspondence

The Editor

The Australasian Phonocard Monthly

PO Box 1309, Tamworth, NSW 2340 Australia

Advertising Subscriptions

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DEADLINES	-	APRIL	&	MAY	Issues
Full Colour		22nd March		19th April	
Black & White		23rd March		20th April	
Spot Colour		23rd March		20th April	
Classifieds		24th March		21st April	

EDITORIAL

In last month's Editorial I asked for comment on Telecom's forthcoming Premium and Deluxe Portfolios (containing a \$10 Phonocard and a \$10 Banknote). No responses were received so unfortunately I am unable to report on the feelings of collectors to Telecom's innovation!

Generally, the last six months has been a quiet period in relation to receipt of correspondence from readers of the magazine, hence the reason that the Letters to the Editor page ceased some months ago. This issue however, the 'page' is back with an interesting

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exchange between our latest addition to contributing writers, Bill Elliott, and our regular, Insider.

Readers will find that this issue contains a number of articles/letters which focus on detailed aspects of card production. Whilst this may be 'heavy reading' for some, it does clarify the situation in regards to card production and prefix issue - an area of collecting which is still important to many.

In relation to the collection by prefix, the situation may become somewhat 'clouded' in the near future as uncertainty over the issue of some printed Custom cards continues to develop, ie., in cases where card producers have indicated they no longer want to 'pick up' printed cards from Telecom or where Telecom has 'taken back' cards from producers.

What will happen to the prefix numbers which were allocated to these cards? Associated with the answer to this of course is what will happen to the printed cards themselves, ie., will Telecom destroy them or will they release them at face value through the Phonocard Collector Service or other distribution outlets? If they are to be destroyed will they be replaced by new cards with the same prefix numbers?

I hope to be able to clarify the situation somewhat in the next issue.

An expansion in the printing of this magazine continues with the signing of a contract for Newsagents Direct Distribution Pty Ltd (NDD) to commence distribution into metropolitan newsagencies in Brisbane, Sydney and Melbourne as from the March issue. In addition, NDD takes over the Western Australian distribution from Newspaper, also from March. Initially, an additional 2,250 magazines are being printed. It is intended that within the next three months Adelaide, Hobart and Darwin will also 'come on line' with then an expansion into rural Australia.

This expansion may seem 'piecemeal' and slow but I prefer to see it as cautious. Whilst I have every confidence in the continued expansion in the interest in phonocard collecting, it must be remembered that the production of this magazine is centred solely and wholly on one person - me, ie., as most are aware, this is totally a one-person effort on a part time basis.

I get the impression that people at times get exasperated when they are forced to leave a message on my home answering machine, ie., when they cannot speak to me personally. Whilst Sandy announces that this is 'the Australasian Phonocard Monthly', readers should note that when they call (during the day) is the time that I am at work in an activity unrelated to phonocards. I travel considerably in this work and am away (at times) for days on end, hence my tardiness at times in replying to calls and correspondence.

To clarify the situation in relation to APM's \$2 Complimentary card I will be issuing the card to anyone who commenced their subscription as from the August 1994 issue or whom renewed or extended existing subscriptions also from August 1994.

EDITOR

EDLINS OF CANBERRA



Shop 10, Garema Arcade, Bunda Street,
Canberra City ACT 2501



PO Box 7, Civic Square, Canberra, ACT 2608
Phone (06) 248 7859 - Fax (06) 248 7553

PHONECARD PACK SPECIALS FOR SALE

- | | |
|----------------------------|-------|
| 1. Geelong Trial Pack | \$199 |
| 2. Western Australia | \$59 |
| 3. Northern Territory | \$59 |
| 4. Tasmania | \$59 |
| 5. \$1.50 Bird Choir | \$159 |
| 6. Endangered Species '93 | \$129 |
| 7. Microscopy | \$59 |
| 8. Environment | \$59 |
| 9. Australia Day '94 | \$49 |
| 10. Endangered Species '94 | \$59 |
| 11. Landscape '94 | \$69 |

POSTAGE EXTRA \$3 ON ALL
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Whether you are buying or selling Mint,
Used, Packs, World Cards, Stamps or
Coins, consult us for a fair deal!



New
Coca-Cola
Packs

2 Packs with \$5 Cards at \$24.50 each -
Order both and receive a \$2 card FREE

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AUCTION
SATURDAY, 18th
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at 2.00 pm

AUCTION NO. 105

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Australia's biggest ever
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lots have no reserve price.

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\$1000 in Door Prizes including \$500 CASH TO BE SPENT WITH A DEALER AT THE SHOW

Interstate dealers buying and selling all Coins, Stamps, Phonecards, Militaria, Gold, Silver,
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DEALERS: Tables are available for dealers

- please enquire for full details from Ed Cummings

Phone (06) 248 7859 or Fax 9060 248 7553

COCA-COLA® PHONECARDS IN THE AUSTRALIAN MARKET

Coca-Cola® phonecards have proven themselves to be one of the most popular releases of 1994. They have been well received by the market.

The Universal Coin Company introduced Coca-Cola® phonecards just at a time when the Australian industry needed a strong collectable theme coupled with a professional approach to design and distribution. Just as importantly, having a well known thematic such as Coca-Cola benefits the whole collector market as it introduces more people to phonecard collecting.

The first issue featuring the Polar Bear and Santa packs sold out quickly in a period when the market was in a state of flux. The strong support of this product can be attributed to the excellent limited edition presentation packs, the professionally designed cards, as well as the world wide demand for the Coca-Cola theme.

The first release has only been distributed in Australia and New Zealand. Their value is sure to appreciate as other overseas markets attempt to source the limited release Australian issue. Locally the cards have steadily appreciated in value. The Polar Bear and Santa packs are already selling for between \$25-\$35 each.

The second release again follows a contemporary theme with a pack featuring the Coca-Cola Sun and a traditional pack featuring classic images of the Coca-Cola contour bottle. Previews of the packaging and cards have shown them to be of the same high standard as the first release. The packaging is original, sturdy and colourful. Each of the two packs will feature a \$5 Telecom Phonecard and will be retailing at \$24.50 per pack.

In conjunction with this release the Universal Coin Co. will issue a special complimentary \$2 Telecom Phonecard. This card will feature the classic Coca-Cola script and dynamic curve in white on a red background. This card will be available free with each pair of \$5 cards.

In another first, the Universal Coin Co. is also releasing a gold series of its first release. These will feature the first 500 serial numbered packs. The dynamic logo will be embossed in gold and the serial numbers will be specially hand written in red. Special releases such as these have proven very popular in coins and banknotes. They will prove to be just as successful with phonecards.

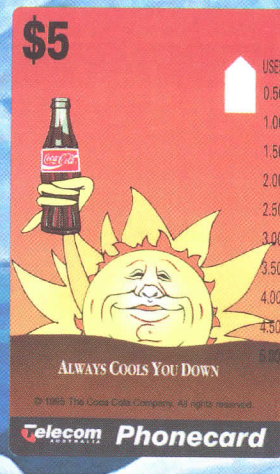
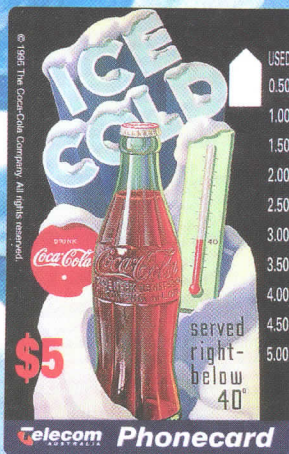
The Gold Issue will only be available at the Sydney International Phonecard Fair, 25-26 March, 1995. We have been advised that the Universal Coin Co. will also be giving away 250 of the \$2 complimentary cards at the Fair (125 cards being given away in each day of the Fair). The Universal Coin Co. advises collectors be early to avoid being disappointed.

The Company has given the market some innovative and original ideas through the Coca-Cola® phonecards. With access to the resources of the Coca-Cola Company such as its extensive archival library of Coca-Cola images and advertising, accumulated for over a century, we should see a consistently professional release of product from the Universal Coin Co. Coca-Cola is a very popular thematic world wide and is proving to be the same in Australia. Exciting themes such as Coke, should prove a popular choice for new collectors as well as existing.

It is good to see the Universal Coin Co. making a long term commitment to collectors by investing time and resources to produce a successful, high quality series of phonecards, with great collector appeal and long term investment potential.

Editor

**New Release
now available.**



The Contour Bottle The COCA-COLA® Sun
\$24.50 per Presentation Pack

Ring your order through to Universal Coin Co.
on (03) 654 2997, Fax (03) 654 8167,
or contact your local Authorised Stockist.



\$2 limited edition Coca-Cola®
Phonecard with every pair of
Sun and Bottle packs ordered.



AUSTRALIAN INTERNATIONAL PHONECARD FAIR '95.....

Two Big Days in March

Due to demand, Australia's major international phonecard fair has been expanded to two days in March. The Australian International Phonecard Fair '95 will be held in Sydney on Saturday and Sunday, the 25th and 26th of March, at the Holiday Inn Menzies.

The fair was previously held over a weekend in conjunction with the Australian International Banknote Fair. Although phonecards were featured at the Banknote Fair and phonecard activity overwhelmed the banknote business, the phonecard fair was officially only a one day fair. Following the success of the previous international fair in Sydney in November and the increase to two days, the March phonecard fair is expected to be the largest held in Australia to date. Most of Australia's leading phonecard dealers are expected to be in attendance. Several New Zealand dealers have also indicated they will be coming to Sydney for the fair. Telecom Australia, PayTel Australia, Universal Coin Co. and several of the official PACS agents will also have tables.

Information and sales for The Australasian Phonecard Monthly will be available as will be the magazine's Complimentary \$2.00 phonecard. All the other phonecard magazines are also expected to be represented at the fair with sales or information tables.

Telecom Australia will have a sales and information table as well as an archival display. They will be selling all their current Phonecards plus special items for young collectors. They will also have plenty of information and brochures about collecting Telecom Phonecards. Unfortunately, due to a prior staff engagement, Telecom staff can only attend the fair on the Sunday. Collectors should take the opportunity to meet these staff personally and discuss their interests and needs.

PayTel Australia will have all their latest issue on sale, including the set and pack of steam locomotives used on Victoria's Narrow Gauge Lines and the 'Tasmanian Tiger' pack and card.

FREE COCA-COLA CARDS

The first 125 collectors to register at the fair on each of Saturday and Sunday will receive a free \$2.00 Coca-Cola Complimentary phonecard. Just fill out the form when you enter and take it to the reception table to get your free card. The Universal Coin Co. will launch their second Coca-Cola phonecard releases at the fair. The two new cards will feature the 'Coca-Cola Sun' and the 'Contour Bottle'. Collectors can order the new issues at the fair and those that do will also receive the \$2 Complimentary Coca Cola phonecard.

Dealers will have a huge array of phonecards for sale. Collectors will be able to select from an outstanding stock of Australian mint and used cards, collector packs, advertising cards, custom cards, special batch and serial numbers, varieties, test cards, specimens, memorabilia, Australian related cards, catalogues and accessories.

There will also be an excellent stock of world phonecards to choose from. Many dealers attending the fair specialise in these world cards, especially from New Zealand, USA, the Pacific area, Malaysia, Singapore, Hong Kong, Japan, China, Europe and Great Britain. Some dealers have stock which contains cards from up to 200 countries. Thematic collecting has become one of the more popular areas of collecting and a large selection of cards covering a wide range of subjects will be available. Dealers at the fair are also interested in buying both Australian and world phonecards.

Two limited Edition souvenir collector cards are being prepared for release at the fair by the organisers. One will be issued on the Saturday and one on the Sunday. They will be the first two cards in a series and further cards in the same series will be released during 1995 at forthcoming fairs.

The fair is being held at the Holiday Inn Menzies which is located in the centre of Sydney adjacent to Wynyard Underground Railway Station and right at the main Wynyard Government Bus Terminus at Wynyard Park (between York and Carrington Streets). The Holiday Inn Menzies is located at 14 Carrington Street, Sydney. As you enter the main front door of the hotel the Wynyard and Margaret rooms are to the left in the new section of the hotel and then down the stairs or lift to the lower ground floor.

The fair will be open to the public from 10.00 am to 5.00 pm each day. Admission is \$2.00 with children under twelve being admitted free.

For further information contact MEF Books, PO Box 523, Narrabeen, NSW, Australia 2101 or by phone on (02) 913 3036.

AUSTRALIAN INTERNATIONAL PHONECARD FAIR '95 SYDNEY

SATURDAY 25 & SUNDAY 26 MARCH 1995

10.00 am - 5.00 pm both days

**FEATURING AUSTRALIA'S AND NEW ZEALAND'S
LEADING PHONECARD DEALERS**

With the **LARGEST** Stocks of
Australian and World Phonecards for **SALE**

TELECOM AUSTRALIA: Retail Sales and Special Archival Exhibition

PAYTEL AUSTRALIA: Sales & Display

COCA-COLA PHONECARDS: Sales and Display

PACS AUTHORISED AGENTS: Sales

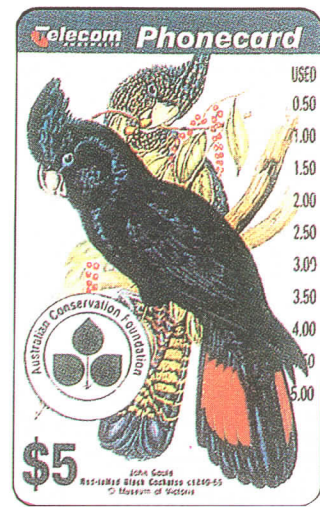
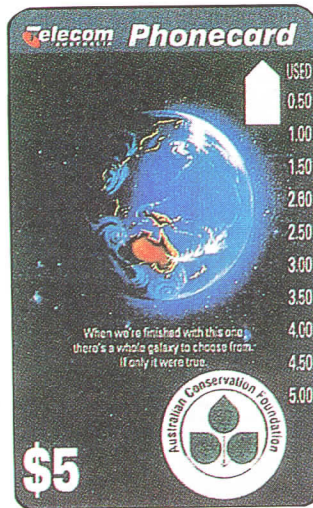
RESERVE THESE DATES - BRING THE FAMILY

Admission Each Day \$2.00 - Children Under 12 FREE

HOLIDAY INN MENZIES

**Wynyard & Margaret Rooms
14 Carrington Street, Sydney**

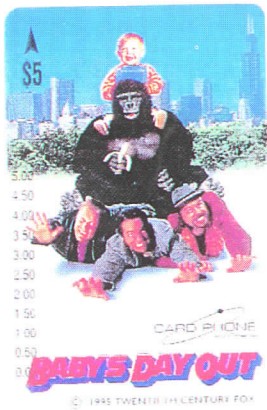
For Further Information Phone: (02) 913 3036



Left and Above: Forthcoming PACS Releases



Above: PayTel's 'Railways of Australia' Series 1, Set 3



Below: PayTel's Tasmanian Tiger

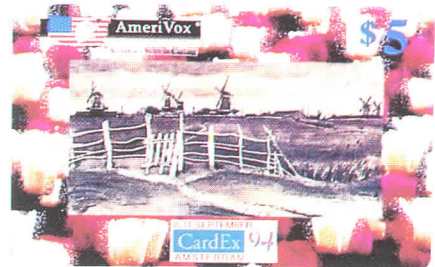


Above: Card Phone Australia "Movie Cards"



Left: Rosebud & District Phonocard Collectors Club Promotional Card

Right: AmeriVox CardEx '94 Phonocard



AUSTRALIAN NEWS UPDATE

TELECOM AUSTRALIA

HONOUR, COURAGE. VALOUR

To mark the 50th year since the end of WWII, Telecom will be releasing an official issue of three cards to commemorate this historic occasion.

The series comprises a \$5, \$10 and a \$20 card and honours those that served in WWII and those who stayed at home to keep the nation running. The cards and pack feature old Australian photos from this period, tinted in different sepia colours. The series will be available for sale in the May issue of the *Bulletin*. A Limited Edition pack is to be produced.

Thanks to the Phonocard Collector Service for information re the forthcoming releases - Ed.

PAYTEL AUSTRALIA

PayTel's first releases for 1995 are now available (see opposite and page 11.).

A single \$10 card and associated Collectors pack (\$15) features the elusive Tasmanian tiger. This card and pack provide a glimpse of Australia's most famous marsupial which has caught the public imagination and is now thought to be extinct. A full colour forest scene featuring the 'tiger' has been hand painted by acknowledged 'tiger' artist Anita Xhafer. The pack contains an authoritative text detailing the history of the animal.

A set featuring Victoria's narrow gauge lines adds to PayTel's 'Railways of Australia' series. The card set (\$3, \$6, \$10) features hand-drawn and air-brushed narrow gauge locomotives: the NA Class ('Puffing Billy'), the G Class Garratt and a Climax geared logging loco. These beautiful additions to the PayTel railway series are available in an optional Collectors' pack (\$25) which tells the narrow gauge story in text and pictures and includes a location map of all of Victoria's narrow gauge lines.

All PayTel Standing Orders for this first release will have been despatched by the end of the first week in March.

PayTel's next regular issue, due for release during April, will continue the 'Heritage Series' and feature Australia's convict settlement at Port Arthur, Tasmania.

Collectors are reminded that all PayTel cards and packs are reviewed in detail in the regular newsletter 'The PayTel Collector'. The 'Collector' also provides background and research details of cards and User Groups and discusses matters of interest to all collectors. Please refer to the PayTel advertisement on page 11. of this magazine for details.

Thanks to Graham Rooke for the update - Ed.

SYDNEY STAMP CENTRE

Michael Hudson advises that the Illustrated Australian National Binder Phonocard System Supplement will be

PRESS RELEASE

APPOINTMENT OF PACIFICNET PTY LTD AS MASTER DISTRIBUTOR

21 February 1995

Card Phone Australia are delighted to announce that effective as of today, Pacificnet Pty Ltd will be the master distributor both domestically and internationally for all Card Phone Australia phonocard releases.

Card Phone Australia welcomes the expertise and the infrastructure of Pacificnet (a division of the International Numismatics Group) and believes that this change of distribution will provide added benefits in service to existing customers.

All enquiries for purchase of Card Phone Australia cards, either general release or custom, should be directed to Pacificnet, contact number: (02) 262 4366.

Any enquiries regarding installations of payphones should continue to be directed to Card Phone Australia as follows:

Frank Wilden	(03) 820 2525
David Mohan	(03) 311 4699

We trust that this innovation will meet with the approval of customers and we thank you in anticipation of your continued future support.

Frank Wilden

David Mohan

available from the Sydney Stamp Centre and from dealers by the middle of March.

For information contact Michael on (02) 231 4583.

INTERNATIONAL NUMISMATICS

International Numismatics have received authorisation for the production of 1,000 phonocards by Card Phone Australia, featuring Kylie Minogue in a scene from the movie Street Fighter (see inside back cover).

This is the third 'movie card' commissioned by International Numismatics (note opposite page).

ADMINISTRATION OF NORFOLK ISLAND

The first Norfolk Island foenkaad set was issued on 7 October 1994, and is available in three types; the Norfolk Pack (6,000), the Euro Pack (2,500) and the USA Edition (2,500). Issue numbers were small by any standards.

These were prepared for the launches on Norfolk Island, in Australia, in Europe at the "T" card fair in Cologne and at the phonocard fair in Houston, Texas. The Norfolk Island Telecommunications Authority has decided that these packs, available through the Foenkaad Bureau, will be withdrawn from sale on 6 April 1995, six months after issue.

The remaining foenkaad packs and cards with their distinctive numbering, will then be destroyed. Following this, the number of packs destroyed will be officially announced. Collectors will thus know the exact number of packs which exist in the market.

officially announced. Collectors will thus know the exact number of packs which exist in the market.

Collectors will remember that the cards were issued for telecommunications use on the island in its phone booths for international calls. Intra-island calls are free and the phone booths don't need card reading machines. The introduction of phonecards has been a huge commercial success on the island with an increase in the phone booth usage of about 70% in the first three months. The current issue of cards will therefore remain on sale as a definitive issue for use on the island. The set of cards will be withdrawn on the 6th of October 1996, should supplies last.

The next set of cards will feature the Norfolk Island Boobook Owl, which has the dubious honour of being the 'worlds rarest bird'. Until recently it was on its own, but a male New Zealand Boobook Owl was introduced in an effort to see if at least some of the genes of the Norfolk species can be saved. Fortunately, they paired up and there are now eleven owls on Norfolk Island - but still only one purebred Norfolk Owl. More details will follow shortly.

Whilst an issuing policy is being developed, it can be emphasised that the Norfolk Island issues will be restricted and certainly will not exceed four per year.

Last orders for the initial packs are now being taken by the Norfolk Island Philatelic Bureau, Norfolk Island, South Pacific 2899 or from Comcard Pty Ltd, PO Box A2176, Sydney South, NSW 2000, Australia.

TOURISM NSW

Tourism NSW has commissioned Telecom Australia to produce three \$2 Phonecards (100,000 in total - I'm unsure of the 'break-up') which will be given away by Tourism NSW officers to incoming international travellers at Sydney airport.

The three promotional cards, featuring the art work of Ken Done, are anticipated in mid March.

I understand that the prefix numbers for the three cards will be 668, 669 and 670.

More on this next month.

TELECOM AUSTRALIA

Featured below is a photocopy of Telecom's (very elusive) \$5 "Thank You" Phonecard.



The card has a prefix number of 548 and a reported print run of 10,000.

Allegedly, these cards are in the hands of Telecom's Corporate Division in Melbourne. They are supposedly complimentary in nature - given away as a token of goodwill to corporate customers in instances of billing disputes.

This should be a very good card to have - but it should prove extremely difficult to obtain - particularly as billing disputes between Telecom and its customers rarely occur! I note that the forthcoming Knox-Sherbrooke Auction has a mint card listed with an estimate of \$150.

MICHAEL DOOHAN

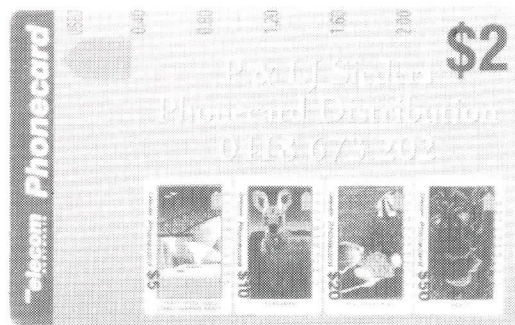
I am advised that Telecom is currently printing 5,000 \$20 Custom Phonecards featuring world motorbike champion, Australia's Michael Doohan.

It is hoped that these cards will be available by the third week in March. Distribution of these cards will be through dealers only.

More on the cards in the April issue of APM.

P & LJ SIEDERS

Whilst this is not a 'new' phonecard (prefix no. 650) I have reproduced it as many readers have indicated that they have not seen it and wondered what it looked like.



FORTHCOMING AUCTIONS

KNOX-SHERBROOKE - 1 APRIL AUCTION

An enormous amount of interest is reportedly being shown in this auction. The Melbourne Phonecard Club is rumoured to be hiring a bus to go along after their normal club meeting which is on the same day.

The auction is to be held at one of Melbourne's leading convention centres - The Exhibition Buildings.

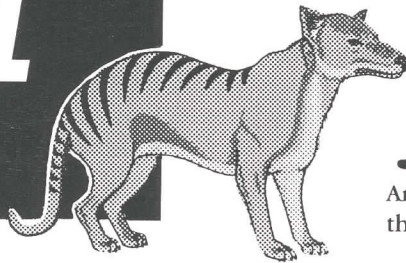
Pages 23-26 in this issue detail the Lots to be offered.

EDLINS OF CANBERRA - 18 MARCH AUCTION
Auction No. 105 will be Australia's biggest ever phonecard auction. A quick perusal of the auction catalogue indicated approximately \$270,000 worth of phonecard (and associated items) Lots.

This auction is a must for collectors, dealers and investors, as 80% of the Lots have no reserve price on them, i.e., 'they must go'.

Both Australian and world cards are extensively listed, which also contain material of a thematic interest to collectors, eg., entertainment and stars, animals, bikes & cars, cartoons, Coca-Cola, scenery, etc. etc.

WHAT'S NEW AT PAY•TEL



First PayTel phonecard release for 1995-
available mid February direct from PayTel or
your local Dealer.

THE TASMANIAN TIGER

PayTel's "Tiger Pack" features an original hand-painted Tasmanian Tiger phonecard and beautiful forest scene, both by acknowledged "Tiger" artist Anita Xhafer.

An authoritative "Tiger Text" is included in the numbered Collectors' pack.

\$10 card / \$15 pack.

VICTORIA'S NARROW GAUGE LINES

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*Colac-Crowes; Wangaratta-Whitfield;
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DO YOU RECEIVE The Pay•Tel

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FAIRS - SHOWS - AUCTIONS

25-26	March 95	Aust International Phonecard Fair	Holiday Inn Menzies	Sydney
18	March 95	Edlins Phonecard, Stamp & Coin Auction	Garema Arcade, Bunda St.	Canberra
1	April 95	Public/Postal Phonecard Auction	Royal Exhibition Buildings	Carlton (Melb)
2	April 95	Australian Phonecard Coll. Club Fair	Council Admin. Centre	Sturt (Adel)
8	April 95	Goulburn Valley Collectors Fair	St Augustines Parish Hall	Shepparton
9	April 95	WA Phonecard, Stamp & Coin Fair	The Kings Hotel	Perth
22-23	April 95	Edlins National Coin & Stamp Show	Lennons Hotel	Brisbane
23	April 95	Phonecard Club of Tasmania Fair	Masonic Hall	Glenorchy
30	April 95	Stamp & Coin Super Fair	Petersham Town Hall	Petersham
7	May 95	NSW Phonecard, Stamp & Coin Fair	Holiday Inn Menzies	Sydney
20	May 95	Rosebud & District Phone. Coll. Club	Caulfield Secondary College	Melbourne
3-4	June 95	Edlins National Coin & Stamp Show	Convention Centre	Canberra
11	June 95	WA Phonecard, Stamp & Coin Fair	The Kings Hotel	Perth
16-17-18	June 95	Sydney Coin & Stamp Fair	Sydney Opera House	Sydney
1-2	July 95	Edlins National Coin & Stamp Show	To be advised	Perth
2	July 95	NSW Phonecard, Stamp & Coin Fair	Holiday Inn Menzies	Sydney
8-9	July 95	International Phonecard & Banknote Fairs	Dallas Brooks Hall	Melbourne
22-23	July 95	Edlins National Coin & Stamp Show	Attrium Hotel	Darwin
6	August 95	WA Phonecard, Stamp & Coin Fair	The Kings Hotel	Perth
12-13	August 95	Edlins National Coin & Stamp Show	Holiday Inn Menzies	Sydney
19-20	August 95	Edlins National Coin & Stamp Show	Convention Centre	Canberra
8	October 95	WA Phonecard, Stamp & Coin Fair	The Kings Hotel	Perth
27	October 95	Edlins National Coin & Stamp Show	To be advised	Burnie
28	October 95	Edlins National Coin & Stamp Show	Albert Hall	Launceston
29	October 95	Edlins National Coin & Stamp Show	Westside Hotel	Hobart
4-5	November 95	Aust International Phonecard Fair	Holiday Inn Menzies	Sydney
11-12	November 95	Edlins National Coin & Stamp Show	Convention Centre	Canberra
19	November 95	Aust International Banknote Fair	Holiday Inn Menzies	Sydney
3	December 95	WA Phonecard, Stamp & Coin Fair	The Kings Hotel	Perth

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PHONECARD FAIR IN SYDNEY
25TH & 26TH MARCH**

The PHANTOM of the OPERA

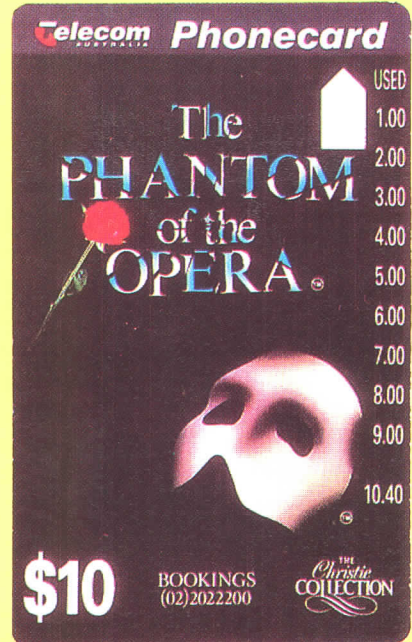
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Name _____ PH Home _____

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THE GRAPEVINE

by Insider

We stand now at the watershed of a new era in phonecard development. The last twelve months have seen the early involvement of speculators reach their peak and the market stabilising after they left the scene. The next twelve months will see a **great increase in the collector base** without the unwanted distraction of the small breed of speculators who expect to realise profit of 100% from any phonecards purchased.

The effect of the speculators was to raise prices far more quickly than the present number of collectors warranted with the result that when the speculators decided to jump out, the prices had to come down to the real collector demand level. The next twelve months should see a steady period of 2-3 months before **prices start to firm again** and gradually increase over time at a realistic rate. **The prices will increase as collectors increase in numbers.** Scarcer items will be first to show price movements as they will be the hardest for dealers to replace. The rate of price increases will be similar to 1993. 1994 was corrupted by the speculator effect!

I see phonecards as a secure long term investment. For this to be true for you as an individual, you have to be discerning with what is purchased and with whom you are purchasing from! I have seen far too many people buying 'investment' items with very little chance of showing a meaningful return. Unfortunately these individuals were hoping that someone else would do all the research for them for nothing! If you are to invest and succeed you must be very careful how you do so. Join a club, talk to lots of club members, go to fairs and visit lots of dealer tables. Spend time getting to know the dealers and choose a couple that have good recommendations and appear 'above board' to yourself from your conversations/dealings with them. If you can not tell a 'good' dealer from a 'shonk', take your Mum along! Once you build up a level of trust with a dealer you will no doubt receive some good advice if you have chosen wisely. If you expect to get great advice from a dealer for free without building up a business relationship with him, you are sort of expecting to be shown where the pot of gold lies at the end of the rainbow!

Why do I see the next twelve months as a growth period after last years reduction in prices? Because the speculator numbers were not as large as some feared and the collector numbers are still increasing at a faster rate than twelve months ago. Four years ago the proportion of investors/speculators to collectors was much larger than today. Perhaps every 1 in 5 were investors/speculators. Today it could be 1 in 30. I judge these ratios from attending club meetings and fairs in different states in Australia. The new collectors appearing on the scene in the last three months have been making an effort on the cheaper end of the Australian card scene. Cards in the scratch bins and under \$10 in price have been selling well at fairs. Soon they will be moving on to better quality used/mint cards. The new collectors are also collecting thematically. These new collectors have a wider range of cards to choose from compared to those who started twelve months ago and they are taking advantage to select those areas that appeal to them.

Some other observations are listed below - all of which point to a hobby that has just started to grow in Australia and has a long way to go before it gets anywhere near its potential. The number of people through the door at the club organised fairs such as Brisbane in January, are greater than last year. The number of clubs in each state continues to increase and those already established clubs are facing bigger projects than last year. The Melbourne Phonecard Club have actually put out a 'real' phonecard. Sydney has produced a club which is doing really well. Queensland appears to be sprouting clubs in lots of areas as does Tasmania.

More and more small stamp/coin dealers and even the odd large coin dealer are joining the hobby. Phonecards are now being traded in trading card shops (move out basketball cards) as well as other smaller type flea markets. Individuals have given up their 'day jobs' to run full-time or part-time phonecard businesses. **Do you know of anyone starting a stamp or coin business at a national level in the past decade?**

Public auctions for phonecards are now a regular feature in most states. This point is **significant** as it means that the amount of cards being bought and sold has gone past the cash-flow reserves of any one individual dealer. As such, it means that the money being spent on phonecards has increased significantly from this time last year. Coinciding with this is the inability of dealers to stock the complete range that is required by collectors. This point again shows that collectors are not just collecting Australian issues but are choosing between a wide range of interests.

1995 should see more 'specialisation' amongst phonecard dealers. Gone are the days when each dealer could attempt to produce all accessories, stock all cards issued and have all the knowledge needed to answer all collector's questions! Twelve months ago collectors may have been choosing to collect Australian cards by design or by prefix in mint or used, with or without collector packs. Nowadays the collector could be choosing from the above as well as thematics from almost any theme, cards from any country, first issues, varieties from Australian or world cards - the list goes on. Collectors are also after early paraphernalia such as the early Billets, early phonecard catalogues such as Hiscocks' first edition, etc. All in all a promising future beckons!!

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The Club meets each first Saturday of the month at 1.00 pm in the Senior Citizens Centre, 18A Bent Street, NORTHCOTE. (Melways reference 30 E7.) AIL welcome to attend.

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This beautifully presented pack includes a brief history of **Cyclone Tracy** which devastated Darwin in the early hours of Christmas Day, 25th of December 1974, photographs, and two \$5 commemorative Phonecards; one depicting a radar image of **Tracy** and the other depicting the aftermath caused by **Tracy**.

- only 7000 limited collectors edition will ever be issued
- all two cards are sequentially numbered with the pack number
- high quality A4, presentation packs
- each pack consists of 2 x \$5.00 official Telecom Phonecards.



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Yes! Please send me:
20th Anniversary Cyclone Tracy
Limited Edition pack.
Loose 2 x \$5.00 set

Price each
\$29.50
\$26.00

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\$ _____

\$ _____

Plus certified mail & packaging of \$3.50 for 1-5 packs;
add \$3.50 for 6-10 packs, etc.

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Cardholder's name: _____ Card no.

Expiry Date: ___ / ___ Signature: _____ Dated: _____

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TRY ME NOW FOR SINGLE CARDS OR
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Rally Australia Set of 3 cards (\$5, \$5, \$10)	\$25
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\$5 Toyota Corolla Mint	\$8
\$5 Cockatoo Mint	\$9

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ROSS L. CAMPBELL

My business will be closed from the 23rd of March to the 22nd of April, 1995. I apologise for any inconvenience this may cause. I'll be attending the Sydney Fair on only Saturday, the 25th of March. I haven't a stand but will be doing the rounds of my fellow dealers so ask for me during the day. Look for my name tag and check with Viddy. I look forward to meeting up with all my friends.

SOME NEW RELEASES

\$2 Luna Park Pack	\$23	Single	\$18
\$2 Butterfly	-	Single	\$5
\$2 B.B.C.	-	Single	\$12
Simpsons Pack	\$24	Single	\$18
Flintstones Pack	\$24	Single	\$18
Kookaburra Pack	\$20	Single	\$12

Many of the above have been delayed however, expect all to be available by 10th of March. Every pack and mint card issued, I have available. Ask for my latest list or send wants.

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\$3.00	Float & Wave	20	20	15
\$6.00	Reach to Rescue	18	15	15
\$1.50	Surf Boats	40	40	40
\$3.00	Zodiac Inflatable	20	20	15
\$6.00	Surf Crew	80	80	75
	PACK	240		

SOUTH AUSTRALIA				
\$2.00	Vineyard 1st print	40	25	10
\$2.00	Vineyard 2nd print	220	25	10
\$2.00	River Murray	45	45	25
\$5.00	Adelaide GP 1st print	50	25	10
\$5.00	Adelaide GP 2nd print	190	25	10
\$5.00	Flinders Ranges	50	30	25
\$10.00	Kangaroo Island	100	70	45
\$20.00	Adelaide 1st print	180	75	30
\$20.00	Adelaide 2nd print	300	50	30
	PACK	650		

QUEENSLAND				
\$5.00	Great Barrier Reef	25	20	15
\$5.00	Gold Coast	25	20	15
\$10.00	Brisbane	240	100	80
	PACK	280		

VICTORIA				
\$5.00	Melbourne 1st print	30	15	5
\$5.00	Melbourne 2nd print	30	20	10
\$5.00	River Murray	30	15	8
\$10.00	Grampians 1st print	65	20	10
\$10.00	Grampians 2nd print	100	20	10
	PACK	300		

NEW SOUTH WALES				
\$2.00	Echidna	25	8	4
\$2.00	Orangutan	20	8	4
\$5.00	Platypus	50	40	30

\$5.00	Giraffe	50	40	30
\$10.00	Cheetah	240	20	10
\$20.00	Zoo	95	50	30
	PACK	450		

WESTERN AUSTRALIA				
\$2.00	Perth Skyline	20	20	18
\$5.00	Karri Forest	25	25	23
\$10.00	Bungle Bungle	30	30	28
	PACK	78		

AUSTRALIAN CAPITAL TERRITORY				
\$2.00	Canberra Mint	25	20	15
\$2.00	Canberra View	50	45	25
\$2.00	Questacon	20	20	15
\$5.00	War Memorial	55	50	35
\$10.00	Telecom Tower	165	80	40
	PACK	250		

NORTHERN TERRITORY				
\$5.00	Crocodile	25	25	20
\$5.00	Uluru	45	45	40
	PACK	65		

TASMANIA				
\$2.00	Cradle Mountain	35	35	30
\$5.00	Hunter Street Hobart	20	20	20
	PACK	65		

RED CROSS				
\$2.00	Health & Safety 1st	30	20	4
\$2.00	Health & Safety 2nd	30	20	4
\$2.00	Blood Transfusion	40	30	20
\$5.00	Comm Service 1st print	45	20	4
\$5.00	Comm Service 2nd pr.	1800	30	6
\$5.00	Youth 1st print	45	20	4
\$5.00	Youth 2nd print	70	20	4
\$10.00	Disaster Relief 1st print	65	15	4
\$10.00	Disaster Relief 2nd pr.	70	10	2
\$20.00	Int Assignment 1st print	100	55	40
\$20.00	Int Assignment 2nd pr.	80	30	18
	PACK	290		

OLYMPIC GAMES				
\$2.00	Hockey 1st print	90	70	10
\$2.00	Hockey 2nd print	120	40	8
\$5.00	Willy 1st print	80	25	10
\$5.00	Willy 2nd print	100	25	10
\$5.00	Swimming 1st print	50	18	5
\$5.00	Swimming 2nd print	50	5	2
\$5.00	Swimming 3rd print	850	5	2
\$5.00	Swimming 4th print	60	5	2
\$5.00	Cycling 1st print	50	15	10
\$5.00	Cycling 2nd print	650	5	2
\$5.00	Cycling 3rd print	750	7	2
\$5.00	Cycling 4th print	80	5	2
\$10.00	Track & Field 1st print	80	10	4
\$10.00	Track & Field 2nd print	50	8	6
\$10.00	Track & Field 3rd print	50	8	6
\$20.00	Marathon 1st print	100	50	30
\$20.00	Marathon 2nd print	75	20	14
\$20.00	Marathon 3rd print	120	25	20
	PACK	450		

TOURIST CARDS OLD LOGO				
\$5.00	Sydney Opera House	10	2	1
\$10.00	Kangaroo	25	3	2
\$20.00	Great Barrier Reef	30	7	4
\$50.00	Koala	90	Buy	50
	Tourist Card Set of 4	150		

TOURIST CARDS NEW LOGO				
\$5.00	Sydney Opera House	10	2	1
\$10.00	Kangaroo	25	3	2
\$20.00	Great Barrier Reef	30	7	4
\$50.00	Koala	90	Buy	50
	New Logo Set of 4 Cards	150	85	55
ENDANGERED SPECIES 1993				
\$5.00	Wallaby	15	3	2
\$5.00	Wombat	15	3	2
\$10.00	Numbat	30	6	4
	End Species Set of 3	60	10	5
	PACK	120		
INDIGENOUS PEOPLE				
\$5.00	Creation of Life	10	3	2
\$10.00	Life on Earth	15	5	3
\$20.00	Eternity	35	18	10
	Indigenous People Set 3	50	25	12
	PACK	40		
LANDSCAPE SERIES 1993				
\$5.00	Billabong, Kakadu	10	3	2
\$10.00	Lizaed Island	15	5	3
\$20.00	Nth Flinders Ranges	35	15	10
	Landscape Set of 3	40	17	10
	PACK	40		
MICROSCOPY				
\$5.00	Plankton	8	3	2
\$10.00	Butterfly Eggs	15	5	3
\$20.00	Pollen Grains	35	15	10
	Microscopy Set of 3	40	17	10
	PACK	75		
ENVIRONMENT 1993				
\$5.00	Recycle	8	3	2
\$10.00	Plant a Tree	14	4	2
\$20.00	Be A Green Consumer	24	12	10
	Environment Set of 3	38	14	10
	PACK	75		
DINOSAURS				
\$5.00	Muttaborrasaurus	8	3	2
\$10.00	Aystosaurus	14	4	3
\$20.00	Minmi	24	14	10
	Dinosaur Set of 3	38	16	10
	PACK	145		
ENDANGERED SPECIES 1994				
\$5.00	Bilby	8	3	2
\$10.00	Swamp Turtle	14	4	3
\$20.00	Gouldian Finch	24	18	14
	End Species Set of 3	38	20	15
	PACK	65		
LANDSCAPE 1994				
\$5.00	Rollards Lagoon	8	7	5
\$5.00	Lamington Nat Park	8	7	5
\$5.00	Alligator River	8	7	5
\$5.00	The Pinnacles	8	7	5
\$5.00	Mt Ben Lomond	8	7	5
\$10.00	Mt Hotham	14	5	3
\$20.00	Crescent Head	24	12	8
	Landscape Set of 7	75	45	30
	PACK	75		
COMMONWEALTH GAMES				
\$5.00	Diving	8	5	2
\$5.00	Cycling	8	5	2
\$10.00	Shotput	14	5	3
	Set of 3	25	10	5

PACK 80				
AUSTRALIAN LIFESAVING 1994				
\$5.00	Surf Life Saving	8	5	2
\$5.00	Royal Life Save Soc	8	5	2
\$10.00	Royal Life Save Soc	14	4	3
\$20.00	Surf Life Saving	24	18	10
	Set of 4 Life Saving	48	24	15
	PACK	50		
GENERIC				
\$2.00	Logo 1st print	30	8	2
\$2.00	Logo 2nd print	35	8	2
\$2.00	Logo 3rd print	45	8	1
\$2.00	Logo 4th print	18	8	1
\$2.00	Logo 5th print	8	6	1
\$2.00	Logo 6th print	8	6	1
\$2.00	Logo 7th print	8	6	1
\$2.00	Logo 8th print	8	6	1
	Set of 8 prints	120	50	6
\$5.00	Logo 1st print	70	50	25
	PACK	120		
\$5.00	Logo 2nd print	50	15	7
\$5.00	Logo 4th print	800	20	10
\$10.00	Logo	250	15	5
\$20.00	Logo	80	25	10
\$50.00	Logo	70	50	30
SINGLE ISSUES				
\$5.00	500th Grand Prix	50	40	30
	PACK	70		
\$5.00	Geneva Bear	210	210	210
\$5.00	Sydney Bid 2000	30	15	10
\$5.00	Cardex	15	10	5
	PACK	75		
\$5.00	Corolla	15	10	7
\$5.00	Cockatoo	15	15	5
\$5.00	Bookmuncher	8	4	2
\$10.00	Bookmuncher	14	5	3
AUSTRALIA DAY ISSUES				
\$5.00	Australia Day '92	90	55	30
	PACK	110		
\$5.00	Australia Day '93	15	3	2
	PACK	35		
\$5.00	Australia Day '94	12	3	2
	PACK	55		
\$5.00	Australia Day '95	9	3	2
	PACK	20		
CHRISTMAS ISSUES				
\$1.50	Bird Choir '92	150	140	140
\$5.00	Wombat '92	15	3	2
\$10.00	Koalas '92	30	5	3
	Xmas '92 Set of 3	175	140	140
\$5.00	Outback Christmas '93	10	3	2
\$10.00	City Christmas '93	18	5	3
	Xmas '93 Set of 2	25	7	4
\$5.00	Christmas '94	8	3	2
\$10.00	Christmas '94	15	5	3
\$20.00	Christmas '94	24	15	10
	Xmas '94 Set of 3	40	18	10
	PACK	49.50		
TELECOM ADVERTISING				
\$5.00	Messages 1st print	15	3	1
\$5.00	Messages 2nd print	40	3	1
\$5.00	Messages 3rd print	30	3	1
\$5.00	Hit a Snag 1st print	25	5	3

\$5.00	Hit a Snag 2nd print	20	6	3
\$10.00	Volume 1st print	25	5	1
\$10.00	Volume 2nd print	230	5	1
\$10.00	Volume 3rd print	25	5	1
\$10.00	Volume 4th print	25	5	1
\$20.00	Bats 1st print	45	20	15
\$20.00	Bats 2nd print	140	20	15
\$20.00	Bats 3rd print	50	20	15

K - MART

\$5.00	AC Cola	10	7	5
\$10.00	Jackaroo	15	12	8
\$20.00	River Gum Classics	30	25	20

CASTLEMAINE

\$10.00	4XXXX	20	12	8
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1994 CHINESE YEAR OF THE DOG

\$5.00	Dog on Ball	8	5	4
\$5.00	Dog on Monocycle	8	5	4
\$5.00	Dog with Flowers	8	5	4
\$5.00	Dog with Ribbon	8	5	4
	Year of the Dog set of 4	30	20	16

SYDNEY DANCE CO./AUSTRALIAN BALLET

\$5.00	Sydney Dance	8	4	2
\$5.00	Ballet	8	4	2
\$10.00	Sydney Dance	14	6	3
\$20.00	Ballet	24	16	10
	Dance & Ballet set of 4	48	20	12

PROMOTIONAL CARDS

\$2.00	Nicotinell	Buying all Gradings		
\$2.00	Rentlo	180	Buying	
\$4.00	Social Security	10	4	2
\$2.00	Emu Export	45	Buying	
\$5.00	Telecom Give Away	Buying all Gradings		
\$2.00	Ken Done Give Away (3)	Buying all Gradings		

FOLDERS WITH CARD

1991 Geneva Bear	Buying
Christmas '92 \$1.50 Bird Choir	150
WAPEX '93 (600 issued)	75
WAPEX '93 signed by	
Emma Rogers - 20 only known	200
Social Security Card	Buying
CardEx 1994	75
Christmas \$5.00	12
Christmas \$10.00	22
Christmas \$20.00	42

COMPLETE COLLECTIONS

Packs 1 - 28 (no folders)	POR
Packs 1 - 14 (no folders to Olympics)	POR
Loose Cards not in Packs	POR
Loose Face Card (Geelong to Aust Day 95)	POR
Above with Reprints	POR

PREFIX NUMBERS 98% AVAILABLE

MINT, ONE HOLE & USED

PLEASE SEND WANT LISTS

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Specialising in the buying and selling of Australian mint phonocards and packs.

Competitive prices.

Enquiries welcome.

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PO BOX 428, ROSEBUD VIC 3939

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THIS MONTHS SPECIALS

TELECOM AUSTRALIA PACKS

Australia Day '94	\$45.00
Dinosaurs	\$125.00
Landscape '94	\$70.00
Lifesaving	\$55.00
Christmas '94	\$45.50

CUSTOM CARD PACKS

Albury High School	\$14.00
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Postage Extra \$4.00 per 3 Packs

For Other Specials Send 45c Stamp For List

*** EXTRA SPECIAL ***

MINT \$6 CARTOON - 10 FOR \$99

Pack	1st Post Office	\$9.00
Pack	Landscape '93	\$42.00
Pack	Indigenous	\$42.00
Pack	Commonwealth	\$44.00
Pack	Australia Day '94	\$45.00
Pack	Australia Day '95	\$11.00
Pack	Lifesaving	\$50.00
Pack	Landscape '94	\$72.00
Mint	Opera (New)	\$7.00
Mint	Reef (New)	\$25.00
Mint	Australia Day '93	\$11.00
Mint	XXXX	\$14.00
Mint	Volume (1st print)	\$19.00
Mint	Cockatoo	\$10.00
Mint	Toyota Corolla	\$10.00
Mint	CardEx '94	\$8.00
Mint	Year of Dog Set (1st)	\$27.00
Mint	K-Mart Set	\$39.00
Mint	Landscape '93 Set	\$39.00
Mint	Indigenous Set	\$39.00

Other Mint, 1 Hole, Multi Available

Postage Extra On Selling Price

FREE PRICE LIST - ENQUIRIES WELCOME

TELEMAX PHONECARDS

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7 To 10 Dealers Buying and Selling

Always a good selection of Australian, Pacific and World Coins, Phonocards and Stamps available.

10.00 a.m. to 4 p.m.

3rd Sunday in every month at BURWOOD MASONIC HALL, 47 Belmore Street, Burwood, NSW.

4th Sunday in every month at GRANVILLE TOWN HALL, Carlton Street, Granville, NSW.

WORLDWIDE TELECARD

HENDRO WINATAN

PO BOX 9094, TE ARO, WELLINGTON, NEW ZEALAND

PH/FAX: 64 4 3851 908

PRICES IN NZ \$'s NZ \$1.00 = US \$0.64 = NLG1.04 = DMO.95 = AUSS\$0.84 VISA-MASTERCARD-AMEX-DINERS ACCEPTED

- * We specialise in supplying top quality used & mint cards from New Zealand plus more than 100 other countries. We can attend to your country or thematic interests.
- * If you are looking for any particular cards, feel free to contact us with your requirements. If we do not have them in stock we will endeavour to obtain them for you immediately.
- * Wholesale service for dealers/promotions.
- * We are buying good themes of used/mint Worldwide Phonecards - Cash/Exchange Deals. Regular suppliers are required.
- * **Introductory Offer** - 20 Used Cards \$18.00
- * **SPECIAL OFFER:** Spend NZ\$200 - \$500 and you will receive a 10% Discount
Spend NZ\$600 - \$1000 and you will receive a 12% Discount
Spend Above NZ\$1000 and you will receive a 15% Discount
- * Pricelist is Mint unless stated.

WE WILL BE ATTENDING THE AUSTRALIAN INTERNATIONAL PHONECARD FAIR '95 IN SYDNEY ON SATURDAY 25 & SUNDAY 26 MARCH 1995, AT THE HOLIDAY INN MENZIES.

AUSTRALIAN PACKS	
New South Wales	\$375
West Australia	\$60
ACT	\$200
Nthn. Territory	\$50
Tasmania	\$55
End Species '93	\$125
End Species '94	\$80
Geelong Trial	\$320
South Australia	\$850

AUSTRALIA - Mint	
\$2 Health & Safety	\$17
\$5 Kakadu	\$10
\$10 Lizard Island	\$14
\$5 Xmas '93	\$10
\$10 Xmas '93	\$18
\$5 Melbourne	\$25
\$5 Sydney 2000	\$25
\$5 Xmas Wombat	\$15

AUSTRALIA RELATED	
BT Qantas + folder	\$25
NZ\$10 ANZ Bank	\$15
Japan Miss Australia Used	\$45
Almost an Angel	\$30
Sydney & Gold Coast Used	\$30
Denmark Kangaroo Used	\$8
Indonesia Kanga.	\$9
UK Koala/Opera House Used	\$15

HARLEY DAVIDSON	
Finland	\$30
Denmark	\$35
BT UK	\$35
Japan	\$70

GERMANY	
Paul McCartney and Tina Turner	\$130
Paul McCartney Get Back	\$120
Antique Phone 4v	\$140
Sydney Opera House & Bridge Used	\$8
Singapore Airlines Used	\$80
Erotique Various ea	\$45
Lufthanza	\$45

CAYMAN ISLANDS	
<u>Used</u>	
D5 Scuba Diver	\$7
D8 Christmas '92	\$8
D10 \$15 Hermit Crab 2	\$9
D12 House 1	\$6
D13 \$15 Boat	\$8
D15 \$15 Christmas '93	\$7
D16 \$10 Lady in Costume	\$6
D17 \$10 Schooner	\$7
D20 \$15 Casa Ship 1994 Taekwondo	\$7
World Cup	\$12
94 Seasons Greetings	\$6

HONG KONG	
<u>Mint</u>	
1991 2nd Rugby 6v	\$250
1994 Hong Kong Stamp Expo Folder	\$110
Mothers/Fathers Day ea	\$25
Fire Engine 10 diff ea	\$160
Horizontal Scene 10v Used	\$200
Giant Panda 3v folder	\$110
Year of Monkey Used	\$45
Year of Rooster Used	\$15

DISNEY	
NZ Snow White Folder	\$85
Ditto Mint set loose	\$40
NZ Lion King CD/Folder	\$70
Ditto Mint set loose	\$40
NZ Pinocchio 2v Folder	\$85
USA Telesia Lion King 2v Used	\$180
Germany Lion King 2v Used	\$25
Austria Lion King Singapore	\$35
Mickey Mouse 4v	\$100
France Goofy Used	\$12
France Starnights Coke/Disney	\$12
Japan Merry Xmas & New Year	\$45

COCA-COLA - Mint	
Australia Polar Bear	\$35
Australia Santa	\$35
Sri Lanka	\$70
China- Shanghai	\$50
Belgium (1000)	\$145
Denmark/KTAS (3000)	\$30
Denmark Coke is the Music	\$110
Denmark Danmont (3500 issued)	\$65
Czech Rep. (5000)	\$45
USA AT&T	
McDonalds & Coke	\$190
Germany Coke & Music 3v	\$260
Iceland Type II	\$65
France (13800)	\$75
Korea set of 5 (300)	\$340
Indonesia (5000)	\$30
USA Times Square 3v	\$120
Peru Composite FU	\$18
Germany Koln Festival	\$40
France Disney/Coke FU	\$12
GB BT 1994	\$110

JAPAN COKE - Mint	
Coke Classic set 6	\$450
Silver card (300)	\$75
Gold card (300)	\$90
I Feel Coke and Sound Special	\$65
As above FU	\$25
30th Anniversary Coke Trucks	\$65
As above FU	\$35
Lady/Umbrella/Coke	\$70
Couple Cuddling/Coke	\$70
Sports/Coke Bottle	\$70
Coke Classic/Man Car	\$70
Work Refreshed & Fridge	\$70
Nurse/Glass of Coke	\$70
Swimming Lady	
"Yes" Coke	\$70
Coke & Columbia Pictures	\$70
Coke Lady & Hat	\$70
Always The Real Thing	\$75
Always Great With Food	\$75

Pair of Can Coke	\$75
Coke Delicious/Refresh	\$75
Koala of Aussie & Coke	\$80
Kangaroo/Kiwi/Coke	\$80
Koala & Coke Cans	\$80
Qantas, Thai, Cathay, SIA, Coke	\$80

JAPAN COKE - Used	
Suzuka 8 Hours	\$25
Verdy Yomiuri 2 diff (3500 issued)	
Soccer Team each	\$35
6,000,000 Drink/Day	\$35
Lady/Antique Dress	\$35
Composite Card	\$20
5 Pictures Lady/Coke	\$35
Play Refreshed	\$35
Le Symbole Amical	\$35
Symbol of Friendship	\$35

JAPAN with Cat No.	
<u>Beatles</u>	
E007 Group Pink Pic.	\$50
E008 Group Blue Pic.	\$50
E009 Please Please Me	\$55
E010 Group Photo used	\$40
E011 Group Revolver	\$55

Whitney Houston	
E135 I'm Your Baby Tonight	\$80
E137 Truth Tour 88 U.	\$35
E140 Sanyo Heat Beat Used	\$30

James Dean - Used	
DD14 Photo P Stern	\$35
DD16 Wing	\$35
DD20 With Hat	\$30
DD22 Driving Car	\$35
DD24 Levis Origin	\$30
DD28 Jeans Levis	\$30
DD32 Iseya with Hat	\$35
DD31 With Glasses M.	\$50
Pair Mug & Marilyn	\$30

Marilyn Monroe - Used	
DM21 Perfume Bottle	\$45
DM22 In Black Dress	\$40
DM23 Smiling Face	\$35
DM24 In Night Dress	\$35
DM28 Hair Advert	\$35
DM50 Mirror Image	\$45
Sun Pt Music Mint	\$60

WISHART PHONECARDS

PO BOX 845, Mt Gravatt, Qld 4122 - Telephone/Fax: (07) 849 2682

STOCKING A WIDE RANGE OF MINT AND USED CARDS

MARCH MINT CARD SPECIALS

Geelong	
\$1.50 Cartoon	\$75.00
\$3 Cartoon	\$15.00
\$6 Reach to Rescue	\$15.00
\$1.50 Surf Boats	\$45.00
\$3 Surf Boats	\$20.00
\$6 Surf Crew	\$75.00
Set of 6 cards	\$235
Victoria	
\$5 River Murray	\$30.00
\$5 Melbourne	\$22.00
\$10 Grampians	\$65.00
South Australia	
\$2 Vineyard	\$40.00
\$10 Kangaroo Island	\$70.00
\$20 Adelaide (2nd print)	\$280
Western Australia	
\$2 Perth	\$20.00
\$5 Karri Forest	\$25.00
\$10 Bungle Bungles	\$30.00
ACT	
\$5 Questacon	\$22.00
\$5 War Memorial	\$40.00
\$10 Tower	\$150

Northern Territory	
\$5 Crocodile	\$20.00
\$5 Uluru	\$43.00
New South Wales	
\$2 Orangutan Prefix 86	\$330
As above x 2	\$600
Tasmania	
\$2 Cradle Mountain	\$40.00
\$5 Hobart	\$25.00
\$5 Landscape '94	
Buying and Selling	
Phantom Collector Cards	
Series 2 Sets	\$30.00
Gallery Cards (Various)	\$15.00
Gem Card (1 Only)	\$20.00
Single Issue	
\$5 AC Cola	\$8.00
\$2 APM	\$12.00
\$2 Dial-a-Box	\$25.00
\$5 Sydney 2000 Bid	\$25.00
\$10 XXXX	\$14.00
\$5 Toyota Corolla	\$12.00
\$2 Nicotinell	\$140
\$2 Emu Export	\$30.00

Rally Set of 3	\$35.00
Spies Hecker Set of 3	\$35.00
\$20 Opera House	\$28.00
\$5 Golden Guitar	\$24.00

Collector Packs	
Disney	\$28.00
Sheepskin Warehouse	\$25.00
Ettamogah Pub	\$30.00
Albury High School	\$17.00
Steam Loco 1210	\$22.00
ASDA Swan	\$30.00

NOTE:
 PRICES SUBJECT TO CHANGE
 WITHOUT NOTICE.
 Laybys of up to 6 weeks
 available by arrangement.
 Purchases add \$3.50 for
 Postage and Certification
 for orders under \$200.00
Payment
 Cheque/Money Order
 (Clearance Times Apply)

Collector Packs Mint Australian Cards



At Wholesale Prices



- ▼ *I specialise* in wholesale and investment portfolios of Telecom Collector Packs and Telecom Phonecards.
- ▼ Whether you are a Phonecard dealer or looking to invest, you simply can't afford not to call me for a quote.
- ▼ I am also *buying*, subject to stock requirements.
- ▼ *I will better any offer* for quantity purchases of packs or cards I have in stock. So call the others, *then call me!*

PETER STEPHENS PHONECARDS

GPO Box 2183 Sydney 2001. Tel (02) 699 8335 (2pm to 9pm)

Lot	TEST CARDS	Est
377	Postes & Telegraphes Billet 25c France	\$60
378	Postes & Telegraphes Billet 25c France	\$60
379	\$15 Anritsu Mint, the hardest to obtain	\$230
380	\$15 Anritsu Multi-hole, the hardest to obtain	\$175
381	\$1.50 % type Anritsu 1-hole serial number 56! Some surface wear	\$100
382	\$1.50 % type Anritsu Multi-hole serial number 168 Some surface wear	\$100
383	\$1.50 % type Anritsu Multi-hole serial number 111 Some surface wear, slightly damaged edge	\$75
384	USA Stromberg Carlson trial card from GPT used in early USA trials 1988 at Atlanta. Mint encoded Cat. Value \$1500 RARE!!	\$1,000
385	USA Plessey Earth Series \$5 (750 issue) Very early trial card 1987. Mint encoded. Cat Value \$340 RARE!!	\$300
386	USA Plessey Earth Series \$10 (1000 issue) Very early trial card 1987. Mint encoded. Cat Value \$195	\$180
387	USA Plessey Earth Series \$20 (2000 issue) Very early trial card 1987. Mint encoded. Cat Value \$195	\$180
388	USA Plessey Earth Series \$25 (750 issue) Very early trial card 1987. Mint encoded. Cat Value \$345	\$300
389	Mexico GPT Red Phone trial card. Mint encoded. Very RARE!!	\$550
390	Mexico GPT Queens Award Blue trial card. Mint encoded. Very RARE!!	\$550
391	Mexico GPT Engineers Test card. (1000 units white card) Mint encoded. Very RARE!!	\$550
Lot	VARIETIES	Est
392	\$5 Generic 2nd Pictorial prefix 333, "star in bridge" x 2	\$40
393	\$1.50 Bird Choir Mint in folder with dot variety	\$230
394	Arguably the RAREST item ever offered in Australia. This Telecom Ltd. Edition Dinosaurs Pack has the THREE ZERO CARDS!! (37700000, 37800000, 38100000). A never to be repeated opportunity!	\$2,200
395	Mint \$5 Olympic Swimming Encoding Error-prefix 18234507	\$85
396	Mint \$5 Olympic Swimming Encoding Error-prefix 18234510	\$85
397	Mint \$5 Olympic Swimming Encoding Error-prefix 18234509	\$85
398	Cardex with printing shift error on pack-yellow band. Card number 59000536	\$95
399	\$5 Dinosaur-prefix 393, yellow dash over dino and yellow dot in blue area. Maxi hole	\$15
400	Mint \$5 Flinders-prefix 1237920, red dot above \$5 variety	\$70
401	Mint \$5 Flinders-prefix 1237925, red dot above \$5 variety	\$70
402	Mint \$5 Flinders-prefix 1237930, red dot above \$5 variety	\$70
403	1-hole \$5 Ballet-prefix 465, two font types in prefix number	\$12
404	Mint \$5 Opera House-prefix 34122557-34122559, (3 cards). One card (558) has no bar code. Another (5597) has no prefix number. RARE!!	\$240
405	1-hole \$5 Xmas 1992-prefix 230 dot variety	\$25
406	Mint XXXX Straw in mouth flaw	\$50
407	Mint \$1.50 Xmas Bird Choir dot flaw	\$200
408	Mint \$10 turtle-prefix 423 white dot under C in phonecard	\$30
409	1-hole \$5 Xmas 1992-prefix 229 dot variety	\$40
410	Multi-hole \$5 Xmas 1992-prefix 229 dot variety	\$35
411	Maxi-hole \$5 Xmas 1992-prefix 219 dot variety	\$40
412	Mint \$10 Landscape 1994-prefix 458, squashed numbers amongst normal print fonts	\$30
413	Mint \$5 WA Landscape 1994-prefix 452, stretched numbers amongst normal print fonts	\$40
414	Mint \$10 Landscape 1994-prefix 458, snakes in blue edge variety x 3	\$55
415	Mint Ettamogah pub Red dot in blue edge variety	\$55
416	DIITTO	\$55
417	Multi hole \$5 generic original logo-prefix 185, displaced dot from "P" variety, slight surface scratch on rear of card	\$35
418	Mint \$5 Recycle-prefix 343, chewed up bar-code variety	\$25
419	Mint \$10 Xmas 1993-prefix 355, same sky colour as \$5 card-not a faded card!	\$45
Lot	WHOLESALE/BULK	Est
420	Japanese thematics-(300 cards) mixture, few duplicates, mainly NTT type pictorial advertising cards, VFU-colorful selection. Estimated RRP \$450	\$210
421	Japanese-(350 cards) advertising cards,	
422	mainly non-pictorial, some attractive cards. Japanese thematics-(300 cards) mixture pictorial scenes, views, advertising etc. VFU, good selection	\$110
423	Japanese thematics-(300 cards) mixture pictorial scenes, views, advertising etc. VFU, good selection	\$230
424	Japanese thematics-(600 cards) mixture pictorial scenes, views, advertising etc. VFU, good selection	\$230
425	Japanese thematics-(665 cards) mixture pictorial scenes, views, advertising etc. VFU, good selection	\$460
426	Northern Territory x 2, Tasmania x 3	\$511
427	Wallaby \$5 prefix 258 x 4 (12,500 issue)	\$350
428	\$2 Generic Mint-prefix 162 2nd prt x 5, prefix 195 4th prt x 5 Mint	\$150
429	Victorian Mint sets x 4. Superb condition. Good investment.	\$250
430	Albury High School loose card in folder x 5	\$400
431	Payphonics Mint sets (\$5, \$10, \$30, \$50) x 3	\$55
432	Sarria Summertime I mint cards x 20 plus UV check cards x 20	\$235
433	Aussie Rules, Modra, Mainwaring, Silvagni, Mint loose cards x 3 each	\$110
434	\$5 Platypus prefix-all prefix 62, x 5	\$112
435	Landscape '94 x 10	\$150
436	Coca-Cola set of Santa and Polar Bear (matching numbers) x 10	\$650
437	Disney-Mickey and Donald x 10	\$390
438	Ettamogah Pub x 5	\$120
439	Norfolk Island set 3 cards x 3	\$130
440	Accumulation of world cards. Some duplicates - good for resale. Japan, Singapore, GB, NZ, all noted NO Australian. (400+ cards)	\$150
441	Accumulation of Used cards. Includes state cards. Face Value \$2500	\$300
442	Multi hole (25 cards) SA, NT, ACT mainly slight seconds some better some worse	\$80
443	Multi hole (46 cards) NSW 13 x \$5, 33 x \$2 cards. Better grade slight seconds	\$80
444	Multi hole recent issues (28 cards) from Landscape '93 to Games. Even spread, some slight seconds, most OK 12 x \$5, 9 x \$10, 7 x \$20. Good lot	\$55
445	Original Generic, Multi hole, 5 x \$5, 5 x \$10, 2 x \$20 and 1 x \$50. Slight seconds. (13 cards)	\$28
446	Red Cross (27 cards) Multi hole, slight seconds. 5 each design, 2 only blood	\$45
447	Multi hole mixed lot seconds 2 x A. Day '92, 4 x grampians, 3 x Melbourne, 1 set Olympic (good used) (15 cards)	\$25
448	Ballet Dance 6 sets, Environmental set x 1, Endangered Species '94 3 sets, 1993 2 sets, Dinosaur 2 sets, Red Cross 2 sets, Generic Original 25 cards (no \$2 but \$50 x 1), Bats x 9, Hockey x 4. Good used RRP \$207. (98 cards)	\$150
449	\$20 Generic-prefix 134 Mint x 10	\$650
450	\$10 Track & Field-prefix 155 2nd prt Mint x 10.	\$250
Lot	WORLD MINT	Est
451	Mercury (20 pcs) inc Owl, Big Ben Fox, PopArt	\$78
452	New Zealand Shell (set 5) and Jurassic Park (set 4)	\$80
453	Christmas Island-prefix 384 and 385 \$10 Cove, \$20 Crabs	\$50
454	Transtel Cardex R15 (1100 issue)	\$45
455	Amerivox (6 cards) 5 minutes, Taste America, Safe, Cardex (2 cards), Amerivox Club card.	\$50
456	Hawaii Eclipse Overprint RARE! (1000 issue) and sought after.	\$600
457	Hawaii 1st 2 issues Diamond Head and Hanuma Bay (Silver back variety)	\$80
458	Hawaii rainbow, Aloha Festivals (2 cards), Aloha Week, Windsurfer	\$195
459	New York Nynex \$5 New York Skyline 1st issue in folder	\$180
460	NewYork Nynex \$5 Democratic Convention 92	\$380
461	Amerivox early 1992 issues (9 cards) includes Hello Canada card. All 3.5 in x 2 in non standard size. Each catalogued at around \$20!	\$100
462	USA-McDonalds & Coke AT & T 3 unit card in original envelope. Very keenly sought item.	\$180
463	USA-Magnificent Perillo Indians. The complete set of 12 mint cads. Retail \$255	\$225
464	Finland-New issue McDonalds-highly collectable theme	\$50
465	USA-Unique set of 3 Tales from the Crypt science fiction horror cards. Interesting!	\$40
466	USA-Marilyn Monroe-in the towel	\$18
467	USA-set of 5 cards depicting Kathmandu. These phonecards also depict the banknotes of Kathmandu. Unique set with potential	\$95
468	Norfolk Island set 3 cards	\$40
469	France-Bart Simpson	\$40
470	Denmark-Titanic sinking	\$25
471	Czeck-Paul McCartney from Ceska	\$16
472	USA-6 sports cards (basketball, tennis, baseball, soccer, boxing, skiing)	\$60
473	Denmark Roskilde Festival '93 (10,000 issue)	\$15
474	Isle of Man GPT Chip card with Magic Eye pattern. Mint in packet	\$10
475	South Africa Birds of Prey (set 6mint), matching numbers!!	\$120
476	Ameritech 20¢ complimentary coinsaver card	\$20
477	USA. Nynex New York II x 3, Summer in the City x 3, Tennis x3	\$108
478	China Beijing Olympic Dragon (4cards) RRP \$40	\$33
479	USA Sprint World Cup (set 4) Mint. This issue was withdrawn from sale due to copyright infringement. RARE	\$150
480	Vatican. 1st 8 cards released. RARE 1st card. Value set at Estimate	\$180
481	South Africa. Child Art Complimentary x 10. mint RRP \$80	\$60
Lot	WORLD PACKS	Est
482	NZ Sci/Tech International Pack	\$250
483	South Africa : Big Five (1000 issue) a must-have!	\$480
484	South African Birds of Prey Pack-Beautiful!	\$150
485	New Issue from US. Set of 6 depicting Treasury Mint notes. Beautifully packaged set	\$95
486	UK: Qantas Collector Folder (1500 issued) x 1	\$25
487	UK: Qantas Collector Folder (1500 issued) x 2	\$45
488	Wyland Whales Amerivox Waikiki pack 5 of the world's best cards (dolphins, whales etc.) One of America's top issues. (2000 issued)	\$95
489	New Zealand-Ultimate Adcard 1994	\$130
490	New Zealand-Year of the Family (with free "General meeting" card)	\$75
491	New Zealand-Farm Animals	\$65
492	New Zealand-Science and Technology International Pack (1000 issue)	\$280
493	New Zealand-Adcard 6	\$140
494	New Zealand-Adcard 5	\$160
495	New Zealand-Business cards	\$200
496	New Zealand-Black Music Legends, a superb looking pack	\$150
497	Germany-Coca-Cola Collector Pack 'Coke is the Music'. (1500 issue), 3 great cards.	\$200
498	Cambodia 1st issue (1000 issue)	\$850
499	South Africa Big Five-1st issue (1000 issue)	\$500
500	Cayman Island 3 cards in Cable and Wireless card-(house, boat, beach)	\$35
501	Dutch private Xmas '94 card in folder and envelope 100cc	\$25
502	Malaysia UniphoneKad. Wild Bird collectors set-beautiful cards	\$70
503	Malaysia UniphoneKad The Nan collectors Edition 1006 (6 cards) 3 cards Barbers corner, 3 cards Din Teksi	\$75
504	Malaysia Soccer 94 World Cup (Baggio/Palacio)	\$30
505	Hong Kong Christmas '92 mint card in pack-(santa over Hong Kong skyline)-very attractive	\$25
506	USA Larry Bird AMCI \$6 mint. (5000 issue), in sealed envelope with stats.	\$25
507	Amerivox 1st Issue \$20 Eagle in sealed pack RRP \$120	\$105
508	USA Space Shuttle (Endeavour) \$5 in sealed envelope	\$20
Lot	WORLD USED	Est
509	BT Modern Art (set 12), Eyes (set 5), plus one other and German Sydney Bridge	\$30
510	Japanese thematics-(48 cards) mixture, few duplicates, nicer types, cats, dogs, trains, views etc. Excellent selection RRP \$150+	\$48
511	Selection of BT Phonecards (50 cards)-many earlier issues, some complete sets eg Normandy Landings, cartoon set	\$120
512	Cyprus-Akamas Forest set Flowers (4 cards) all ending in 3	\$13
513	Cyprus-Akamas Forest set Flowers (4 cards) all ending in 91	\$13
514	Dutch Landis and Gyr Cows Dairy set. Last L & G card. (4 cards inc scarce 4 unit complimentary in Mint)	\$21
515	Dutch Floriade flowers set. 1992 issue inc scarce 4 unit card.	\$16
516	Danish 20 Kr 1993 and 1994 Xmas card pair	\$15
517	Japan (5 cards) Santa Claus House set-very attractive cards.	\$30
518	BT 5 unit Compliments 1st and 2nd issue	\$10
519	RARE!!! 1st official card issued in Japan 1982. Cat no 5a, cat value \$900. Very good condition - a unique card to own. One of the earliest official issues in the world! Low print run for this variety.	\$800

LETTERS TO THE EDITOR

REPLY TO GRAPEVINE

Dear Sir,

In February's THE GRAPEVINE, Insider declared, "Altogether in 1994, around 65 custom cards were produced (about 5 per month)."

The actual figure is 96 cards in 51 individual issues. On an annual basis, that's about eight cards a month. But 87 of those 96 cards had their serials allocated or were issued from August to December, about 17 a month. If the rate of custom card issues halves, approximately the same number will be produced in 1995 as during 1994 - around 100. But let's estimate around 70 cards, twice Insider's prediction!

45 days into 1995 I have counted 12 new custom cards - Cyclone Tracy (two cards), Flintstones, Luna Park, Melbourne Zoo (Butterfly), Phantom of the Opera, Simpsons, and (perhaps?) World War II (an Advertising card and four \$2 Custom cards?). I have counted at least 20 cards as 1994 issues that did not appear until this year, or are yet to appear - Ken Done/Tourism NSW (3), Rentlo #2, NPWS (15), and Thirlmere Railway #2. If counted as 1995 issues we've passed Insider's prediction already! Then there's the Australian Conservation Foundation, RSPCA, and the planned three each of Flintstones and Simpsons (all PACS), Kookaburra, Kidney Kar Rally, Middle East Peace Talks (really?), St. Andrews Cathedral Choir, more Cokes, and maybe another Disney! I doubt we'll see more Apollos, but only 30 custom cards for 1995?

PACS issues alone may account for Insider's prediction of 30. PACS produced 13 cards over that five-month period. Had Telecom been able to meet PACS' deadline for the Australian Open it would have been 16 cards, an average of close to 40 a year. There will already be four issues by end-March, (Simpsons, Flintstones, ACF and RSPCA), and three more each of Flintstones and Simpsons will take the total to ten, before any more contracts are signed!

Bill Elliott

P.S. Here's a simplified list for 1994:-

- 382, 383: Tamworth (2) - February 1994
- 412: Swiss
- 433, 434: Rentlo (2) - 434 not yet sighted
- 453, 524: AWF: Duck & Koala (2) - Issued August 1994
- 454: Steam Loco 1210 - July 1994
- 455: Phonocard Collector - July 1994
- 521, 522, 523: Opera House (3) - August 1994
- 525, 549, 550, 551: AFL #'s 1-4 (4)
- 528: Ettamogah Pub

- 544: Albury High School
- 545 & 651: Victoria Stamp Traders, & reprint (2)
- 546 & 646: Nicotinell #1 & #2 (2)
- 547, 552: Museum of Contemporary Art (2)
- 548: Telecom Corporate
- 558, ..., 562: Apollo II (5)
- 564, ..., 567: Animal Eyes (4)
- 569, 570, 571: Rally Australia (3)
- 589: Inverted Frame/Swan
- 591, 592, 593: Spies Hecker (3)
- 594, 595: Courage Under Fire (2)
- 596, 597: Zoos (2)
- 598, 599: Disney (2)
- 600: Sheepskin Warehouse
- 611, ..., 615: Chinese themes (5)
- 616, ..., 619: one Australia Challenge (4)
- 620: White Tiger
- 624: Black Opal
- 625: Fingal PO
- 631, 632, 633, 666, 667: Apollo XV (5)
- 643: Emu Export
- 644, 645: Coke Bear & Santa (2)
- 647, 671: Summertime #1 & #2 (2)
- 648, 679: Thirlmere Railway #1 & #2 (2)
- 649: Dial-a-Box
- 650: P & LJ Sieders
- 652: Australasian Phonocard Monthly
- 656: Opera House 25th Anniversary
- 660: Michael Lynagh
- 668, 669, 670: Ken Done/Tourism NSW (3) Issue imminent
- 672: Taubmans/BBC
- 680, ..., 694: National Parks & Wildlife Service (15)
- Appeared in February 1995
- 701: \$20 Christmas '94 (Defines end of 1994)

INSIDER'S REPLY

Dear Mr Elliott,

In response to your letter to the Editor, I have to say that you have failed to see the point in my article in relation to the number of custom cards produced last year and the number that may be produced this year.

Firstly, the point is correct that around 65 cards were produced last year. For you to suggest that cards that have not yet been released from Telecom are to be considered as last year's issue is perhaps not really an accurate representation of the number of cards released last year, eg Rentlo 2, Michael Lynagh, etc.

The second point is that it is easy to write in hindsight. When I wrote the article many of the cards mentioned in your list were not notified on Telecom's Hotline! I can hardly count what has not been thought of at the time. Many of the producers were just starting to have a go at designing their first card in December.

More were doing so than could have been foreseen by anyone who knew what was developing in the market place. It seems that many of the cards coming out in the near future are from inexperienced people from outside our hobby - who knows?

The National Parks and Wildlife set of 15 does distort the projected number of 30 issues. However, the point I am trying to make is that the number of issuers producing cards and the number of issues are reducing. The first half of last year saw only a handful of Custom cards produced. The majority were released in the last four months of 1994 and it was only in December & January that card producers saw the danger of producing cards that may produce a cash loss for them instead of a nice little profit.

Perhaps 30 is too little, but after the cards listed on your well compiled list, I doubt if many more will emerge from established producers.

Insider

REVENGE OF THE WHIPPERSNAPPER

Dear Sir,

I sat down the other day with my glass of Coke and a bickie to read the January issue of APM. When I picked up the magazine it fell open at the page "Lets Shoot the Kids". Well know all - have I got news for you!

Us whippersnappers are quicker and slicker and I reckon that I could beat you to the post anytime - in fact I think that our next goal will be to get out and get together since we are the biggest market now and in the future and we'll boycott any adults who overprice their cards - that way adults like Rick Warnecke will be stuck with heaps of cards that they can't sell.

Kids rule and Adults drool!! Being a kid, I don't need to run into the phones - all I have to do is smile sweetly at an adult and ask if they have any spare used cards (which often they do) and they simply give them to me! Then again, if they don't have any, you just look sad and thank them and thats when they give you 20 or 50 cents to buy yourself a treat - you can't lose - and you can't beat a whippersnapper!!!

Morgana E. (age 12).

Morgana - I think Rick was actually writing 'tongue in cheek'. I think he'll like your letter though. Note the following letter - Ed.

CONGRATULATIONS

Dear Sir,

I have just finished reading my first copy of your magazine and am delighted to say how pleased I am with it as an informative and well representaive of the trade magazine.

One of the things that is important to a collector of any type, is knowledge. With articles like your Editorial, Australian News Update, The Japanese Experience, Focus on Faraway Places and A World View, this knowledge is provided.

To finish, I would like to congratulate Rick Warnecke on his article "Lets Shoot the Kids". It's not difficult to see that Rick is an ardent collector and has a great deal of time for the kids. Thanks Rick.

B.J. (Qld)

THE PHONECARD COLLECTORS NEWSLETTER

The Newsletter is now published 6 times a year. Individual copies cost NZ \$4.50 each. The subscription rate is NZ \$24 for 6 issues.

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DID YOU PAY TOO MUCH IN FEBRUARY '95?! READ ON

PLEASE CHECK BELOW TO FIND OUT HOW MUCH IT COST YOU BY NOT CONTACTING ME FIRST..... OH, BY THE WAY, DEDUCT 40cents FOR YOUR PHONE SAVINGS - DON'T IF YOU USED UP A PHONECARD!!

FEBRUARY '95 PACK PRICES

Geelong Trials	\$210	Australia Day '93	\$35	WERE OUR MINT AND USED PRICES HOT TOO??
South Australia	\$490*	Endangered Species '93	\$120*	
\$5 Generic	\$99	Indigenous People	\$39*	WERE OUR INVESTORS A VERY HAPPY BUNCH TOO??
\$5 Grand Prix	\$65*	Landscape '93	\$39*	
Queensland	\$275*	Microscopy	\$65*	AND ARE OUR SPECIALIST (PREFIX, PRINT, VARIETY) COLLECTORS GETTING WHAT THEY WERE AFTER???
Victoria	\$275*	Environment	\$60*	
New South Wales	\$380*	Australia Day '94	\$50*	
Western Australia	\$55	Dinosaurs	\$110*	
Aust Capital Territory	\$195	Endangered Species '94	\$50*	
Northern Territory	\$45	Landscape '94	\$65*	
Tasmania	\$40	Commonwealth Games	\$40*	
Red Cross	\$290	Surf Life Saving	\$50*	
Australia Day '92	\$95	Christmas '94	\$45*	
Olympics '92	\$395	Australia Day '95	\$13*	
\$1.50 Bird Choir	\$150	CardEx with Folder	\$65	

* FREE Laminated Telecom Special Poster Promoting Pack As Issued To Dealers Per Pack AND WHAT ABOUT MARCH '95 PRICES?? WELL, THEY ARE TOO TOO HOT HOT TO PRINT!! YOU HAVE TO PHONE , I'M SORRY, HARRY TO FIND HOW WE CAN SELL AT THESE PRICES.

HIRALAL INVESTMENTS

PO BOX A1222, SYDNEY SOUTH, NSW 2000, AUSTRALIA
PHONE/FAX (02) 675 2584 8PM TO MIDNIGHT

THE ANTARCTIC JAPANESE - AUSTRALIAN PHONECARD

For those collectors (myself included) who are fascinated by exotic, unusual and rare cards, the phonecard pictured here is simply something else!



CARD No. P 5291-6687-526

This phonecard was issued by KDD, Japan, for a 3 minute call from Fremantle, Western Australia, to "home" in Japan. The card was supplied only to members of the Japanese Antarctic Research Team on the Fremantle stopover of their voyage to the Japanese Antarctic base, Soya.

The card value is 1,680 yen for the 3 minute international call and the expiry date of the card was 4.3.31 (31 March 1993). The card is of the remote memory type and hence did not require to be encoded to operate from an Australian payphone.

These cards were in use for about seven days and probably only a few hundred would have been used and perhaps only a small fraction of the few hundreds remain in existence

A similar card was again issued by KDD in 1994.

Cyril Fox - Chelsea Heights, Vic.

SWAPPING

My fine used
Great Britain pictorial phonecards,
including Alladin, etc.
for your fine used Australian.
Please Contact
C.A. RIVERS
UNIT 1, NO 39 PLATT STREET
WALLSEND, NSW 2287

NEW ZEALAND

Limited Edition Packs

Summer Sports	\$175
Year of the Cock (Brodie)	\$395
Critters	\$585
Adpack 5	\$155
Red Nose Day	\$125
Black Music Legends	\$135

Used Cards

\$2 1st Satellites	\$10
\$5 1st Satellites	\$10
\$10 1st Satellites	\$15
2nd Satellites set of 5	\$35
\$2 Commonwealth Games	\$10
\$5 Commonwealth Games	\$10
\$10 Commonwealth Games	\$15
\$20 Commonwealth Games	\$15
Christmas 1990, set of 5	\$25
Landscapes set of 4	\$25
Lighthouses set of 4	\$20
Summer Sports set of 5	\$30
Winter Sports set of 4	\$10
Bogor Cartoons set of 4	\$15
Maori Legends set of 4	\$10
World Wildlife Fund set of 4	\$20
Native Flowers set of 4	\$10

SOUTH AFRICA

RS.40 1988 black trial mint	\$25
R11 1988 black trial mint	\$35
Schlumberger tender card picturing protea flowers (200) mint	\$550
Transtel white trial card	
100 made mint	\$250
Transtel R12.60 Complimentary Tower, 1000 made mint	\$125
Transtel R5 "Martial Eagle" Green Background (400) mint	\$225
Transtel R15 CardEx 1994, 1100 made made. Minor marks as issued mint	\$20
Transtel "Health Train" Call M.T.N. - R10 Map Mint	\$20

Limited Edition Packs

"Big Five"	\$325
"Child Art"	\$195
"Birds of Prey"	\$100

CAMBODIA

\$50 TAI EPTL multi-hole used	\$35
\$2 Earth View mint	\$10
\$5 Satellite mint	\$15

TONGA

1st Issue - Limited Edition Pack - only 500 made	\$150
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HARD TO GET COUNTRIES

	Used	Mint
Bolivia	\$5	-
Central African Rep	\$30	-
Bermuda	\$10	-
Estonia	-	\$15
Russia	\$10	-
Moldavia	-	\$25
Equatorial Guinea	\$15	-
Guinea Conakry	\$20	-
Rwanda	\$40	-
Nigeria	\$18	-
Congo	\$120	-
Ukraine	-	\$28
Irkutsk (Russia)	-	\$15
Slovakia	\$8	-
Mali	\$6	-
Curacao	\$5	-
Benin	\$10	-
Micronesia	-	\$15

Vladivostok (Russia)	-	\$15
Peru	\$6	-
Vatican	-	\$12
Andorra	\$15	-
Leichtenstein	-	\$45
Belarus	\$10	-
Cayman Islands	\$7	-

OVERSEAS BULK LOTS

<u>Japan</u> - Colourful Mixtures, mostly different - 50 cards	\$40
100 cards	\$75
<u>Europe</u> - 50 cards, maximum of 5 from any one country	\$75
<u>World</u> - 10 different countries	\$19
25 different countries	\$55
50 different countries	\$125
100 different countries	\$395
150 different countries	\$695

COMING SOON

Price List 10 - available in late March. One of the most extensive worldwide lists ever available! Over 170 countries featured, including trial cards, test cards, service cards, first issues.... something for everyone. **Reserve your copy today!**

AUSTRALIAN USED CARDS

All First Quality

<u>Geelong</u>	<u>1 Hole</u>	<u>Multi</u>
\$1.50 Cartoon	\$65	-
\$3.00 Cartoon	\$10	-
\$6.00 Cartoon	\$10	-
\$1.50 Surf	\$39	\$20
\$3.00 Surf	\$17	\$10
\$6.00 Surf	\$59	-

South Australia

\$2 Vineyard 1st Print	-	\$10
\$2 Vineyard 2nd Print	\$15	\$8
\$2 River Murray	\$30	\$15
\$5 Grand Prix 1st Pr.	\$15	\$8
\$5 Grand Prix 2nd P	-	\$7
\$5 Flinders Ranges	\$20	\$10
\$10 Kangaroo Island	\$35	\$18
\$20 Adelaide 1st Print	\$24	\$12
\$20 Adelaide 2nd Print	\$18	\$9

Victoria

\$5 River Murray	\$8	\$4
\$5 Melbourne 1st Print	\$8	\$4
\$5 Melbourne 2nd Pr.	\$8	-
\$10 Grampians 1st Pr.	\$10	\$5
\$10 Grampians 2nd Pr.	\$10	-

Northern Territory

\$5 Crocodile	\$18	-
\$5 Uluru (Ayers Rock)	\$32	-

Western Australia

\$2 Perth Skyline	\$22	-
\$5 Karri Forest	\$18	\$15
\$10 Bungle Bungle	\$22	\$18

Tasmania

\$2 Cradle Mountain	\$37	-
\$5 Hobart	\$18	\$15

500th Grand Prix

\$5 Wreath	\$20	-
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Queensland

\$5 Gold Coast	-	\$10
\$10 Brisbane	\$95	\$55

Australian Capital Territory

\$2 Royal Mint	\$18	\$10
\$2 Canberra View	\$27	\$18
\$5 Questacon	\$12	-
\$5 War Memorial	\$20	\$15
\$10 Telecom Tower	\$47	\$28

New South Wales

\$2 Echidna	\$6	\$3
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\$2 Oranutan	\$6	\$3
\$5 Giraffes	\$35	\$25
\$5 Platypus	\$30	-
\$10 Cheetah	\$15	\$8
\$20 Taronga Zoo	\$27	\$18

Telecom '91 Geneva

\$5 Geneva "Bear"	\$150	-
<u>1st Generic Issue</u>		
\$2 Logo 1st Print	\$5	\$1
\$2 2nd to 8th Prints	\$2	\$1
\$5 Logo 1st print	\$20	-
\$5 Logo 2nd Print	\$8	\$4
\$5 Logo 4th Print	\$15	\$8
\$10 Logo	\$10	\$5
\$20 Logo	\$15	\$8
\$50 Logo	\$45	\$25

Red Cross

\$2 Health 2nd Print	\$5	-
\$5 Community 1st Pr	\$8	\$4
\$5 Community 2nd P	\$8	\$4
\$5 Youth 1st Print	\$8	\$4
\$5 Youth 2nd Print	\$8	\$4
\$10 Disaster 1st Print	\$10	-
\$10 Disaster 2nd Pr.	\$6	\$3
\$20 Assignments 1st	\$30	-
\$20 Assignments 2nd	\$8	-

Olympics

\$2 Hockey 1st Print	-	\$8
\$2 Hockey 2nd Print	\$5	-
\$5 Willy 1st Print	\$15	\$10
\$5 Willy 2nd Print	\$15	\$10
\$5 Swimming 1st Pr	\$8	\$4
\$5 Swimming 2nd Pr	\$2	\$1
\$5 Swimming 3rd Pr	\$3	\$2
\$5 Swimming 4th Pr	\$2	\$1
45 Cycling 1st Print	\$8	-
45 Cycling 2nd Print	\$2	\$1
\$5 Cycling 3rd Print	\$3	\$2
\$5 Cycling 4th Print	\$2	\$1
\$10 Track & Field 1st	\$8	\$4
\$10 Track & Field 2nd	\$3	\$2
\$10 Track & Field 3rd	\$3	\$2

Australia Day '92

\$5 "Fireworks"	\$30	-
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Telecom Advertising

\$5 Messages 1st Pr	\$3	\$2
\$5 Messages 2nd Pr	\$3	\$2
\$5 Messages 3rd Pr	\$2	\$1
\$5 Snag 1st Print	\$3	\$2
\$5 Snag 2nd Print	\$5	\$3
\$10 Volume 1st Print	\$4	\$2
\$10 Volume 2nd Pr	\$4	\$2
\$10 Volume 3rd Pr	\$4	\$2
410 Volume 4th	\$3	\$2
\$20 Bats 1st Print	\$12	\$8
\$20 Bats 2nd Print	\$12	-
\$20 Bats 3rd Print	\$10	\$7

Australia Day '93

\$5 "Happy Faces"	\$3	\$2
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Christmas '92

\$5 Wombat	\$3	\$2
\$10 Koalas	\$4	\$3

Endangered Species

\$5 Wombat	\$3	\$2
\$5 Wallaby	\$3	\$2
\$10 Numbat	\$4	\$3

Sydney 2000 Bid

\$5 Sydney 2000	\$10	\$5
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1st Tourist Logo

\$5 Opera House	\$1	50c
\$10 Kangaroo	\$2	\$1
\$20 Great Barrier Reef	\$5	\$2

Indigenous People

\$5 Native Art	\$1	50c
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\$10 Native Art	\$4	\$2
\$20 Native Art	\$12	\$8
K-Mart		
\$5 AC Cola	\$4	\$3
\$10 Jackaroo	\$7	-
\$20 Rivergum Classics	\$14	\$10
XXXX		
\$10 SatisfXXXXion	\$9	\$5
2nd Tourist Issue (New Logo)		
\$5 Opera House	\$1	50c
\$10 Kangaroo	\$2	\$1
\$20 Great Barrier Reef	\$5	\$2
Microscopy		
\$5 Marine Plankton	\$1	50c
\$10 Butterfly Eggs	\$3	\$2
\$20 Pollen Grains	\$12	-
Environment		
\$5 Recycle	\$2	\$1
\$10 Plant a Tree	\$3	\$2
\$20 Green Consumer	\$10	\$6
Christmas '93		
\$5 Outback	\$2	\$1
\$10 City Lights	\$3	\$2
Australia Day '94		
\$5 Leaf Pattern	\$2	\$1
Dinosaurs		
\$5 Mutta	\$1	50c
\$10 Austro	\$3	\$2
\$20 Minmi	\$10	\$7
Endangered Species '94		
\$5 Bilby	\$1	50c
\$10 Swamp Turtle	\$3	\$2
\$20 Gouldian Finch	\$10	\$7
Year of the Dog		
\$5 Dog with Ball 1st	\$4	-
\$5 Dog with Ball 2nd	\$4	-
\$5 Dog with Cycle 1st	\$4	-
\$5 Dog with Cycle 2nd	\$4	-
\$5 Dog with Vase 1st	\$4	-
\$5 Dog with Vase 2nd	\$4	-
\$5 Dog with Ribbon 1st	\$4	-
\$5 Dog with Ribbon 2nd	\$4	-
Landscapes '94		
\$10 Victoria	\$2	\$1
\$20 New South Wales	\$10	\$7
Sydney Dance Company		
\$5 Boxer	\$3	\$2
\$10 Dancers in Tub	\$3	\$2
Australian Ballet		
\$5 Ballet Duo	\$1	50c
\$20 Ballerinas	\$10	\$7
Commonwealth Games		
\$5 Diving	\$2	\$1
\$5 Cycling	\$2	\$1
\$10 Shotput	\$3	\$2
Surf Life Saving/Royal Life Saving		
\$5 Infant Swimmer	\$2	\$1
\$5 Surf Rescue	\$1	50c
\$10 Old Times	\$2	\$1
\$20 Rescue Boat	\$20	\$15
Social Security		
\$4 Woman on Phone	\$2	\$1

Toyota		
\$5 New Corolla	\$7	-
Christmas '94		
\$5 Paper Figures	\$1	50c
\$10 Paper Figures	\$2	\$1
\$20 Paper Figures	\$10	\$7
5th Anniversary		
\$5 Cockatoo	\$7	-
Bookmuncher		
\$5 Cartoon Man	\$2	\$1
Newsagents		
\$5 Magazine Montage	\$3	\$2

USED BULK LOTS

These lots are ideal for retailers, swappers, clubs, etc.
\$5 Cards - 50 cards, maximum 5 of any type, minimum 10 x 1 holers \$25
\$10 cards - 25 cards, maximum 3 of any type, minimum 5 x 1 holers \$25
 Multiples available of these lots.

AUSTRALIAN MINT CARDS

Geelong		
Complete set of 6 cards		\$195
\$6.00 Reach to Rescue		\$12
South Australia		
\$2 Vineyard Prefix 18		\$75
\$2 Vineyard Prefix 40		\$50
\$2 River Murray Prefix 17		\$60
\$5 Grand Prix Prefix 19		\$40
\$20 Adelaide Prefix 24		\$175
500th Grand Prix		
\$5 Wreath		\$45
Queensland		
\$5 Gold Coast		\$20
\$5 Great Barrier Reef		\$20
Northern Territory		
\$5 Crocodile		\$23
\$5 Uluru (Ayers Rock)		\$37
Australian Capital Territory		
\$5 Royal Mint		\$25
\$5 Qwestacon		\$15
Victoria		
\$5 River Murray		\$15
\$5 Melbourne 1st Print		\$15
\$5 Melbourne 2nd Print		\$15
\$10 Grampians 1st Print		\$50
New South Wales		
\$2 Echidna		\$15
\$2 Orangutan		\$15
\$5 Platypus		\$35
\$5 Giraffes		\$45
\$20 Taronga Zoo		\$55
First Generic Issue		
\$2 Logo Prefix 42		\$40
\$2 Logo 1st Print		\$15
\$2 Logo 2nd Print		\$15
\$2 Logo 3rd Print		\$15
\$2 Logo 4th Print		\$15
\$2 Logo 6th Print		\$10
\$2 Logo 7th Print		\$6
\$5 Logo 1st Print		\$48

\$20 Logo	\$65
\$50 Logo	\$55
Red Cross	
\$2 Blood Transfusions Pre 109	\$35
\$20 Int. Assignments Prefix 113	\$65
Barcelona Olympics	
\$5 Willy Koala 1st Print	\$40
\$20 Marathon 1st Print	\$48
\$20 Marathon 2nd Print	\$35
Telecom Advertising	
\$5 Messages 1st Print	\$12
\$5 Hit a Snag 1st Print	\$18
\$5 Hit a Snag 2nd Print	\$15
\$20 Bats 1st Print	\$35
\$20 Bats 3rd Print	\$30
Christmas '92	
\$1.50 Bird Choir with Folder	\$125
\$5 Wombat	\$12
\$10 Koalas	\$23
Tourist Cards - Old Logo	
\$5 Opera House	\$9
\$10 Kangaroo	\$16
\$20 Great Barrier Reef	\$25
\$50 Koala	\$70
Tourist Cards - New Logo	
\$5 Opera House	\$6
\$10 Kangaroo	\$20
\$20 Great Barrier Reef	\$25
\$50 Koala	\$70
Sydney 2000	
\$5 Olympic Bid	\$20
"Modern Issues"	
Indigenous People: Set of 3	\$30
Landscapes '93: \$20 Card	\$20
K-Mart: Set of 3	\$45
XXXX: \$10 Card	\$12
Endangered Species '93: Set of 3	\$35
Environment: \$20 Card	\$20
Christmas '93: Set of 2	\$22
Australia Day '93: \$5 Card	\$15
Australia Day '94: \$5 Card	\$10
Dinosaurs: Set of 3	\$35
Year of the Dog: Set of 4	\$20
Endangered Species '94: Set of 3	\$35
Landscapes '94: Set of 7	\$60
Ballet/Dance: Set of 4	\$40
Commonwealth Games: Set of 3	\$20
Bookmuncher: \$5 Card	\$5
Newsagents: \$5 Card	\$6
Toyota: \$5 Card	\$9
CardEx: \$5 Card	\$9
Anniversary: \$5 Card	\$7
Custom Cards	
Tamworth set of 2	\$30
Steam Locomotive 1210 \$5	\$15
Phonecard Collector \$2	\$10
Phonecard Monthly \$2	\$10
Sydney Opera House set of 3	\$30
Ettamogah Pub \$5	\$20
Albury High School \$2	\$8
Vic Stamp Traders \$2	\$8
Rally Australia set of 3	\$25
Melb Phonecard Club \$2 Zoo	\$5

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South Australia	\$750		Museum Contemp Art	\$65	\$65	1. Brisbane Fair '94	\$6
\$5 Generic	\$140		ASDA - Inverted Swan	\$30	\$30	2. Perth Fair '94	\$6
500th Grand Prix	\$75		ASDA Pack & Card	\$55		3. Melbourne Fair '94	\$6
Queensland	\$295	\$285	Spies Hecker Cars	\$60		4. Darwin Fair '94	\$6
Victoria	\$325		Lloyd Rees Painting	\$70		5. Canberra Fair '94	\$6
New South Wales	\$450	\$440	Flintstones	\$24		6. Sydney Fair '94	\$6
Western Australia	\$80	\$80	Simpsons	\$24		Phonecard Fair Brisbane '94	\$8
Aust Capital Territory	\$295	\$290	<u>A.P.C.</u>			Phonecard/Banknote pair July 94	\$12
Northern Territory	\$65	\$65	Courage Under Fire	\$39.50	\$26	Phonecard/Banknote pair Nov 94	\$12
Tasmania	\$65	\$65	Courage Pack & 2 cards	\$65		<u>PAYTEL AUSTRALIA</u>	
Red Cross	\$350		The Black Opal	\$34	\$24	Abel Tasman	\$195 \$165
Australia Day '92	\$120		Black Opal Pack & card	\$55		Spirit of Tasmania	\$60 \$55
Barcelona Olympics	\$450	\$440	Luna Park	\$24	\$18	Widerness Rivers	\$50
\$1.50 Christmas	\$150	\$145	<u>TELEARCII</u>			The Map	\$10
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Landscape '93	\$45	\$40	AFL Chris Mainwaring	\$19.50	\$19.50	Tasmanian Lighthouse	\$10
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Dinosaurs	\$145	\$145	<u>DISNEY - AUSTRALIA</u>			\$5 Koala & \$10 Duck	\$70
Endangered Species '94	\$80	\$80	Mickey & Donald	\$25	\$25	Albury High School	\$20 \$20
Landscape '94	\$75	\$75	<u>PAYPHONICS</u>			Sheepskin Warehouse	\$25
Commonwealth Games	\$65	\$65	Christmas '94	\$16	\$16	Fingal Post Office	\$12.50 \$12.5
Life Saving	\$53.50	\$53.40	<u>MINT PHONECARDS</u>			Summertime I	\$12 \$8
Christmas '94	\$45.50	\$45.50	\$5 Geneva Koala		\$195	Summertime II	\$12 \$8
Australia Day '95	\$10.50	\$10.50	\$5 Olympic Bid 2000	\$24		Beagle Bros Train	\$20
<u>P.A.C.S</u>			Year of the Dog (4 cards)	\$25		Apollo Conference	\$90
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Tamworth (no fold)	\$75		\$4 Social Security	\$6		CardEx '94	\$10
Swiss Chocolate	\$40	\$40	<u>PROMOTIONAL CARDS</u>			Thirlmere Railway I	\$25 \$18
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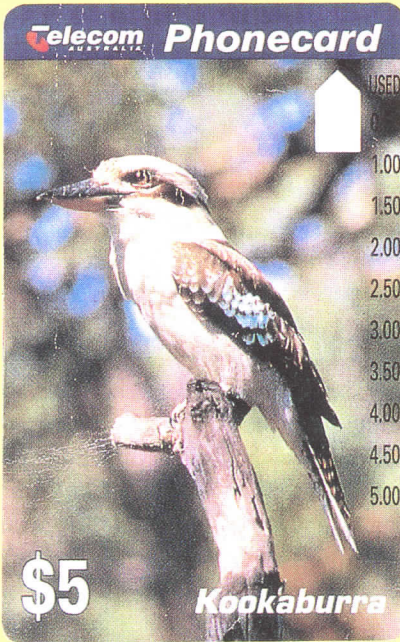
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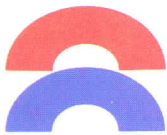
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PAYPHONICS

March 1995

Dear Collector,

All unallocated Pack A was shredded on 28 February 1995. We will advise the total number of Pack A in circulation next month. Thanks to Collectors who wrote in expressing satisfaction with PAYPHONICS Christmas Phonocard charity issue - we appreciate your thoughts and support. Hope you had an enjoyable Summer!

Craig M Hamilton Managing Director - Payphonics

PLEASE SEND ME:	Collector Packs:	Price (a)	Quantity (b)	Amount (a x b)	
	First Issue Pack A (P1 P2 P3) OFF SALE 28Feb95	OFF SALE	OFF SALE	OFF SALE	
	First Issue Pack B (P4) SOLD OUT	SOLD OUT	SOLD OUT	SOLD OUT	
	Christmas 1994 pack C (P2-6)	\$16	units	\$	
	Individual Cards:				
	P1 First Issue	\$5	units	\$	
	P2 First Issue	\$10	units	\$	
	P3 First Issue	\$30	units	\$	
	P4 First Issue	\$50	units	\$	
	P2-6 Christmas 1994	\$10	units	\$	
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	Orders greater than \$100 - free of charge		Add Post, Pack and Ins	\$	
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PAYPHONICS - AUSTRALIA'S FIRST NON TELECOM OPEN USER GROUP PHONECARD OPERATOR

Prints, Print runs, Prefixes...

what??? by Bill Elliott: a Sydney Collector

This is the second in a series of articles looking at options available to collectors wanting to build a "complete" set of phoncards issued by Telecom Australia. There are sensible alternatives to the minimalism of collecting by face design or the exhaustive obsessiveness of collecting by prefix. These are collecting by print codes and other back differences, and collecting by print runs.

Custom and International cards notwithstanding, keeping up with new designs in mint can merely require lodgement of a standing order with Telecom's Phoncard Collector Services. Keeping up with mint prefixes is horrendously arduous, time-consuming and expensive, but a handful of dealers offer a standing order service at a small premium, usually 20% of face for general issues. Another method is to purchase duplicates, and trade with fellow prefix collectors, surely an endangered species in a year that began at prefix 362 and ended at prefix 701, counting from the first prefix after Christmas 1993 to the last prefix for Christmas 1994.

Chasing print runs has been relatively easy, but the recent Christmas issue proved trying, with 16 print runs, counting the LIMITED EDITION (curses to Telecom for these travesties!), over 32 prefixes. There were six print runs of the \$20 card, as many as the first \$20 tourist generic! The demise of the \$50 generic indicates that in future there'll be either many or long print runs of current issue \$20 cards. There certainly seems to be a need for the return of generics to fill gaps between other official issues. Would Telecom consider issuing a three-denomination generic series, changing the designs annually? We would happily get bored with it, of course, but this would be far preferable to engulfing ennui induced by overabundance of every issue!

Cards issued during 1994 had 340 prefixes (including six non-territory International issues) - almost as many as all previous issues over more than four years. Prefixes 477-502 are counted as one prefix only - this range presumably represents the unnumbered Social Security card. Not counted are the following prefixes (although some may turn up): 386-387 (Telecom advise these low print-run Opera House cards were used for "testing materials"), 414-417 (abandoned PACS "The Majors"), 541-543 and 568 (scrapped LIMITED EDITION Life Saving print runs), 621-623 and 626-627 (abandoned Roam Apollo XII), 657-659 (abandoned PACS Heineken Australian Open - PACS are in the rough with their golf issues!), and 653-655, 665, and 673-678 (abandoned issues from The Phoncard Bureau - enough said!).

Of 1994 issues, 96 are (or will be) Custom issues with a face value of \$689, one of those a reprint (Victorian Stamp Traders) bearing a different code number to the first print, "USED" instead of "0.00" in the value scale, and a slightly different design. Custom cards yet to surface are the second Rentlo, and three cards by Ken Done, for Tourism NSW, to be distributed at Sydney Airport to incoming international travellers.

Here's some statistics for the 334 prefixes for 1994 (the six for Cambodia and Rwanda are excluded) for the different styles of collecting the series:

All cards	Design	Back differences	Non-consecutive runs	All print runs	Prefixes
* No of cards:	141	168	208	209	334
* Face value:	\$1,090	\$1,350	\$1,735	\$1,755	\$2,550

Omitting Custom cards, the figures for Telecom regular issues, Australian territories, and advertising cards become:

Non-Custom	Design	Back differences	Non-consecutive runs	All print runs	Prefixes
* No of cards:	45	72	112	113	238
* Face value:	\$401	\$661	\$1,046	\$1,066	\$1,861

* Cards that first appeared in 1993 - "new logo" Tourist Generics and \$5 Recycle - are excluded from "Design" figures;

* The face of the Victorian Stamp Traders reprint differs from the original issue, so is counted under "Design;"

* Back differences are accounted for by 24 LIMITED EDITION cards, and three "Non Refundable" "new logo" tourist generics, earlier (1993) print runs not having these words on the back (had you noticed?);

* \$20 Minmi had two discrete print runs at prefixes 399 and 400. All subsequent cards appear to be in single print runs;

* Included in the above are figures for Christmas and Norfolk Islands, with 7 designs, face \$87, and 11 single-prefix print runs, face \$147. When compiling these figures, the writer heard rumours of Norfolk Island trial cards (386 & 387 perhaps?), so should these exist, any information would be welcomed;

* Many thanks, to Emma Rogers of Telecom, and Derek and Glen of the Sydney Phoncard Collectors Club, for prefix information used in compiling the above figures.

But now the next instalment in our examination of the Australian series:

First Generics (Telecom Logo design):

Level of collecting	Cards	Face	Retail: Mint	Retail: one-hole	Retail: multi
* Pack (issue price \$6):	1	\$ 5	around \$140	n/a	n/a
* Face designs:	6	\$ 89	\$400-600	\$100-\$120	\$40-\$60
* Coded prints:	14	\$111	\$1,350-\$1,750	around \$200	\$65-\$100
* Non-consecutive print runs:	19	\$127	up to \$2,200	up to \$350	up to \$150
* All print runs:	31	\$188	over \$4,000	up to \$550	up to \$200
* Prefixes (600 runs excluded):	59	\$244	over \$5,000	up to \$700	up to \$300
* 600 runs (41, and 43 high):	2	\$ 4	???	???	???

* Although there are only five denominations, there was a minor design change to the \$2 Logo for the 6th to 8th prints - the value scale at the top of the card was altered. Thus there are six face designs to collect;

* One-hole prices for coded prints seem fairly standard from dealer to dealer. Great price variations occur with the rare mint \$5 4th print (\$750-\$900) and \$10 (\$200-\$300). There appears little rhyme or reason for the price variations from dealer to dealer with multi-hole cards.

The 14 coded prints and 31 print runs:

Note: a hyphen ("-") indicates one print run across two or more prefixes. An ampersand ("&") indicates consecutive but discrete print runs. A comma (",") separates non-consecutive print runs.

* \$2 Logo (old value scale to "\$2.10"):

* GC2 (3 non-consecutive print runs, 11 print runs, 14 prefixes): 41 [high numbers 4199400 on]-43 [low numbers to 4325199] (125,800 cards) & 43 [high numbers 4399400 on]-44 (100,600) (note the difference between the two prefix 43's), 55 & 56 (75,500 each), 71 & 72 & 73 & 74 & 75 & 76 (90,600 each) & 77 (75,500);

* GC2-2 2nd print (2, 2, 10): 157-163 (650,000), 169-171 (300,000);

* GC2-3 3rd print (1, 1, 5): 177-181 (500,000);

* GC2-4 4th print (1, 1, 4): 192-195 (400,000);

* GC2-5 5th print (1, 1, 3): 203-205 (300,000);

* \$2 Logo (new value scale to "\$2.00"):

* GC2-6 6th print (1, 1, 3): 211-213 (250,000);

* GC2-7 7th print (1, 1, 6): 222-227 (500,000);

* GC2-8 8th print (1, 1, 4): 248-251 (375,000);

Other denominations:

* TC1 \$5 Logo (2, 2, 2): 16 (50,500), 20 (50,400);

* TC11-2-2 \$5 Logo 2nd print (2, 3, 3): 45 (75,500), 78 (90,600) & 79 (75,500);

* TC11-2-4 \$5 Logo "4th print" (1, 1, 1): 185 (50,000). When TC11-2-4 appeared in mid-1992, it caused great concern - no-one had sighted "3rd print" TC11-2-3 (it doesn't exist);

* GC10 \$10 Logo (1, 3, 3): 131 & 132 (80,000 each) & 133 (90,000);

* GC20 \$20 Logo (1, 2, 2): 134 & 135 (65,000 each);

* GC50 \$50 Logo (1, 1, 1): 129 [high numbers 12999400 on]-130 (100,600). "600 run" prefix 129 is not known to exist, hence not counted.

Collecting tips:

Once past face designs, this is a large, frustrating and boring series. Because it's so boring very few early issues were put away, and some prints are now scarce to rare in mint. Many dealers sell \$2 prints in sets of eight - buy one and build on it. Most \$2 prints (as coded) are inexpensive, but they'd be cheaper still with less demand for individual prefixes. This demand has pushed the high-mintage 2nd print \$2 to around \$50, at which level it looks exorbitantly overpriced, as do the 3rd and 4th prints, for similar reasons. Many of the early print runs are very expensive, so watch auctions and dealer ads for specials on these.

The \$50 cards can still be found with resellers, but rumour is that Telecom's stocks are exhausted. Telecom initially planned for the bulk of their phonecard sales, in dollar terms, to be in \$50 cards, and it's taken three years to sell 160,000 (this issue, and the two Koalas) - perhaps they'll do better with the "Phone Australia" cards!

The \$20 and 1st and 2nd print \$5 cards are still relatively inexpensive - these are definitely underpriced! The 4th print \$5 is beyond most collectors' budgets in mint, but not so in one-hole - yet! Put some away "for a rainy day." Were they pictorial cards, as were the later "tourist" generics, mint examples of the \$10 and 4th print \$5 would be even more expensive given the limited numbers surviving, the "boredom factor" keeping demand down.

Collecting this series by prefix? Your 47 \$2 Logo cards will occupy six album pages!

continued on page 38

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* Summary, by different collecting styles, of issues covered to date (Geelong trial, South Australia and Logo Generics):

	Design	Coded prints	Non-consec runs	All print runs	Prefixes	600 runs
* No of cards:	18	29	39	56	84	4
* Face value:	\$154	\$203	\$258	\$335	\$391	\$26

A wise man, asked for advice on investing in collectables, began, "never buy anything made for collectors." Banknote collectors have been 'milked' by Note Printing Australia to the point where few have continuing interest in NPA's manufactured-rarity items. Looking for another outlet, NPA have turned their attention to phonecard collectors. Bless their little cotton socks, Telecom has accepted the bait, hook, line and sinker! Due to the proliferation of Custom issues, phonecard collectors should however, be wised up and wary. The so-called ballot for the "Waltzing Matilda" Special Issue pack (coded "S") will be a Clayton's ballot - if you want one, you'll get one! If you want more, it's your money, but wouldn't it be more wisely spent on some select choice items from issues bearing the "old" Telecom logo? These have been very attractively priced in recent months.

* The views expressed in this series are those of the writer, who is aware that some topics are contentious and that many would disagree. Correspondence is welcomed! Each article in this series will henceforth cover at least 50 prefixes, so issues for the 500th Grand Prix, Victoria, Queensland, New South Wales and Western Australia will be featured next month, along with more thought-provoking statistics! Until then, happy hunting!

Bill Elliott

HELP WANTED!!

Knox-Sherbrooke Phonecards are attempting to research all varieties on Australian phonecards to date. Don Hill would appreciate if anyone with details of faults and varieties could contact him by letter with details of such faults/varieties. It is Don's intention to publish this information as a series of articles in the APM at a future date.

Write to: Don Hill, Knox-Sherbrooke Phonecards, PO Box 601, Emerald, Victoria 3782

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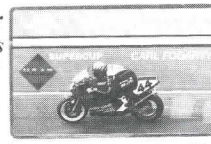
WAYNE GARDNER (600 issued) Fabulous phonecard of the great Australian World Champion, at Mugello '92 @ \$20.00

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The JFK Half-Dollar (1000 issued) Famous phonecard & first of the American President's, mounted in a glass vinyl wallet @ \$22.00

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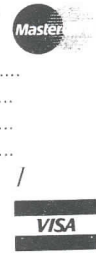
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- [] **Scottish Wildlife Trust** cheeky seal 500 issued @ \$15.00
- [] **Jamie Whitham Superbikes** British Champ, last 6 @ \$20.00
- [] **Niall Mackenzie, Top GP Privateer** 500cc 500 issued @ \$15.00

- [] **Joey Dunlop, TT Record holder, The King** @ \$16.00
- [] **Quantas Spirit of Australia** @ \$18.00
- [] **London Black Taxi & Big Ben** @ \$16.00
- [] **QE2 & Concorde in NY** the last few @ \$20.00
- [] **Spitfire** @ \$16.00
- [] **Messerschmitt** @ \$16.00
- [] **YAK 11** @ \$16.00
- [] **Tornado F3** @ \$16.00
- [] **Wimbledon '94** @ \$13.00

- [] **NEW Dublin to Belfast Steam Express** 40th Anniversary Enterprise 600 issued @ \$17.00
- [] **The Elizabethan Express Steam** @ \$16.00
- [] **Coinex '94 King Edward VIII** @ \$10.00

Name.....Date.....
Address.....
Total \$.....Method of payment cheque []
[] Visa [] Access [] Mastercard
No
Expiry date Signature.....



COMING AFTER CHRISTMAS - **MICK DOOHAN** (Aus) World Champion

FOCUS ON FARAWAY PLACES

by Cyril Fox

This Month: THE ISLE OF MAN

The Isle of Man lies midway between Northern Ireland and England. Best known perhaps for its annual TT (Tourist Trophy) motorcycle races held each June and for the tail-less Manx cat, the Isle of Man has a colourful history recorded since the early Christian era. The Vikings occupied the island early in the 9th Century and ruled until 1266 when the island was ceded to Scotland. From about 1290 the Isle of Man came under British control. In 1406, King Henry VI granted Sir John Stanley, the Earl of Derby, sovereign rights to the island. The Stanley family retained control until 1736 when the title to the land was inherited by James Murray, the Duke of Atholl. The title and the rights were sold to the British crown in 1765.

The Isle of Man is a popular tourist destination owing to its pleasant climate and the motorcycle races in midsummer. The locals (population about 65,000) are mostly small farmers who grow flowers, fruit, vegetable and grain crops.

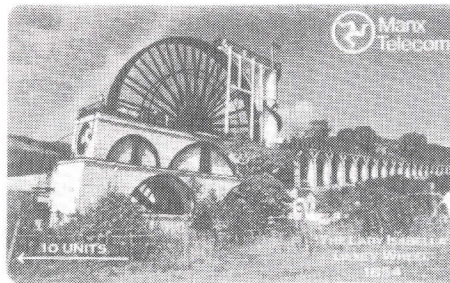
Telephone cards were first issued on the island in 1987. The local telephone company, Manx Telecom, is an autonomous company owned by British Telecom.

The first card issue comprised two values of green optical card - rather similar in appearance to the nondescript old green cards of British Telecom, but quite easily distinguished by the Manx triskeles emblem (see illustration).

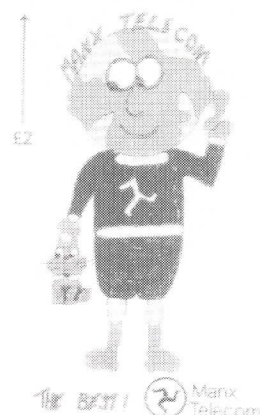


There were 14,000 10 unit cards issued and 13,600 20 unit cards.

In 1988 Manx Telecom changed to magnetic GPT cards (similar to New Zealand cards). The first magnetic cards pictured the 'Laxey Wheel' (see illustration opposite above) and 'Peel Castle'.



Perhaps the most popular (and expensive of the Manx phonecards is the first series of 4 designs with action scenes of the TT races; these are today considered 'classics' of the motorcycle theme. In all, about 50 different magnetic cards were issued between 1988 and 1994. These issues include further sets for the TT races, sets depicting stamps, ships, trams and an annual Christmas issue.



Advertising (private) cards have been issued in small numbers since 1989; mostly these proclaim the services of DHL World Wide Express, a courier company. In 1994 the Isle of Man changed over to smart (chip) cards. The first such smartcard is pictured here.



Manx phonecards are uncommon in this part of the world and even the more common cards would cost in the vicinity of \$10. The first set of two optical cards are still obtainable for under \$50 in mint condition; however, the first TT races set could put you back several hundred dollars.

A complete Manx collection doesn't seem a viable proposition for the Australasian collector; there are however, some really striking issues worth tracking down.

THE JAPANESE EXPERIENCE

(Pt 3.) by Don Hill, Knox-Sherbrooke Phonecards

This month's article is about thematic collecting.

For the collector of thematic cards the number of different cards on any one particular theme from say Australia, would be very limited. For example, bird themes (4 cards) and animal themes (17 cards), mean that a collection can be quickly completed for this country. This means that one must look to other countries to enlarge their thematic collection. The trouble is that most other countries are in the same position with regard to the number of cards produced per theme.

The hobby of phonecard collecting is in its 'baby stage' with regard to its growth as a world wide hobby, so you may think that the cards are just not available as yet. But they are! Luckily for thematic collectors Japan has been putting anything which is photogenic (and some things that are not!) on phonecards for over 12 years. This provides a huge, diverse range to anyone's thematic interests. It is possible to put together a very attractive collection with just Japanese cards or along with the lesser number of world cards available at present.

There are a number of other benefits in collecting Japanese phonecards. The point put to me when I was in Japan recently, is that collectors of Japanese cards are not only looking for any cards on their chosen theme but they are also looking for scarce cards unlikely to turn up in someone else's collection.

What does this mean? A card produced with a 5000 print issue in a European country for example, will almost certainly go up in price but it would still be relatively easy to obtain the card. For example, the \$1.50 Bird Choir is an Australian card and costs over \$150 to buy but they are available from all dealers. In Japan the distribution arrangements (no-one can purchase the Japanese cards over the counter) mean that it is more difficult to obtain particular cards.

Combine this with the fact that White or Free cards can be produced in issues as low as 300, then one starts to see that many cards are going to be quite unique in a collection. After these cards are used in circulation and a percentage are destroyed etc., the few that remain need to be found by wading through boxes and boxes of unsorted cards. So the Japanese hunt for these unique low issue cards and are very happy when they find a card that they know is a 'difficult' card with a nice design on their chosen theme.

Remember, the cards with NTT on the front are the common official issue types and so it is easy to get a cheap thematic collection put together by finding these easily obtainable cards. For the collector looking for a challenge and with an ability to spend more than \$4 on a single card, the chance to put together a collection of beautiful cards, with cards that would be difficult to obtain, makes Japan their "Eldorado of phonecards".

The cards on the opposite page are a selection that I chose along the theme of 'famous people or personalities'. The tennis cards would most likely have been issued in conjunction with a big tennis tournament in Japan and given away to players and officials. Some of these cards even have "Not For Sale" printed on the front to show that they are only available to selected individuals. I find the Hitchcock card interesting as one of the punch holes after use in the phone is straight through the middle of his head like a bullet wound - quite novel for Hitchcock!

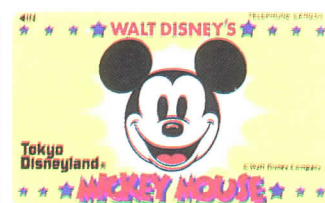
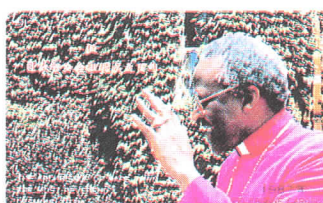
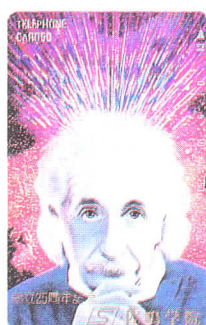
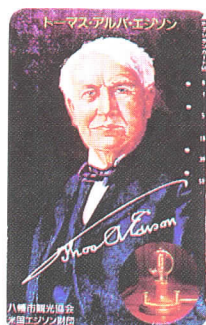
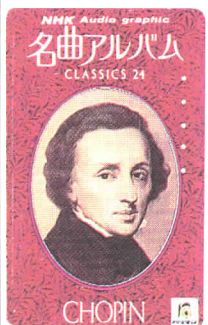
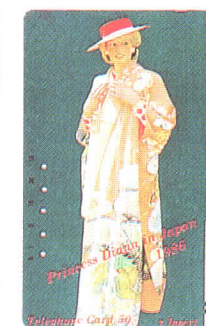
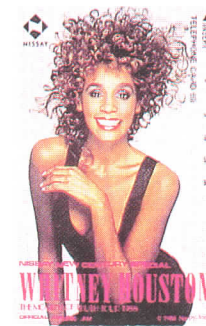
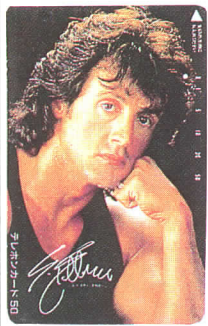
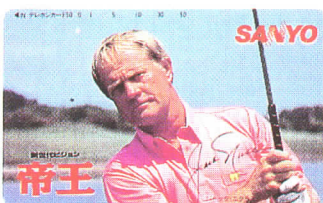
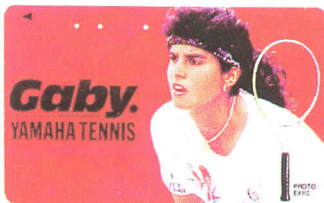
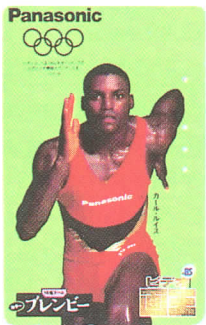
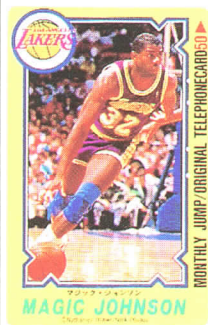
The general theme of 'famous people or personalities' can be diversified even further as follows:- Film Stars, Composers, Sports Stars (Golf, Soccer, Tennis, etc), Singers, Cartoon Characters, Politicians/World Leaders, Royalty, The Pope, etc. etc.

It is possible to find cards on any topic, so you are not limited to what cards are available when you decide what to collect. These harder to obtain cards range in price from \$15 to thousands of dollars. It is recommended to purchase the Japanese catalogue to see the range of cards available along different themes as well as to get an idea of the card's value.

It is possible to find cards worth hundreds of dollars in Coke, Airline, Disney, Film Stars, etc. etc. themes in dealers stockbooks. Several collectors have already contacted me with the news that they have found such cards whilst just looking to increase their collections. So the hunt is on for all those harder to get Japanese thematics out there in 'collector land'.

THE JAPANESE EXPERIENCE

All Cards Shown Below Are Available From Knox-Sherbrooke Phonecards



CLUB & SOCIETY NEWS

This Section Is Provided To Phonenumber Clubs & Societies For The Promotion Of Their Activities And Membership.

Articles Provided Will Be Reproduced At No Cost To The Club.

The Melbourne Phonenumber Club Inc.
PO Box 177, Northcote, Victoria 3070.
Secretary: Keith Sykes

Thank you to all our supporters who have ordered the Red Lacewing butterfly card. Orders will be filled as soon as we receive the cards from Telecom. The card has proven to be very popular with collectors and we are grateful to those folk who have written expressing thanks for proving that custom cards don't have to be a 'rip-off'.

We are also confident that collectors will support our postal bid sale. Remember that your bids will be kept confidential. Our money back guarantee applies if you are not satisfied with the material.

Keith Sykes - Secretary

Kangaroo Phonenumber Club Inc
PO Box 706, Springwood, Qld. 4127
President: Wim Matzer

In last month's magazine you read how successful our second Phonenumber Fair was, but I would like to give a further report.

When the doors opened at 10.00am the dealers, whom did not expect such a tremendous response, were bombarded with customers. Fortunately, the dealers had plenty of stock of good quality cards and accessories.

There are quite a few people we would like to thank for making this Fair such a successful one:-

1. All the dealers (15) who attended the Fair;
2. Telecom - their great support is very much appreciated with the supply of material for raffle prizes, Luck Door prizes and 'hand out' material;
3. PayTel Australia Ltd for assisting us with our second promotional card. It is a plastic card with a real Brisbane scene, showing the very old Customs House in the foreground and the modern highrise buildings in the background;
4. Viddy Jermacans from "The Australasian Phonenumber Monthly" who assisted and attended the Fair;
5. The ladies in the canteen who looked after our inner well being;
6. The staff of the Brisbane City Town Hall who helped us with this Fair - they set up the tables and chairs, they advertised our Fair in their flyer and the security guards who helped with the trolleys, etc.
7. The Committee who worked very hard for quite a few months before the actual event.

Page 42 — Phonenumber Monthly

8. Last but certainly not least, all the members who visited our Fair.

Our Promotional Cards are still available. Anyone interested should send their order with payment to our Secretary, Kangaroo Phonenumber Club Inc, PO Box 706, Springwood, Qld 4127. The cost per card is \$3.00 each.

Wim Matzer - President

Australian Phonenumber Collectors Club Inc
64 Concord Drive, Reynella, SA 5161
Secretary: Glenis Hymers

The Australian Phonenumber Collectors Club will be staging their first Phonenumber Fair for 1995 on Sunday, April 2nd. This Fair will be held in conjunction with the 100 year celebrations of Marion, Adelaide. The venue will be the Council Administration Centre, 245 Sturt Road, Sturt SA and the Fair will be open to the public between 10am and 4.00pm.

This Fair will be scaled down in comparison to previous club Fairs, as only a limited number of tables can be provided. These are once again offered at a reasonable cost of \$15 - payment on booking. Entrance to the Fair is free.

An open day has been organised by the Council and invitations extended to clubs and societies in the Marion Council area.

There will be no Fair Auction but a display of club and members collections will be on show to the public.

A progress report on club activities advises that all is still progressing well, which is evident by the **large increase in membership** over the Christmas and New Year period. This increase has occurred in all areas, intrastate, interstate and international, where collectors from the USA, Sri Lanka, Hong Kong, Germany, Italy and Indonesia all joined. This influx of overseas members reveals a strong interest in Australian clubs.

The first club meeting for this year was held on February 14. A large number were in attendance with a noticeable increase in junior members.

In the club auction, over 400 lots were presented and this provided members with a large range of cards. Cheap bargains were there to be had by all. Australian new issues, Invisible Heritage and Bookmuncher all sold very well. Noticed also, was the increasing interest in overseas cards. Little interest was shown in the Custom Cards offered.

A.P.C.C., the first and largest phonenumber club in Australia, recently celebrated its first four years as a club. It is still providing popular activities for members and now holds three Fairs per year. Further Fairs will be held on the 22nd of July and the 28th of October, 1995.

A brief article on the club was recently published in the resellers newsletter (Telecom Network) and there will shortly be an article in the British magazine, Telecard Collector.

The two club Promotional Cards are selling well but are still available at a cost of \$3 per card (post paid).

Information on the club can be obtained by brochure (include SSAE) from the club Secretary Glenis Hymers or by phone/fax on (08) 381 3449. The Club accepts Visa, Bankcard and Mastercard.

The Phonocard Club of Tasmania
PO Box 816, Rosny Park, Tasmania 7018
Secretary: Sam Bailey

The Phonocard Club of Tasmania will be holding a Phonocard Expo on Sunday 23rd of April 1995, at the Masonic Hall in Peltro Street, Glenorchy (opposite the Northgate Markets.) The event will start at 10.00am and continue through until around 3.00pm. There will be - A Lucky Door Prize, Display Tables, Phonecards for Sale, Promotional Cards, Lucky Dips for the kids and plenty more to keep the phonocard buff entertained.

For enquiries about table hire, please phone the Club Secretary on (002) 445 745.

South Eastern Phonocard Club
Enquiries: John Achilles (03) 544 1935

The Club which was previously known as the Springvale District Phonocard & Collectables Club (located in South-Eastern Melbourne), has had a name change to the above.

I understand also that the Club is in the process of becoming incorporated.

More information on this Club next month.

Rosebud & District Phonocard Coll. Club Inc.
PO Box 211, Rosebud, Victoria 3939
Secretary: Sandy Kitto

The Club advises that their next Fair is to be held on the 20th of May, 1995, at the Caulfield Secondary College, Corner Booran and Neerim Roads, Caulfield (Melway 68 D.3).

Admission to children will be free, whilst adults will be charged \$2.

Applications for table hire are now being taken and a single table is available for \$30 and a double for \$60. There are a limited number of tables only, so you are advised to book early.

Enquiries in relation to the Fair can be made to Sandy Kitto as above or to the Club President (John Thomas) on (059) 86 2261.

At present, the Club is working on producing a second promotional card that will be released at the May Fair. Paying patrons on the day (admission \$2) will have a choice of either the Club's first or second promotional cards as a FREE card.

There will be only 1,000 of the new Club cards printed and will be sold at \$2 to financial Club members and \$3 to non financial members.

The Club also advises that they still have some of their (very attractive) original Promotional Cards available (see featured on page 8). These are available at \$2 to Club members and at \$3 to non-financial members. A total of 3,000 of these cards were originally printed. There will be no further printing of these \$50 cards.

"The Australasian Phonocard Monthly"

DISPLAY ADVERTISING RATES

EFFECTIVE FROM 1 JANUARY 1995

Description	To Be Typeset		
	Black & White	Spot Colour	Inside Colour Four Colour
Full Page	\$380	\$440	\$600
Two Third Page	\$270	\$320	\$440
Half Page	\$200	\$240	\$320
One Third Page	\$140	\$160	\$240
One Quarter Page	\$110	\$130	\$170
One Eighth Page	\$ 60	\$ 80	\$100

Camera Ready and Repeat Material 10% Discount
 Rates for Colour include cost of colour separation
 and film planning

Special Rates for Clubs & Societies
 Contact Editor for Quote

Dealers Directory Mini Ads (Six Boxes per page)
 \$160 per Box For 3 Months
 \$300 per Box For 6 Months
 \$450 per Box For 12 Months

All Ads to be Prepaid. They may be varied monthly,
 eg for "Specials". Box size to remain constant.

Clubs & Societies (Six Boxes Per Page)
 \$60 per Box for 6 Months
 \$90 per Box for 12 Months

Classifieds
 40 Cents per word (minimum advert of \$8.00)

Inserts (Single or Multiple Sheets, Booklets, etc)
 . Ready for Insertion
 . To be prepared by A.P.M.
 Contact Editor For Quote

ITEMS OF INTEREST

\$2 Summertime II - The C representing Custom card has been omitted in the ID Code which reads simply 946411.

\$10 Shotput N941433 is a bonus card. Card is encoded for \$10.50 value of calls but has no "a" after the ID Code. Correct Code would be N941433a - but the "a" has been omitted.

\$5 AWF Koala C940924a is not a bonus card, encoded value is \$5. It carries however an "a" in its ID Code.

Thanks to Leo McHugh for the above items - Ed.

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To keep you informed about all the developments in the exciting and fast paced world of **Phonecard** collecting, Telecom has established the

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AUSTRALIA

CLUB & SOCIETY DISPLAY ADS

ROSEBUD & DISTRICT PHONECARD COLLECTORS CLUB INC.

P.O. Box 211, Rosebud, Victoria 3939

The Club
Meets Second Saturday, 2pm, Monthly
at the
Anglican Church Hall
Sixth Avenue & Point Nepean Road, Rosebud.
Melway 158 D12
All Welcome

THE MELBOURNE PHONECARD CLUB INC

P.O. Box 197, Heidelberg West, Vic. 3081.

The Club Meets
On the First Saturday
of Each Month
at 1pm
at the
Darebin Senior Citizens Centre,
18 A Bent Street, Northcote - Melway 30 E7.
All Welcome

**WE PROVIDE A WIDE RANGE OF
SERVICES TO MEMBERS**

Enquiries Phone/Fax Keith Sykes (03) 484 2568

AUSTRALIAN PHONECARD COLLECTORS CLUB INC

64 Concord Drive, Reynella, S.A. 5161

Meets Second Tuesday of Each Month
at 7.30 pm, TOC-H-Hall, Delaine Avenue,
Edwardstown (off south Road)

Activities Provided for Members Include;
Auction, Direct Sales, Exchange, Discussions,
Reference Library, Postal Auction via
Magazine, Displays.

Information Brochure Available,
Club Secretary Mrs Glenis Hymers
At Above Address or PhoneFax (08) 381 3449

KANGAROO PHONECARD CLUB Inc.

P.O. Box 706, Springwood, Queensland 4127

This Club Meets Every Second Tuesday,
each Month
At 10 Queensport Road
Murarrie
UBD Street Directory Map 28-C4
For Further Information Ring Either
The Club Secretary on (07) 808 8871
or
The Club President on (07) 209 7915

SYDNEY PHONECARD COLLECTORS CLUB

PO Box 773, St Marys, NSW 2760

The Club Meets On the 4th Wednesday of
Each Month From 7.30pm
At the St Mary's Bowling Club Auditorium
Carson Lane (off Queen Street)
UBD Map 185 Ref G16

All Members and Visitors Most Welcome
Enquiries: Phone Derek May (02) 835 2427

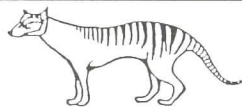
CAPRICORN PHONECARD & CARD COLLECTORS CLUB

PO Box 3069, Rockhampton Shopping Fair,
Queensland 4701

The Club Meets On the Fourth Tuesday of Each
Month at the Park Avenue, Catholic Parish Hall,
Cnr. of Main & Haynes Streets,
North Rockhampton, at 7.30 pm.

All New Members and Visitors Most Welcome

THE PHONECARD CLUB OF TASMANIA INC



P.O. Box 816, Rosny Park, Tasmania 7018

We Now Meet On the
3rd Friday in Each Month
At The Rosny Regional Library at 7.00 pm
Bligh Street, Rosny Park
**THERE WILL BE A LUCKY DOOR PRIZE
EACH MEETING**

All Members & Visitors Welcome

*SUBSCRIBE TO AUSTRALIA'S FIRST MONTHLY
PHONECARD MAGAZINE*

"THE AUSTRALASIAN PHONECARD MONTHLY"

\$40.00 For Twelve (12) Issues - \$76.00 for Twenty Four (24) Issues

FREE PHONECARD

Telecom Australia has produced a \$2.00 Complimentary Phonecard on behalf of "The Australasian Phonecard Monthly". This card, which is now available, commemorates the first anniversary of the magazine which was first issued in November, 1993.

A limited print run of 10,000 of these Custom cards has been printed. They will not be available through Telecom's mail order service. "The Australasian Phonecard Monthly" is offering a **FREE Phonecard** with each renewed, extended or commencing subscription to the magazine.

Anyone who subscribed from the August '94 issue (without knowing of this offer) will automatically receive one phonecard.

A subscription for 12 issues entitles the subscriber to one FREE Phonecard. A subscription for 24 issues (2 years) entitles the subscriber to two FREE Phonecards. The Phonecard features the original, November 1993 cover of the magazine.

Send Your Subscription To:

The Australasian Phonecard Monthly
P.O. Box 1309, Tamworth, NSW, 2340.

Please Send The Australasian Phonecard Monthly To:

Name

Address

State Postcode Country

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\$40.00 - Australian Air Mail 12 Issues **\$76.00 - Australian Air Mail 24 Issues**

Zone 1: \$56.00 - 12 Issues; \$100.00 - 24 Issues

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(Air Mail)

Zone 2: \$62.00 - 12 Issues; \$115.00 - 24 Issues

Indonesia, Singapore, Fiji, Malaysia, Nauru, Samoa, Tonga, Tuvalu, Cook Islands, Brunei.

(Air Mail)

Zone 3: \$72.00 - 12 Issues; \$136.00 - 24 Issues

Hong Kong, Japan, Korea, Phillipines, China, Taiwan, India, Vietnam, Burma, Pakistan.

(Air Mail)

Zone 4: \$84.00 - 12 Issues; \$160.00 - 24 Issues

Afghanistan, Bahrain, Hawaii, Mauritius, North America, Cyprus, Israel, Saudi Arabia.

(Air Mail)

Zone 5: \$98.00 - 12 Issues; \$176.00 - 24 Issues

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All Information Provided Remains Confidential



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NSW		
Sydney	Gabriele's Philatelic Service	Suite C2, Mirvac Building, 160 Castlereagh Street (02) 283 1311
Sydney	Sydney Stamp Centre	14 Martin Place, Colonial Mutual Bldg Opp. GPO (02) 231 4583
Sydney	Status Retail	Shop 16, Royal Arcade, 255 Pitt Street (02) 267 6116
Sydney	Kennedy Stamps	Shop 4/155 Castlereagh Street (02) 264 6168
Sydney	Al's Phone Cards	Shop 29, 37 Park Street (02) 267 5931
Sydney	Queen Victoria Coins	Shop 12 QVB Walk, Queen Victoria Building (02) 283 2500
Blacktown	Prospect Stamps & Coins	Shop 18, 24 Main Street (02) 622 1399
Parramatta	D & L Stamps & Coins	Shop 5, 2 Macquarie Street (02) 687 2372
The Entrance	Western Collectables	118a, The Entrance Road (043) 34 3730
St Marys	G & C Quality Stamps & Coins	Shop 5, Star Arcade, 182 Queen Street (02) 8331618
Strathfield	Strathfield Stamps & Coins	Shop 68, Strathfield Plaza. (02) 764 3034
Narrabeen	M.E.F. Books	PO Box 523, Narrabeen, NSW 2101 (02) 913 3036
Lismore	Michael Rennie	Shop 3, 142 Keen Street (066) 22 4844
Gosford	Alan's Collectables	No1, Shop 4, William Street Plaza (043) 24 6884
Tamworth	Jeff Solomon	"Solomon's Newsagency", 411 Peel Street (067) 66 1368
Newcastle	Paul Melmeth Galleries	281 Hunter Street, (049) 26 3357
Newcastle	Hunter Valley Collectables	Shop 19, City Arcade, 120 Hunter Street (049) 26 3031
VIC		
Melbourne	Max Stern & Company	Port Phillip Arcade, 234 Flinders Street (03) 654 6751
Melbourne	Rex & Fair Philatelists	Shop 10, Hub Arcade, 318 Little Collins Street (03) 654 7022
Melbourne	City Stamp Market	Shop 28, Degraes Street (03) 654 3549
Melbourne	Universal Coin Company	20 Centre Place (03) 654 2997
Melbourne	Centre 22	22 Centre Place (off Flinders Lane) (03) 650 3687
South Caulfield	MGK Stamps & Coins	357A Hawthorn Road, South Caulfield (03) 523 8906.
Belgrave	Knox-Sherbrooke Phonocards	PO Box 601, Emerald, Vic 3782 (059) 68 5576
Moonee Ponds	R.M.C. Stamps & Books	633B Mt Alexander Road, Moonee Ponds (03) 326 1746
Wangaratta	Wangaratta Phonocards P/L	PO Box 643, Wangaratta, 3676 (057) 22 3167
QLD		
Brisbane	Tony Boyd	200 Latrobe Terrace, Paddington, Brisbane (07) 369 0488
Brisbane	Rob Dean, GPO Newsagency	GPO Lane (next to public phones) (07) 229 1581
Brisbane	G.A.Laker & Co.	4th Floor, Bowman House, 276 Edward Street (07) 221 4746
Brisbane	Cut Price Coins	14 Queens Parade, Brighton (07) 269 1158
Brisbane	Garden City Stamps & Coins	Shop 1A, Garden City Shop. Centre, Mt Gravatt (07) 349 3562
Maroochydore	Queensland Coins & Collectables	Shop 5, Post Office Walk, 8 Ocean Street (074) 431 221
Surfers Paradise	Surfers Par. Stamps & Phonocards	PO Box 522, Palm Beach, Qld 4221 (075) 267 172
Surfers Paradise	The Dolphin News	3115 Gold Coast Highway (075) 398 200
Rockhampton	Len Cooper	Rocky Markets, Dennison Street, Rockhampton
Mackay	John Platts Stamps & Coins	Whitsunday Arcade, Macalister Street (079) 576 602
Cairns	Tristan Abba	Rusty's Market (070) 330 809
Southport	M & M Collectables	Shop 18, Stewart Centre (075) 270 699
SA		
Adelaide	Stewarts Stamp Shop	66 Grenfell Street (08) 223 4435
Adelaide	Rundle Coins	214A Rundle Street (08) 232 0660
Adelaide	Unley Coins	Cnr. 259 Unley Road & Eton Street, Unley.
Adelaide	Adelaide Arcade Stamps	7B Adelaide Arcade, (08) 232 5052
Port Adelaide	Hippers Newsagency	172 St Vincent Street, Port Adelaide (08) 47 2961
ACT		
Canberra	Edlins of Canberra	Shop 10, Garema Arcade, Bunda Street (06) 258 6845
WA		
Perth	Mickel Smits "Philatelists" P/L	Shop 10-11, London Court Arcade (09) 325 3252
Albany	Jackmans Stamps & Coins	78 Lockyer Avenue (098) 416 338
TAS		
Hobart	Abacus Stamps & Coins	Shop 10, Mathers Lane (002) 343 494
Hobart	The Stamp Place	Trafalgar Shopping Centre, 110 Collins Street (002) 24 3536
NT		
Alice Springs	Alice Sp. Coins & Banknotes	Shop 5, 113 Todd Street (089) 521 575
Darwin	Just Phonocards P/L	GPO Box 3677, Darwin, 0801 (089) 322 783 (AH)
NZ		
Christchurch	Shades Stamp Shop Ltd.	54 Shades Arcade, Cashel Street (03) 366 6390
Christchurch	Nathan Mercer Phonocards	PO Box 3007, Christchurch +64 25 352339

DEALERS WISHING TO STOCK THIS MAGAZINE SHOULD CONTACT THE EDITOR AS PER PAGE 2.

CLASSIFIEDS

Advertising costs only 40 cents per word (minimum advertisement is \$8.00). Payment by Postal Order, Cheque or Credit Card.

Classifieds paid for two months receive a third month free.

The Australasian Phonocard Monthly, P.O. Box 1309, Tamworth, NSW, 2340.

Closing date for classifieds for the April issue is the 24th of March 95.

Classified Categories are:

- . Auctions . Bazaar
- . Fairs & Shows . Societies & Clubs
- . Telephone Cards

AUCTIONS

POSTAL Auction every month which includes phonocards and philatelic items **FREE** Catalogue from **Ron Murphy**, Box 88, Wynnum, Qld., 4178. Phone (07) 396 0825.

POSTAL PHONECARD and STAMP Auction every month. Specialising in Australia, New Zealand & Great Britain Phonocards. Lots from \$1.50. Write now for your **FREE** Catalogue. **Bathurst Stamps & Phonocards**, PO Box 1543, Bathurst, NSW 2795.

FREE Regular Postal Bid Catalogue which includes Phonocards & Stamps from **A&J Krendl**, Box 371, Barmera, South Australia 5345.

MELBOURNE'S Public/Postal Phonocard Auction, Saturday, April 1st 1995. Federation Rooms, Royal Exhibition Buildings, Nicholson Street, Carlton. See pages 23 to 26 this issue.

FAIRS & SHOWS

GOULBURN VALLEY Collectors Fair - Coins, Banknotes, Medals, Badges, Militaria, Dolls, Stamps, Football, Cricket & Basketball Trading Cards, Vintage Radios, Bears, Books, Coca-Cola and other collectables. 10am to 4pm **Saturday 8th of April**, St Augustines Parish Hall, Orr Street, Shepparton. Enquiries (058) 217569.

TELEPHONE CARDS

BUYING select packs & cards. Top prices paid. **Knox-Sherbrooke Phonocards**, PO Box 601, Emerald, VIC. 3782. Phone (059) 685576, Fax (059) 683463.

SPECIALISING in world wide and Aussie-related phonocards. Write for a **FREE** price list. **Cyril Fox**, 68 Chelsea Park Drive, Chelsea Heights, Vic, 3196.

OVERSEAS PHONECARDS for sale. Specialising in one card from each country. Send for **FREE** Price List. **Intercards**, C/O Post Office, Tomerong, NSW 2540.

AUSTRALIAN PHONE CARDS & COLLECTORS PACKS 3,000 Mint cards less 10-20%. 13,000 one and multi-hole, early to latest from 50c. No dealers or time wasters (02) 624 5996

SELLING MINT CHIP phonocards. Madonna 120F, Michael Jackson 120F, twin nude sisters 100F plus 60 Francs for registered mail. **JL Gosse**, 85A Rue du Camas, 13005 Marseillle, FRANCE.

PHONECARDS, Coins, Basketball and non-sports cards, Army Badges & accessories. **M&M Collectables Shop**, 18 Stewart Centre, Southport, QLD, (075) 270 699

FOR SALE - Hard to find Australian cards; Rentlo, Nicotinell, Emu Export. Phone Gary on (09) 221 3069.

I SELL RARE PHONECARDS from all over the world, eg, the first Italian phonocard (year 1976) \$1,500, Spanish phonocards OD1 OD2 mint \$2,500 and OD1 Dummy \$1,500, Michigan Bell P1 Strategic Direction Dummy \$2,500 and Michigan Bell D2 Dummy \$1,000, Saba D1 Dummy \$1,000, St Lucia D3 \$250, Switzerland Telecom 83 P1 \$1,000, Cyprus Landis & Gyr Dummy \$3,000, etc. **Alessandro Calia**, via **Berengario**, 11, 09129, Cagliari, ITALY.

UNITED STATES Phonocards available at U.S. prices - mint & used cards. Please send your want list for a prompt reply with prices. **Quinlivan Collectables**, 12 Ursa Street, North Balwyn, Vic. 3104.

NORFOLK ISLAND Phonocards and packs. For latest prices contact **Brian Check**, PO Box 558, Norfolk Island. Ph/Fax: 672 3 22979.

BUYING packs, Mint and used Australian phonocards. Send list for quote. **Phonocard Frenzy**, PO Box 606, Wembley, WA 6014. Ph (09) 387 7717.

FOR SALE: Complete set of Telecom issue Collector Packs (Geelong to Australia Day '95) - \$4,600. Plus for an extra \$150 will include CardEx pack, Social Security Folder and Promotional Folder with Go Together Geelong Card - Prefix 7143. Phone **Bruce** (066) 878301.

RUSSIAN BALTIC PHONECARDS, Stamps, Banknotes and Soviet Military Awards for sale. **FREE** list from Mr.

A. Dmitrijev, Noudmiseni, Tallinn EE-0001, Estonia.

GIRLS ON CARDS! FREE catalogue showcasing over 70 different United States phonocards featuring beautiful women - popular pin-ups, Playboy, adult film stars. For an illustrated catalogue, send age and address via fax to 512-467-2276, or air mail to **IMAGE 2000**, 223 West Anderson Lane, # B-400, Austin, Texas 78752 USA.

APPROVALS - Selling Phonocards from over 100 countries. Will arrange a lot to suit your requirements (Mint, Used, Packs). Thematics eg. Trains, Cars, Animals, Scenery, Coke, etc. Large range available. Please write with details to **JUST PHONECARDS P/L**, GPO Box 3677, Darwin NT 0801, Australia.

BAZAAR

SWAP-TRADE-SUBSCRIBE-LISTS

Adverts will be taken for the price of any country's two used phonocards for every 20 words printed.

CAIRNS - Rusty's Market - Up here in Far North Queensland. Buy, sell and swap. We're particularly after custom, advertising, foreign thematic (Phantom) phonocards. **Tristan** (070) 33 0809.

OVERSEAS CARDS for trade. Send 10 Australian cards for 10 overseas cards. No damaged ones please. Send to **Ray Schulz**, PO Box 157, Allawah, NSW 2218

PAKISTAN - 25 different or 35 mixed, fine used only A\$50, Reg/Air Postpaid, C.W.O or just send A\$5 cash for our Retail/Wholesale Price Lists with introductory Discount Offers Plus 3 Sample Cards. **Eastlink Phonocards**, 190-B-2, P.E.C.H.S., Karachi 75400, PAKISTAN Fax +(92-21) 454 6002

EXCHANGE Overseas phonocards for select Australian cards - one for one - young collectors welcome. Ring John anytime (I'm retired) (02) 624 5996.

THERE ARE over 50 Japanese phonocards of Fairies, Owls and Royalty. Would someone please help me find some of them. **Anne Lawrence**, 11 John Street, Biggenden, Qld 4621.

WANTED TO SWAP Selected New Zealand cards for selected Australian cards. **Ray Judson**, 17 Wainuiomata Road, Wellington, New Zealand.

COKE: China - Shanghai Coke card (Mint) - the real thing. Only 20,000 printed. A scarce world Coke Thematic. Limited number available at \$50.00 each (inc Certified Post). Orders taken. Please write to **Just Phonocards P/L**, GPO Box 3677, Darwin NT 0801, Australia.



Kylie Minogue Street Fighter Phonecard

You won't want to miss these Official Kylie Minogue \$5 Phonecards featuring a scene from the recently released movie *Street Fighter*. Only 1000 Serially Numbered Cards have been authorized ensuring a certain sellout.

TM and copyright 1995 by Capcom USA, Inc
Columbia Tristar Films Distribution International, Inc

Ensure you don't miss out. Order your Kylie Phonecards today.

Only \$19.50 each



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Address.....

.....State.....P/code.....

Phone number during business hours.....

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.....Kylie Minogue Street Fighter Phonecard @\$19.50 \$.....

Postage and Insurance \$ 4.50

Cheque / Money Order enclosed \$.....

Or debit my Bankcard / Mastercard / Visa card

Number

Expiry / Signed.....

Don't miss out!

THE SECOND RELEASE OF THE AUSTRALIAN COCA COLA® PHONECARDS.
AVAILABLE NOW.



For details ring the information hotline on **0055 25220** or contact your authorised stockist.
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TELEPHONE 08 232 0660

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ALBANY, WA 6330
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THE DYNAMIC RIBBON DEVICE, AND THE DESIGN OF THE CONTOUR BOTTLE,

BY UNIVERSAL COIN Co. Pty. Ltd., 20 CENTRE PLACE, MELBOURNE VICTORIA 3000 AUSTRALIA. ACN 062 909 675

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Realised Prices - Auction 1st April, 1995, Royal Exhibition Buildings, Melbourne

283	PI	339	\$38.00	395	\$60.00	451	PI	507	\$77.00
284	PI	340	PI	396	\$60.00	452	\$75.00	508	\$16.50
285	PI	341	PI	397	\$60.00	453	PI	509	PI
286	PI	342	PI	398	\$88.00	454	PI	510	\$55.00
287	PI	343	PI	399	\$11.00	455	PI	511	PI
288	PI	344	PI	400	PI	456	PI	512	\$9.00
289	PI	345	\$250.00	401	PI	457	\$82.50	513	PI
290	PI	346	PI	402	PI	458	PI	514	\$19.00
291	PI	347	\$150.00	403	\$11.00	459	PI	515	\$10.00
292	PI	348	PI	404	\$176.00	460	PI	516	\$10.00
293	PI	349	PI	405	\$17.60	461	\$77.00	517	\$34.00
294	PI	350	PI	406	\$35.20	462	\$145.00	518	PI
295	PI	351	\$16.00	407	\$143.00	463	\$185.00	519	PI
296	\$60.00	352	\$8.00	408	\$22.00	464	\$38.50	520	\$495.00
297	\$60.00	353	PI	409	\$27.50	465	\$28.00	521	\$140.00
298	\$120.00	354	PI	410	\$24.00	466	\$16.00	611	\$40.00
299	\$120.00	355	\$20.00	411	\$28.60	467	\$60.00	612	\$44.00
300	PI	356	\$7.00	412	\$35.00	468	\$35.00	600	\$14.00
301	PI	357	PI	413	\$25.00	469	\$33.00	601	\$9.00
302	PI	358	\$33.00	414	PI	470	\$18.70	602	\$5.00
303	\$214.50	359	PI	415	\$43.00	471	\$11.00	603	\$5.00
304	\$90.00	360	PI	416	\$43.00	472	\$49.50	604	\$6.00
305	\$100.00	361	PI	417	\$22.00	473	PI	605	\$6.00
306	PI	362	PI	418	\$27.50	474	\$12.00	606	\$16.00
307	\$31.00	363	PI	419	\$36.00	475	\$80.00	607	\$5.00
308	\$27.50	364	PI	420	\$190.00	476	\$14.30	608	\$5.00
309	PI	365	PI	421	\$99.00	477	PI	609	\$9.00
310	PI	366	PI	422	PI	478	\$27.50	610	\$8.00
311	PI	367	PI	423	PI	479	\$115.00		
312	\$33.00	368	PI	424	PI	480	PI		
313	\$65.00	369	PI	425	\$350.00	481	\$40.00		
314	PI	370	PI	426	PI	482	PI		
315	\$40.00	371	PI	427	PI	483	PI		
316	\$65.00	372	PI	428	PI	484	\$132.00		
317	\$33.00	373	PI	429	\$260.00	485	\$77.00		
318	\$26.00	374	PI	430	\$37.00	486	\$17.00		
319	\$33.00	375	PI	431	PI	487	\$33.00		
320	PI	376	PI	432	\$110.00	488	PI		
321	PI	377	\$39.00	433	\$45.00	489	PI		
322	\$23.00	378	\$39.00	434	\$120.00	490	\$65.00		
323	\$33.00	379	PI	435	PI	491	\$55.00		
324	\$33.00	380	\$125.00	436	\$320.00	492	PI		
325	PI	381	PI	437	\$195.00	493	PI		
326	\$77.00	382	PI	438	\$95.00	494	PI		
327	\$80.00	383	PI	439	\$110.00	495	PI		
328	PI	384	PI	440	\$132.00	496	PI		
329	\$65.00	385	PI	441	PI	497	\$170.00		
330	\$133.00	386	PI	442	PI	498	PI		
331	\$80.00	387	PI	443	PI	499	PI		
332	\$60.00	388	PI	444	PI	500	\$22.75		
333	PI	389	PI	445	\$18.00	501	PI		
334	\$195.00	390	PI	446	PI	502	PI		
335	PI	391	PI	447	PI	503	PI		
336	PI	392	\$33.00	448	PI	504	\$20.00		
337	\$18.00	393	PI	449	PI	505	\$18.00		
338	\$22.00	394	\$1,250.00	450	PI	506	\$27.00		

THE MELBOURNE PHONECARD CLUB INC.

PO Box 177, NORTHCOTE, VIC. 3070, AUSTRALIA

POSTAL BID SALE No 3

TERMS AND CONDITIONS

1. All prices listed in the catalogue are reserve prices. Bids should be at or above the reserve prices.
2. Bids are to be submitted in writing (hand or typed), quoting the lot number and bid price by **noon, Wednesday, March 22, 1995**. Telephone bids will not be accepted. All bids are kept confidential.
3. Lots will be sold to the highest bidder at **one increment above** the second highest bid. Increment levels are set as follows:

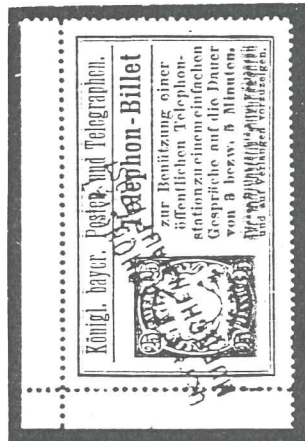
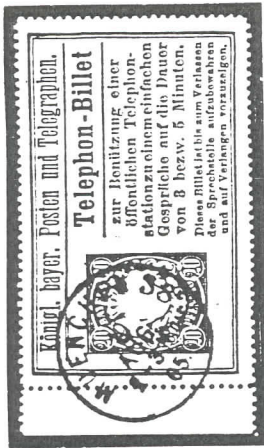
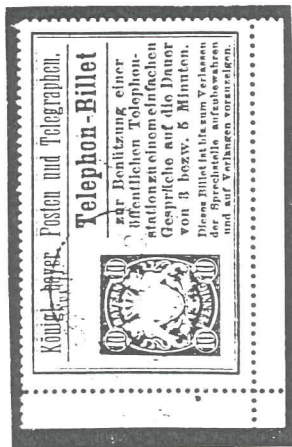
Bid Price	Increment
Less than \$20	\$0.20
\$20 to < \$50	\$0.50
\$50 to < \$200	\$1.00
\$200 to < \$500	\$5.00
\$500 & greater	\$10.00

4. In the case of tied bids the first bid received will be successful and at the bid price.
5. All lots are sold as genuine, in fine condition, or as described. Used cards may show slight surface marks. An asterisk (*) indicates more evident marks. Any lot incorrectly described may be returned within **seven days** for a full refund.
6. Payment is required within five days of receipt of the invoice. Cheques or money orders should be made payable to *The Melbourne Phonecard Club Inc.* Unfortunately, we are unable to accept payment by credit card.
7. All packing and postage costs (including insurance) shall be borne by the bidder. Unless the club is advised to the contrary, in writing, orders to the value of \$100 will be sent by certified mail; over \$100 by insured post.
8. No buyer's surcharge is levied.
9. The postal bid sale is divided into different parts. Part A lists Australian cards by serial prefix. Lot numbers correspond to these prefixes.

<u>Part AAA</u>	<u>Description</u>	<u>Reserve</u>
AAA1	A complete one-hole Australian Collection #000 to #300 in presentation album. Includes all harder items (not the rare 600 series or 284 "no copyright"). #006 is mint. #87 slight bend	\$2000
AAA2	A complete maximum multi-hole Australian Collection (as above) in presentation album. The #105 and #113 cards are mint. This set is more difficult to collect than the one-hole.	\$2000
AAA3	A complete multihole (mixed) Australian Collection (as above) in presentation album.	\$1300
AAA4	A simplified one-hole Australian Collection comprising one of each print by ID code from Geelong set to Endangered Species 1994. Several cards (\$5 Geneva, \$1.50 Christmas 1992, \$50 Koala (new logo) are mint. Over 150 cards.	\$1800
AAA5	A simplified multihole (mixed) Australian Collection comprising one of each print by ID code from Geelong set to new logo Genets. \$5 Geneva and \$1.50 Christmas 1992 not included	\$750
AAA6	\$10 Grampians (600 series) #4599520 This rare card has 9 holes and some evident surface marks	\$200
AAA7	\$5 Mount Ben Lomond, serial number not printed. Very rare and in good used condition	\$100
AAA8	\$20 Great Barrier Reef #28489655 "no copyright" 1 Hole	\$100
AAA9	\$20 Great Barrier Reef #28495021 "no copyright" 3 Holes	\$40
AAA10	Encoding Error #182 Mint card encoded with \$2.10	\$80
AAA11	Ten mint Melbourne Reprint #48	\$150
AAA12	Reprint \$2 card #434. Fine used. 4 Holes	\$40

1894 BAVARIAN TELEPHON-BILLET (on yellow paper)

The most sought after item in our first postal bid sale sold for over \$500. This sale we offer four separate values in fine used condition.



Lot Description

- AAA13 10 Pfennig Billet
- AAA14 20 Pfennig Billet
- AAA15 25 Pfennig Billet
- AAA16 50 Pfennig Billet

Reserve

- \$250
- \$250
- \$250
- \$250

Lot Description

- AAA17 Promotional Brochure of Phonecards with \$1.50 surf boat card.
This very rare item is a must for all serious collectors of packs.
It was first issued to phonecard outlets on the Bellarine Peninsula.
Most were destroyed

\$200

- AAA18 Christmas Island Trial Set (#289 & #290), Mint

\$200

NEW ZEALAND PACKS

- AAA19 Shell Sports Series \$250
- AAA20 Jurassic Park \$210
- AAA21 Year of the Dog \$390
- AAA22 Ad cards Vol 3 \$240
- AAA23 Red Nose Day \$240
- AAA24 Whitbread \$185
- AAA25 Women's Suffrage \$240
- AAA26 Spot the Dog \$315

AUSTRALIAN PACKS

- AAA27 Geelong Set \$310
- AAA28 \$5 Generic \$170
- AAA29 \$5 500th Grand Prix \$75
- AAA30 Western Australia Set \$90
- AAA31 ACT Set \$220
- AAA32 Northern Territory Set \$65
- AAA33 Tasmania Set \$65
- AAA34 Olympic Games 1992 \$400
- AAA35 Australia Day 1993 \$30
- AAA36 Endangered Species (First Series) \$100
- AAA37 Australia Day 1994 \$60
- AAA38 CardEx 94 \$60
- AAA39 Tamworth Pack (No. 7844) \$50
- AAA40 Gary Ablett Pack \$25
- AAA41 Silvagni Packs (4 packs) \$65
- AAA42 Mainwaring Packs (4 packs) \$65
- AAA43 Pay.Tel (first issue) \$100
- AAA44 Pay.Tel *Spirit of Tasmania* \$55

Part A

Lot	Description	Mint	1-Hole	Lot	Description	Mint	1-Hole	Lot	Description	Mint	1-Hole
006	\$2 Vineyard	40		059	\$2 Echidna	30		110	\$5 Community Services	15	10
007			24	060	\$2 Orang Utan	30		111	\$5 Youth	15	10
008	\$2 Murray	40		061		50		112	\$10 Disaster Relief	85	5
009			30	062	\$5 Platypus	40	30	114	\$5 Australia Day	40	40
010	\$5 Grand Prix	65	15	063		120	30	115	\$5 Going for Gold	40	6
011			18	064	\$5 Giraffes	40	30	118	\$5 Swimming	25	
012	\$5 Flinders Ranges	25		065		50	30	119	\$5 Cycling	25	
013			22	067	\$10 Cheetah	400	20	120	\$10 Track and Field	30	
014	\$10 Kangaroo Island	25		068		200		121	\$20 Marathon	60	
015	\$20 Adelaide	50		069	\$20 Zoo	50		123	\$10 Disaster Relief		
017	\$2 Murray	200		070		40	35	125			6
018	\$2 Vineyard		60	072	\$2 Generic		10	126			6
019	\$5 Grand Prix	65	18	073		20		127	\$20 Assignments	40	6
020	\$5 Generic	35		074		30		128		75	12
021	\$5 500th Grand Prix	40		075		30		129		30	12
022			28	076		20		130	\$50 Generic		25
023	\$10 Kangaroo Is	100		077		50	15	131	\$10 Generic	200	10
024	\$20 Adelaide		35	078	\$5 Generic	40		132		80	5
025	\$5 Murray	25	10	079		45	4	133		45	2
026				080	\$2 Echidna	35		134	\$20 Generic		10
027				082		12		135		45	2
028	\$5 Melbourne	8		083	\$2 Orang Utan	12	4	136	\$5 Swimming	45	2
029			10	084		20		137		45	2
030			8	085		20	5	138			
032	\$10 Grampians	50		093	\$2 Mint	15		140	\$5 Cycling		2
034	\$5 Gold Coast	25	24	094	\$2 Canberra	35	30	141			
036	\$5 Barrier Reef	24		095		30	30	142	\$5 Community Services		2
039	\$20 Adelaide	250	12	096	\$5 Quesacon	30	30	143			15
040	\$2 Vineyard	80		097		35	20	144	\$5 Youth	25	12
043	\$2 Generic		8	098	\$5 War Memorial		30	145	\$2 Health	50	6
045	\$5 Generic	15		099		140		146		25	6
046	\$10 Grampians	80	10	100	\$10 Telecom Tower	25		147	\$2 Hockey	35	6
047	\$5 Grand Prix	10		101	\$5 Crocodile	35		148			15
048	\$5 Melbourne	12	10	102	\$5 Uturn	200	8	149			15
050	\$2 Echidna	35		105	\$5 Geneva	18		150			18
051	\$2 Orang Utan	25		106	\$2 Health	8	8	151			3
054	\$5 Giraffes	120		107		24		153	\$10 Track and Field	25	3
055	\$2 Generic	120	12	108			20	154			3
056				109	\$2 Blood			155			3
								156	\$20 Marathon	30	6

Lot	Description	Mint	1-Hole
157	\$2 Generic	35	2
158		25	2
159		25	2
160		25	2
161		25	2
162		25	2
163		25	2
164	\$10 Track and Field	30	3
165		30	3
166	\$20 Marathon	90	10
167	\$10 Track and Field	50	3
168		50	3
169	\$2 Generic	25	3
170		25	2
171		30	2
172	\$5 Swimming	30	2
173	\$5 Going for Gold	40	6
174	\$5 Cycling	50	2
175	\$10 Track and Field	40	2
176	\$20 Marathon	40	2
177	\$2 Generic	15	8
178		15	2
179		15	2
180		20	2
182	\$5 Swimming	20	2
183		20	2
184		40	2
185	\$5 Generic	40	15
186	\$5 Cycling		2
187		40	2
188		40	2
189		40	2
190	\$5 Swimming		2
192	\$2 Generic		2
193			2
194		12	2
195		9	2
196	\$5 Payphone	9	2
197		12	2
198a		12	2

Lot	Description	Mint	1-Hole
198b	\$5 Snag	13	2
199a		15	3
199b	\$10 Band	15	2
200		40	2
201a		40	2
201b	\$20 Bats	25	6
202a		60	6
202b	\$20 Bats (2nd print)	60	10
203	\$2 Generic		2
204			2
205			1
206	\$5 Payphone	8	1
207		30	1.50
208	\$5 Snag	20	1.50
209a		15	3
209b	\$10	15	3
210		15	2
211	\$2 Generic	8	2
212		6	1
213b	\$20 Bats	45	1
214	\$5 Payphone	15	6
215		15	1.50
216		15	1.50
217	\$10 Band	15	2
218a		15	2
218b	\$1.50 Galats	180	2
219	\$5 Wombat	10	1.50
220	\$10 Koolas	18	2
221	\$20 Bats	50	6
222a		65	25
222b	\$2 Generic		2
223		7	2
224		7	1
225		7	1
227a		10	1
227b	\$5 Koolas	10	1.50
228		10	1.50
229		10	1.50
230		10	1.50
231a		10	1.50

Lot	Description	Mint	1-Hole
231b	\$10 Koolas	16	4
232		16	4
233a		25	10
233b	\$5 Wallaby	18	4
234		18	4
235		18	3
236	\$5 Wombat	12	1.50
238		12	3
239	\$10 Numbat	18	3
240		18	5
241a		18	4
241b	\$5 Australia Day	30	8
242		18	2
243		15	2
244		18	2
245		18	2
246	\$10 Band	18	2
247		18	2
248	\$2 Generic	5	1
249		5	1
250		5	1
251a		5	1
251b	\$20 Barrier Reef	35	10
252		30	4
253	\$5 Wombat	22	4
254		12	2
255a		14	2
255b	\$20 Barrier Reef	30	3
256a		30	3
256b	\$5 Wallaby	12	3
257		12	1.50
258a		12	1.50
258b	\$5 Wombat	30	1.50
260	\$5 Opera House	10	1.50
261		10	1.50
262		10	1.50
263		10	1.50
264		10	1.50
265		10	1.50
266		10	1.50

Lot	Description	MInt	1-Hole	Lot	Description	MInt	1-Hole	Lot	Description	MInt	1-Hole	Lot	Description	MInt	1-Hole
267	\$10 Kangaroo	14	2	312	\$5 Kakadu	10	1.50	352	\$20 Environment	30	8				
268		14	2	313		10	2	353	\$10 City Christmas	15	2				
269		14	2	314	\$10 Lizard Island	14	3	354		15	2				
270		18	2	315		18	2	355		15	2				
271	\$50 Koala	70		316		18	2	356	\$4 Outback Christmas	8	1.50				
273	\$20 Barrier Reef		5	317	\$20 Northern Flinders	28		357		8	1.50				
274	\$5 Opera House		1.50	318		25		358		8					
275		10	1.50	319	\$5 Art	12	2	359		8	1.50				
276		10	1.50	320	\$5 Plankton	8	2	360		8	1.50				
277		10	1.50	321		12	1.50	361		8	1.50				
278			1.50	322		12	2	362	\$10 Kangaroo	15	2				
280	\$10 Kangaroo	14	2	323	\$10 Butterfly Eggs	14	2.50	363	\$5 Environment	10	1.50				
281		14	2	324		16	3	364	\$5 Australia Day	10	2				
282		14	2	325	\$20 Pollen Grain	28	14	365		10	2				
283	\$5 Opera House	10	1.50	326	\$5 Plankton	12	2	366		10					
284	\$20 Barrier Reef	28	8	327		12		367	\$20 Barrier Reef	28	4				
285	\$5 Opera House	10	1.50	328		12		368	\$10 Kangaroo	2	2				
286	\$10 Kangaroo	14	2	329		12		369	\$5 Australia Day	10	2				
287	\$5 Sydney 2000		5	330	\$10 Butterfly Eggs	15	3	370		7					
288		20	5	331		18	3	371	\$5 Dinosaur	10					
291	\$5 Art	10	2.50	332	\$20 Pollen Grain	30	14	372							
292			2.50	333	\$5 Opera House	10	1.50	373							
293		20	2.50	334		12	1.50	374							
294	\$20 Art	28	6	335	\$10 Kangaroo	18	1*	375							
295	\$10 Art	15	4	336		18	1.50	376	\$5 Opera House		1.50				
296			3	337	\$20 Barrier Reef	28	5	379	\$10 Dinosaur	3					
297	\$20 Barrier Reef	28		338	\$50 Koala	65		380	\$5 Year of Dog	2					
298	\$5 Art	12		339	\$5 Opera House	12	1.50	388							
299		12		340		12	1.50	389							
300	\$10 Kangaroo	14	2	341		12	1.50	390							
301	\$20 Barrier Reef	28	5	342	\$10 Kangaroo	18	2	391							
302	\$5 K-Mart	10		343	\$5 Environment	8		392	\$5 Dinosaur	1.50					
303	\$10 K-Mart	15	7	344		10		393		1.50					
304	\$20 K-Mart	25	15	345		10		394		2					
306	\$10 XXXX	15	7	346	\$10 Environment	15	2.50	395		1.50					
307	\$5 Kakadu	8	1.50	347		15	3	396	\$10 Kangaroo	2					
308		10	2	348	\$20 Environment	28	8	397	\$10 Dinosaur	2					
309		10	2	349	\$10 Environment	15	2.50	398		2					
310		10	1.50	350	\$5 Environment	10	1.50	399	\$20 Dinosaur	10	10				
311		10	1.50	351		10	1.50	400		10	10				