

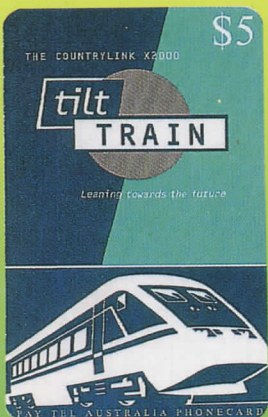
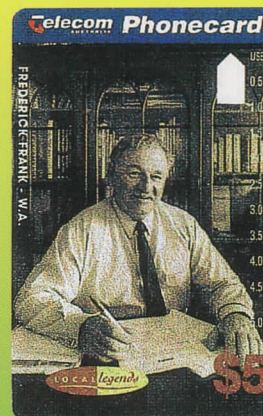
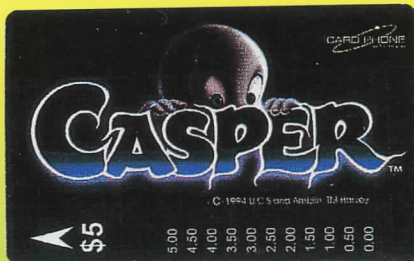
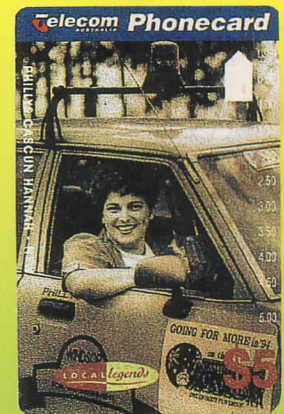
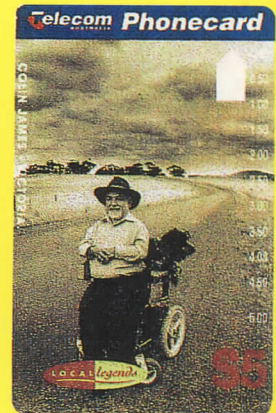
The Australasian Phonecard Monthly

Volume 3, Number 6
June 1995
Australia \$4.00
New Zealand \$5.50 inc GST

CONTENTS INCLUDE

Telecom's Latest Phonecard Releases
Collecting One of Each Country
Three New Sets From Card Phone
Club & Society News
The Japanese Experience
PayTel's Tilt Train Phonecards

and
much more



Telecom's First
"Closed User Group" Phonecards

Melbourne Phonecard Centre

24 Centre Place (Off Flinders Lane), Melbourne

(inc. Knox-Sherbrooke Phonecards)

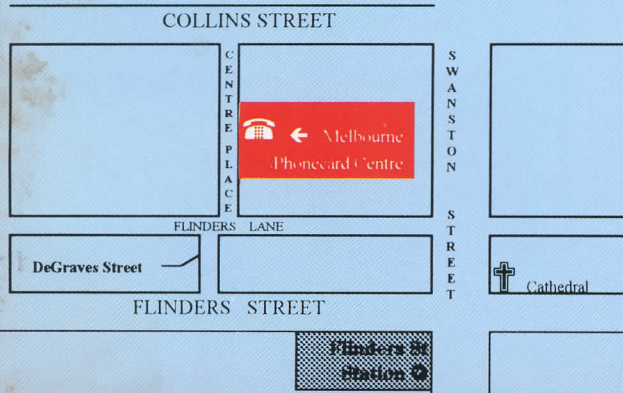
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*Melbourne Phonecard Centre Opening
"Special Offer"*

*10% discount on all shop purchases
plus FREE packet 100 phonecard sleeves*

Simply present this voucher at time of purchase
Valid June 5-30, 1995 - Other "daily specials" throughout
the month to personal shoppers

Melbourne's Public/Postal Phonecard Auction

**Friday 7th July 1995, 6.30 - 8.30pm
(bidding commences 7pm)**

**Clarendon Room, Dallas Brooks Hall,
Victoria Parade, Melbourne - Melways ref 2G C1
Complimentary tea/coffee**

Excellent quality & a wide variety of material on offer. Many items low reserves.

See auction catalogue in this issue of the Australasian Phonecard Monthly.

Viewing of lots available prior to auction at shop (June 30 - July 7)

At event from 6.30pm. Postal bids welcomed (mail/fax) until July 5th.

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AUSTRALIA'S LARGEST TOPICAL PHONECARD DEALERS

Australian Custom Cards

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Gary Ablet - Footballer	Mint (1)	\$20.00
Tony Modra - Footballer	Pack (1)	\$19.50
Tony Modra - Footballer	Mint (1)	\$15.00
Stephen Silvagni - Footballer	Pack (1)	\$19.50
Stephen Silvagni - Footballer	Mint (1)	\$15.00
Chris Mainwaring - Footballer	Pack (1)	\$19.50
Chris Mainwaring - Footballer	Mint (1)	\$15.00
Apollo Moonlanding	Pack (1)	\$325.00
Apollo Moonlanding	Mint (5)	\$195.00
Apollo Conference	Pack (1)	\$95.00
Albury High School	Pack (1)	\$25.00
Albury High School	Mint (1)	\$15.00
Australian Wildlife (Koala)	Pack (1)	\$25.00
Australian Wildlife (Koala)	Mint (1)	\$20.00
Australian Wildlife (Duck)	Pack (1)	\$48.00
Australian Railway 1210	Pack (1)	\$25.00
Courage Under Fire	Pack (1)	\$39.00
Courage Under Fire	Mint (2)	\$39.00
Victoria Stamp (with free cat.)	Mint (1)	\$10.00
Disney Australia	Pack (1)	\$40.00
Animal Eyes (4 x \$50 cards)	Pack (1)	\$335.00
Animal Eyes (4 x \$50 cards)	Mint (4)	\$250.00
Michael Lynach	Pack (1)	\$19.50
Thirlmere Railway (Series One)	Pack (1)	\$25.00
Thirlmere Railway (Series One)	Mint (1)	\$18.00
Thirlmere Railway (Series Two)	Pack (1)	\$25.00
Thirlmere Railway (Series Two)	Mint (1)	\$18.00
Rally Australia	Mint (3)	\$60.00
Black Opal	Pack (1)	\$34.00
Black Opal	Mint (1)	\$25.00
Coca Cola (Bear)	Pack (1)	\$19.50
Coca Cola (Santa)	Pack (1)	\$19.50
*Apollo XV	Pack (1)	\$215.00
National Parks & Wildlife	Pack (1)	\$120.00
National Parks & Wildlife	Mint (15)	\$100.00
Zoo Series (including stamps)	Pack (1)	\$35.00
Zoo Series - all four Zoos	Packs (4)	\$130.00
Zoo Series	Mint (2)	\$25.00
Fingal Post Office	Pack (1)	\$15.00
Dial-A-Box	Pack (1)	\$25.00
Reflections of China's History	Mint (5)	\$65.00
Reflections of China's History	Mint (1)	\$45.00
Summertime I	Pack (1)	\$10.00
Summertime I	Mint (1)	\$8.00
Summertime II	Pack (1)	\$10.00
Summertime II	Mint (1)	\$8.00
One Australia - America's Cup	Pack (1)	POA
Luna Park	Pack (1)	\$24.00
Luna Park	Mint (1)	\$18.00
Sheepskin Warehouse	Pack (1)	\$28.00
Sheepskin Warehouse	Mint (1)	\$20.00

Michael Doohan	Pack (1)	\$59.50
Phantom of the Opera	Pack (1)	\$37.90
Laughing Kookaburra	Pack (1)	\$19.50
Laughing Kookaburra	Mint (1)	\$12.00
Kidney Foundation	Pack (1)	\$28.00
Kidney Foundation	Mint (1)	\$15.00
Cyclone Tracy	Pack (1)	\$29.50
Cyclone Tracy	Mint (1)	\$26.00
Coca Cola (+free card)	Packs (2)	\$49.00
Coca Cola (+free card)	Mint (2)	\$49.00
Disney No 2	Pack (1)	\$25.00
Disney No 2	Mint (1)	\$23.50
St Andrews Cathedral	Pack (1)	\$27.50
St Andrews Cathedral	Mint (1)	\$15.00
Red Lace Butterfly	Pack (1)	\$8.00
Red Lace Butterfly	Mint (1)	\$5.00

Bass Strait Map	Mint (1)	\$15.00
Tasmania Wilderness Rivers	Mint (3)	\$50.00
Tasmania Wilderness Rivers	Pack (1)	\$55.00
Tasmanian Trams	Mint (3)	\$25.00
Tasmanian Trams	Pack (1)	\$30.00
Railways of Australia	Mint (3)	\$40.00
Railways of Australia	Pack (1)	\$45.00
Light House	Mint (1)	\$5.00
Light House	Pack (1)	\$10.00
Sunlander Railway	Mint (2)	\$15.00
Sunlander Railway	Pack (1)	\$20.00

Card Phone Australia

Horse Racing	Mint (3)	\$45.00
\$5 Phar Lap (horse)	Mint (1)	\$9.90
\$10 Sub Zero (horse)	Mint (1)	\$15.00
\$20 Lets Elope (horse)	Mint (1)	\$28.50
\$5 Colonial Classic Tennis	Mint (2)	\$15.00
\$20 Colonial Classic Tennis	Mint (2)	\$65.00
\$5 Origin of the Ashes (Cricket)	Mint (2)	\$15.00
\$20 Origin of the Ashes (Cricket)	Mint (2)	\$POA
\$5 Baby's Day Out (Films)	Mint (1)	\$15.00
\$5 Miracle on 34th Street (Films)	Mint (1)	\$15.00
\$5 Kylie Minogue Str Fight (Films)	Mint (1)	\$19.50
\$20 Kylie Minogue Str Fight (Films)	Mint (1)	\$36.00
Felix the Cat	Pack (1)	\$47.50
4 x \$5 cards featuring Felix	Mint (4)	\$45.50
Sydney Easter Show (Bull)	Mint (1)	\$6.00

Australia - Payronics

1st Issue A	Pack (1)	\$80.00
1st Issue B	Pack (1)	\$95.00
1st Issue	Mint (4)	\$135.00
Christmas 1994	Pack (1)	\$15.00
Christmas 1994	Mint (1)	\$10.00

Indonesia

Coca Cola	Mint (1)	\$25.00
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Indonesian Coca Cola Phonecard

Australia - Pacs

Tamworth	Mint (1)	\$60.00
Tamworth	Pack (2)	\$65.00
Swiss	Mint (1)	\$35.00
Swiss	Pack (1)	\$45.00
Ettamogah Pub	Mint (1)	\$40.00
Ettamogah Pub	Pack (1)	\$45.00
Opera House	Pack (1)	\$70.00
Museum of Contemporary Art	Pack (1)	\$75.00
Spies Hecker	Pack (1)	\$70.00
Inverted Swan	Pack (1)	\$24.00
Lloyd Rees Opera House	Mint (1)	\$40.00
Taubmans/BBC Hardware	Mint (1)	\$12.00
Simpsons (cartoon)	Pack (1)	\$24.00
Flintstones (cartoon)	Pack (1)	\$24.00

Australia - Pacific Phonecards

Sydney 2000 Olympics	Mint (1)	\$45.00
Year of the Rooster	Mint (2)	\$60.00
Year of the Rooster	Pack (1)	\$70.00
Bowral Tulip Time	Mint (2)	\$85.00
Bowral Tulip Time	Pack (1)	\$95.00
Australian Animals	Mint (6)	\$90.00
Australian Animals	Spec (6)	\$70.00
Sydney Opera House	Mint (3)	\$60.00
Sydney Tourism	Mint (6)	\$120.00
TNT Monorail	Mint (1)	\$20.00

Australia - Paytel

TT Line 1st Issue	Mint (3)	\$150.00
TT Line 1st Issue	Pack (1)	\$220.00
Spirit of Tasmania	Mint (3)	\$60.00
Spirit of Tasmania	Pack (1)	\$55.00
Crew Card	Mint (1)	\$15.00

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I am interested in Sydney Stamp Centre new issue service.

I collect the following countries: _____

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Customer Number _____

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PLEASE REMEMBER ALL ORDERS ARE COVERED BY OUR MONEY BACK GUARANTEE.

Enclosed is cheque money order

Please charge my credit card:

BANKCARD MASTERCARD VISA

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Expiry Date _____ Signature _____

The Australasian Phonocard Monthly

JUNE 1995 - Vol. 3 No. 6

Managing Editor

Viddy Jermacans

Phone/Fax

(067) 658006

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Editorial Correspondence

The Editor

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DEADLINES - JULY & AUGUST

Full Colour	21 June	26 July
Black & White	22 June	27 July
Spot Colour	22 June	27 July
Classifieds	23 June	28 July

EDITORIAL

This issue of APM is the first one printed with me involved on a full time basis. Yes, after many false starts I did resign my employment on the 19th.

However, don't expect any dramatic improvement in this issue due to that fact; if anything, the let down over the last two weeks has made it harder to concentrate on the matter at hand - collating this issue - and readers will note some unusual aspects of the magazine.

The fact that I'm typing up this Editorial on Thursday evening (1 June) shows just how late I have left it. Distribution will still commence tomorrow however.

Due to necessity (a lack of time and space) this Editorial will be quite short even though there were a number of

Page 2 — Phonocard Monthly

issues I wanted to address and comment on. They will simply have to wait until the July magazine. I should be completely 'unscrambled' by then and able to apply myself to the task at hand effectively! **EDITOR**

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accessories & magnifier needs.*

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South Australia	360	Endang Spec '93	89
Generic	69	Aboriginal '93	39
Grand Prix	49	Landscape '93	39
Victoria	215	Microscopic	55
Queensland	215	Environment	48
NSW	325	Aust Day '94	29
Western Aust	50	Dinosaurs	80
ACT	160	Endand Spec '94	45
Northern Terr.	40	Landscape '94	65
Tasmania	35	Comm Games	35
Red Cross	250	Surf Lifesaving	55
Aust Day '92	69	Christmas '94	45
Olympics	295	Aust Day '95	11
'92 Bird Choir	89		

COMPLETE SET FOR

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We will take any mint cards/packs at full 100%
face value for payment or credit for the above!!

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VENUE: KINGS HOTEL, HAY ST., PERTH

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OVER \$1,000 in Door Prizes including \$500.00 Cash

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 AUSTRALIA - 2ND ISSUE COKE BOTTLE &
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 AT ISSUE PRICE \$49
 INDONESIA 1ST COKE. ALWAYS. Mint \$24

and

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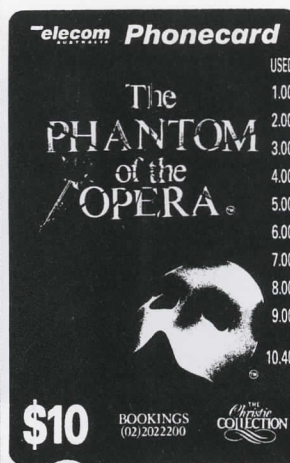
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[] No Req'd



The Smith Bros (600 issued)
75th Anniversary of the historic first flight from England to Australia. The replica Vickers Vimy Bomber was flown from the Farnborough'94 Airshow to celebrate the anniversary @ \$20.00

[] No Req'd



WAYNE GARDNER
(600 issued) Fabulous phonecard of the great Australian World Champion, at Mugello '92 @ \$20.00

[] No Req'd



The JFK Half-Dollar
(1000 issued) Famous phonecard & first of the American President's, mounted in a glass vinyl wallet @ \$22.00

[] No Req'd



Abraham Lincoln
(600 issued) #2 of The American Presidents @ \$22.00

[] No Req'd

[] **Castlemaine XXXX** Set of two, mint very rare @ \$68.00

[] **Alcock & Brown SCM**
600 issued last few @ \$40.00

[] **Apollo 11 - The Crew**
with folder @ \$18.00

[] **Carl Fogarty World Superbikes Champ** @ \$15.00

[] **Jamie Whitham Superbikes**
British Champ, last 6 @ \$20.00

[] **Niall Mackenzie, Top GP**
Privateer 500cc 500 issued @ \$15.00

[] **Joey Dunlop, TT Record holder, The King** @ \$16.00

[] **Aer Lingus Airbus A330**
New! @ \$18.00

[] **Teddy Bears Christmas**
@ \$16.00

[] **Teddy Bears Valentines**
@ \$16.00

[] **Motherwell Football Club**
The First BT FC Card @ \$30.00

[] **YAK 11** @ \$16.00

[] **Tornado F3** @ \$16.00

[] **Wimbledon '94** @ \$14.00

[] **The Blarney Steam Train** @ \$17.00

[] **Dublin to Belfast Steam Express**
40th Anniversary Enterprise 600 issued @ \$17.00

[] **The Torbay Express Steam** @ \$16.00

Name.....Date.....

Address.....

Total \$.....Method of payment

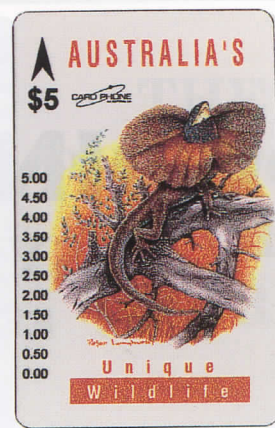
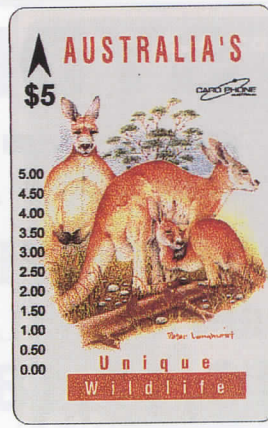
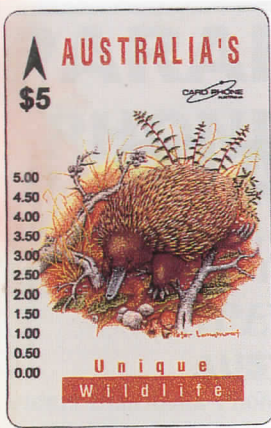
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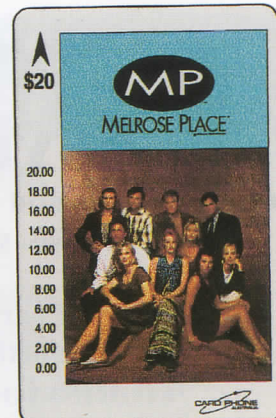
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[] **OUT NOW The Aer Lingus Concorde** @ \$17.00

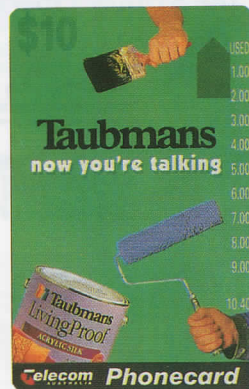
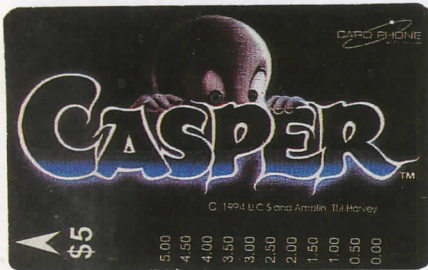




Card Phone Australia Releases



Card Phone Australia Releases



Key Call Token



\$5 Bookmuncher



Australian Related Cards



AUSTRALIAN NEWS UPDATE

TELECOM AUSTRALIA

Telecom's next Official Issue to be released will be the **Local Legends series**, containing eight \$5 cards (*four of which are featured on the cover of APM*). Each card features the state or territory winner of last year's Local Legend competition.

This series will be released through the shops in June/July. Efforts are being made to release the majority of each winner's card in his/her own state or territory, although there may be crossovers in some areas. The Limited Edition folder, in a new format, will be available for sale in the July issue of the Bulletin for \$55.

Further Official Issues programmed for the remainder of 1995 include the '95 **Telecom Design Award** (\$5, \$10 & \$20), **Emergency Management Australia** (\$5, \$10 & \$20) and the **Christmas '95** set (\$5, \$10 & \$20).

CLOSED USER GROUP CARDS

A long term contract to supply payphones to the Victorian Prison system means that Australia will see its first "closed user group" Telecom Phonecard. There is a \$5 and a \$10 card, which are classified as Custom cards and were not to be available outside the Victorian Prison system (*see later in the Update re cards appearing at the Caulfield Phonecard Fair*).

Telecom Payphone Services developed a custom designed payphone system for the Prison Services and the cards cannot be used in payphones outside the prison. Installation of the new system commenced in April and will be placed in 11 prisons throughout Victoria.

The Phonecards will have numbers pre-programmed into them for security reasons, making it more convenient for both the prisoners and warders.

There have been 20,000 cards produced to date (10,000 of each denomination).

LIMITED EDITION PACK NUMBERS

As from the WWII Homecoming series, Telecom will be individually numbering the Limited Edition folders, eg., this series will have folders numbered from 0001 to 8,500. The Custom card producers have been numbering their folders for some time already. It is good to see Telecom following suit.

ADVERTISING CARDS

Featured opposite are two further additions to Telecom's Advertising card categories, the \$10 **Taubmans** (200,000 produced) and the \$5 **AUSTEL** (250,000 produced). The latter card promotes the addition of a 9 to the previous seven digits in Victorian phone numbers.

HOW MANY SPITFIRES?

At first glance, the \$5 Homecoming Phonecard appears to feature four Spitfires in flight. Closer scrutiny reveals that the second plane from the top has two tailfins. Further scrutiny indicates it also has two aerials. My summation is that there is a fifth plane in the picture, almost exactly behind another.

Thanks to an ex Biggin Hill fighter pilot (whose letter I've misplaced in relocating my office) who first brought this to my attention. He (my apologies for not having a name at present) also queried the markings on the planes. Telecom advises that the only information they have is that the 'picture' was provided by the RAAF with no background information.

I will try to clarify the setting for the photo, in time for the next issue. **Any reader assistance would be appreciated - Ed.**

one AUSTRALIA SET

Rumours continue to fly (and sink) in relation to the fate of the four cards in this set. As readers are aware, Telecom Australia are currently in possession of the majority of these cards, which are the centre of a dispute between them and The Phonecard Bureau.

The cards have not as yet been destroyed by Telecom (Wednesday the 31st of May), although **that is still their likely fate**. They have not been offered for sale by tender nor is such a move a likelihood.

My information is that there are 351 sets/packs in circulation.

I leave it up to readers as to whether they feel the odds favour them purchasing a set/pack (if they can still find one) in the \$400-\$500 range. I don't think these prices will last very long.

I say 'taking the odds' because if Telecom destroys what they are holding, the remainder will be the shortest ever print run of Telecom Phonecards - Ed.

INTERNATIONAL NUMISMATICS

Featured opposite are the nine new phonecards that International Numismatics has commissioned Card Phone Australia to produce.

Australia's Unique Wildlife set features four \$5 cards in a Collector Pack. The superb illustrations are by Peter Longhurst. A total of 1,000 Packs will be issued and will retail at \$45.00.

The **Casper the Friendly Ghost** set is also contained in a Collector Pack. Stephen Spielberg's new movie, Casper, is scheduled for Australian release on 22nd June 1995. The animation in the movie is reported to be stunning, ensuring this old favourite will also appeal to a new audience. Again, 1,000 Packs will be issued and retail at \$42.00.

Melrose Place is one of the all-time most popular dramas (?) and now well into a new television series. The Melrose Place series consists of a \$5 card and a \$20 card. The \$5 card will be available individually in a Collector Pack with an issue limit of 1,500 and a price of \$19.50. The \$20 card will be issued in a Collector Pack along with the \$5 card. Only 500 of these packs will be issued at the price of \$55.00. No \$20 cards will be available individually.

Many thanks to Darren Harris from International Numismatics for the above information - Ed.

Continued... page 32
Phonecard Monthly — Page 9

Collect PayTel Collect Australia !



PayTel Australia produces phonecards depicting traditional Australia

Australian Heritage, The Australian bush and outback, Great Barrier Reef, Australian railways & tramways - past & present, Australian lighthouses, Australian flora & fauna.

Special Purpose Card Issue

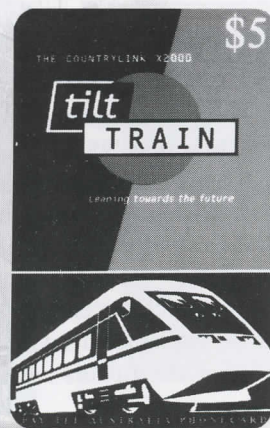
An unusual, once-off, card set designed by Countrylink Advertising Department especially for the X2000 tilt train PayTel payphone.

The set comprises 1 x \$5 + 1 x \$10 card. Only 1,500 of each card available to Collectors. Total production of each card is only 3,500.

Don't miss out on these unique cards - **ORDER NOW!**

Countrylink Tilt Train revenue trials

**Sydney - Canberra
April-June, 1995**



Available late may, 1995.

FREE Newsletter

The PayTel Collector.



The PayTel Collector is a regular newsletter which provides details of all PayTel releases and information of interest to all Collectors. It's free and post free. It's yours for the asking !

Please supply the following order, including a free copy of the current PayTel Collector:

.....Tilt Train \$5 card(s) @ \$5.00 each.

.....Tilt Train \$10 card(s) @ \$10.00 each.

Add to order: \$3.00 for certified mail (Aust. only)

* \$5.00 for international air mail. (*Purchaser accepts postage risks)

\$15.00 for international air mail Security Post.

PAYMENT: Cheque or money order.
 Charge my credit card (circle one):

Bankcard Mastercard Visa Amex Diners

Card number:

Expiry date:

Cardholder name:

Cardholder signature:

At this time, please just send me a copy of *The PayTel Collector.*

Name :

Address :

Post Code:

PayTel Australia Pty. Ltd.,
P.O. Box 456, Blackburn,
Victoria, Australia. 3130

Phone : (+613) (03) 877 0222

Fax : (+613) (03) 877 9499

MELBOURNES BIG COLLECTOR WEEKEND

MELBOURNE INTERNATIONAL BANKNOTE FAIR

Saturday 8th July 1995 - 10 a.m. to 5 p.m.

Featuring Australia's Leading Banknote Dealers
With **LARGE** Stocks of Australian & World Banknotes for **SALE**
Overseas Dealers Participating
BUYING - Dealers are Very Keen to Buy Banknotes

PHONECARDS ARE ALSO BEING FEATURED AT THIS FAIR

With a Number of Phonocard Dealers Attending

Many Banknote & Phonocard Dealers will have good stocks of Australian
and World Phonecards for **SALE** and will also be **BUYING**

**DISPLAYS & EXHIBITS BY THE
INTERNATIONAL BANK NOTE SOCIETY**

MELBOURNE INTERNATIONAL PHONECARD FAIR

Sunday 9th July 1995 - 10 a.m. to 5 p.m.

Featuring Australia's and New Zealand's Leading Phonocard Dealers
With **LARGE** Stocks of Australian & World Phonecards **FOR SALE**
TELECOM AUSTRALIA: Retail Sales & Archival Exhibition

PAYTEL AUSTRALIA: Sales & Display

PACS AUTHORISED AGENTS: Sales

COCA-COLA PHONECARDS: Sales & Display

**DON'T MISS THIS MAJOR COLLECTOR'S WEEKEND
IN MELBOURNE - RESERVE THESE DATES**

- BRING THE FAMILY -

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ADMISSION: Each Day -- Adults \$2, Children under twelve FREE

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the Cost of Registration

AUSTRALIAN RARITIES

Special cards supplied by the Anritsu Corporation were used in payphone tests and trials in Australia before the introduction of Telecom Australia Phonecards. Two main types of Anritsu test cards are known; one type with the value scale shown in percentages and another type with the value scale shown in monetary values - \$x.xx. The monetary scale cards are the rarer.

Anritsu \$3 Test Card, monetary scale, encoded for \$2.10	Mint \$100
Anritsu \$3 Test Card, monetary scale, encoded for \$3.30	Mint \$100
Anritsu \$6 Test Card, monetary scale, encoded for \$2.10	Mint \$100
Anritsu \$6 Test Card, monetary scale, encoded for \$5.40	Mint \$100
Anritsu \$6 Test Card, monetary scale, encoded for \$6.60	Mint \$100
Anritsu \$6 Test Card, monetary scale, encoded for \$21.00	Mint \$100
Anritsu \$15 Test Card, monetary scale, encoded for \$10.50	Mint \$160
Anritsu \$15 Test Card, monetary scale, encoded for \$21.00	Mint \$160

I am buying other values of Anritsu cards, especially \$20 and \$50 cards.

KEY CALL TOKEN

This technically innovative type of phonecard was manufactured by Gemplus for Telecom Australia. The TOKEN emits a signal which eliminates the need to dial an access code and PIN when using a Telecom Telecard. Only a handful of these cards were made for demonstration purposes and most were given away overseas. When activated this card emits an audible signal - making it the world's first 'talking phonecard'. See **TOKEN** on page 8.

MINT \$400

WALTZING MATILDA PACK

Premium Edition P.O.R.
De Luxe Edition P.O.R.

NEW CARDS OF SOUTH AFRICA

Telkom - Rugby World Cup 1995 set of 5 cards \$39
Telkom '95 Telecommunications Conference - 20 units Complimentary card
Only 7,000 made Mint \$25

NEW COUNTRY

Dominican Republic - 1st issue - 100 pesos Mint \$30

CAMBODIA

1st issue \$50 TAI EPTL
Multi - Hole* \$45
1st Issue \$100 TAI EPTL
Multi - Hole* \$450
* Good Quality - No Scuffing
\$2 Earth View 289 Mint \$15
\$5 Satellite 290 Mint \$30

BUYING

Australian Prison Cards (as used in Victorian Prisons), also Anritsu Test Cards.
Quantities of undamaged used cards from Vanuatu, Tonga, Cook Islands, Solomon Islands, French Polynesia and New Caledonia.

PLEASE OFFER!!



**BUYING MINT
CASH IN YOUR EXCESS
AUSTRALIAN MINT
PHONECARDS
WITH FULL CREDIT WILL PAY
80-85% OF FACE VALUE
BUYING POSTAGE**

Australian Mint Decimals with Gum Sheet or Sheets will pay 70% Face Value
Blocks of Four and Larger will pay 65% Face Value
Singles/etc will pay 60% Face Value



\$500 Minimum Please



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FOR SALE

TELECOM AUSTRALIA'S
\$5.00 THANK YOU PHONECARD
ONLY A FEW AVAILABLE
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WE CAN SUPPLY A FULL RANGE
OF PREFIX NUMBERS (98%)

PACKS, MINT, 1-HOLE &
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MELBOURNE'S BIG COLLECTOR WEEKEND

Considerable interest is already being shown in 'Melbourne's Big Collector Weekend' to be held at the Dallas Brooks Hall, 300 Albert Street, East Melbourne, on Saturday and Sunday the 8th and 9th of July, 1995.

MELBOURNE INTERNATIONAL BANKNOTE FAIR

The Melbourne International Banknote Fair '95 will be held on Saturday 8th of July, with many of Australia's leading banknote dealers participating. Collectors will be able to choose from one of the largest stocks of Australian and world banknotes and related items on display in Victoria. Banknotes will be available for sale from less than a dollar and up to many thousands of dollars. Excellent stocks of Australian pre Federation, pre decimal and decimal notes will be for sale. Star notes, error notes, specimens, printer proofs, war savings certificates, cheques, share certificates, 'funny money', ephemera and other banking memorabilia. Dealers will also have a very wide selection of world banknotes for sale in all price ranges. From the earliest banknotes used in China and Europe to the latest world issues. Collectors of military and commemorative issues will also be well catered for. A good range of banknote catalogues and banking histories will also be available.

Phonecards will also be featured at the Banknote Fair, with many major phonecard dealers in attendance. PayTel Australia and Coca-Cola phonecards are both expected to participate on the Saturday.

MELBOURNE INTERNATIONAL PHONECARD FAIR

The Melbourne International Phonecard Fair '95 will be held on Sunday 9th of July. Most of Australia's and several of New Zealand's major phonecard dealers plus Telecom Australia, PayTel Australia and Coca-Cola Phonecards will be attending the phonecard fair on the Sunday. Dealers will have the largest selection of Australian and overseas phonecards on display in Victoria. Telecom Australia will be selling all their current phonecards and collector packs as well as exhibiting part of their archives. PayTel Australia and the Universal Coin Co. (Coca-Cola) will also have their latest issues for sale at the fair.

Both Fairs will be open to the public from 10am to 5pm on the Saturday and the Sunday and both are being held at the Dallas Brooks Hall, 300 Albert Street, East Melbourne. Phone (02) 913 3036 for further details.

SYDNEY'S FIRST REGULAR MONTHLY PHONECARD FAIR

HELD ON THE 3rd SATURDAY
EACH MONTH

VENUE

JOURNALISTS CLUB
36 CHALMERS STREET
OPPOSITE CENTRAL STATION
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BIG RANGE OF PHONECARDS
BOTH MINT AND USED
COLLECTOR PACKS
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30th ANNIVERSARY

FAIR

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SUNDAY 15TH OCTOBER 1995
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**Casper 3 Card
Collector's Pack**

This month, Steven Spielberg's Amblin Entertainment will release in Australia a movie to delight audiences of all ages. Casper the Ghost, the movie, will combine live action and state-of-the-art animation with unique special effects.

After 50 years Casper is now available on a series of three Licensed Phonecards.

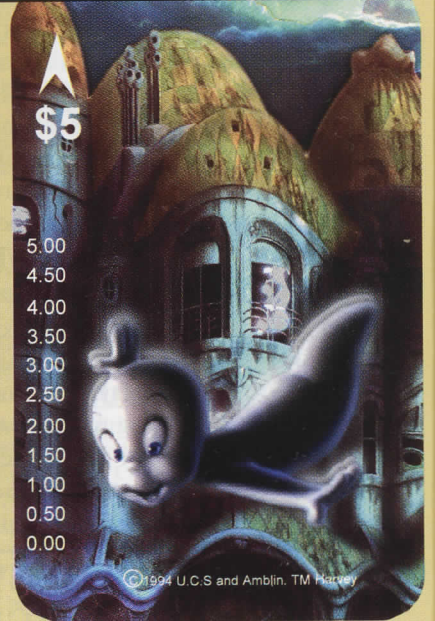
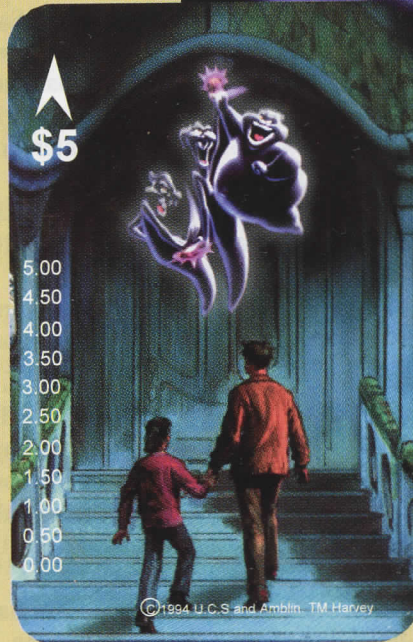
All 3 Cards are presented in a Collector's Pack with an issue limit of just 750.

\$42.00

CASPER™

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5.00
4.50
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1.00
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0.00



MP

MELROSE PLACE
© SPINNING TELEVISION INC.

Now you can own your very own Melrose Place Phonecards! These Licensed issues feature the cast of television's most popular drama. *Jake, Billy, Alison, Amanda* and all of the cast are there.

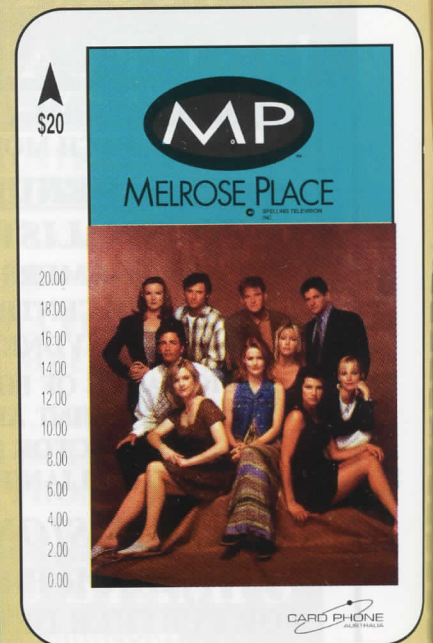
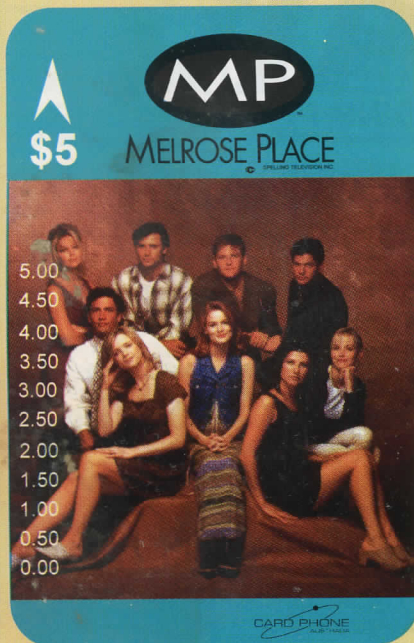
2 Card Collector's Pack

Limited to just 500 Collections! Consists of \$5 and \$20 Card presented in a colour presentation Pack. This is the only way to obtain the Scarce \$20 Phonecard.

\$55.00

Individual \$5 Collector's Pack

1500 individual \$5 Phonecards have also been authorized. In presentation Pack.



AUSTRALIA'S

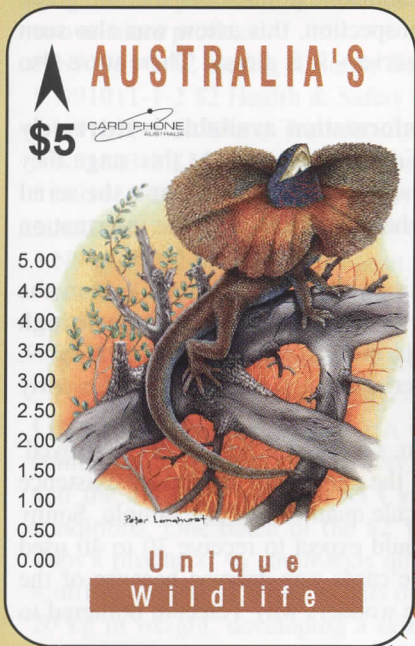
Unique

Wildlife

Collector's Pack

Australia's wildlife is the most incredible in the world. Our diverse creatures continue to amaze all and hold a particular charm for foreigners. The Australia's Unique Wildlife Phonecard Collector's Pack captures the exquisite work of renowned illustrator Peter Longhurst. Each of the 4 cards features one of Australia's best loved and most unusual creatures. Only 750 Collector Packs will be issued making this internationally desirable collection a certain sellout.

\$45.00



Order The Melrose Place 2 Card Collector's Pack, Casper 3 Card Collector's Pack and Australia's Unique Wildlife Collector's Pack and we will supply all 3 with matching serial numbers.

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.....Melrose Place 2 Card Collector's Pack	@\$55.00	\$.....
.....Melrose Place Individual \$5 Collector's Pack	@\$19.50	\$.....
.....Australia's Unique Wildlife Collector's Pack	@\$45.00	\$.....
Postage and Insurance		\$ 4.50

Cheque / Money Order enclosed \$.....

Or debit my Bankcard / Mastercard / Visa card / Amex

Number

Expiry / Signed

Prints, Print runs, Prefixes... and test batches???

by Bill Elliott

Curiouser and curiouser. It is Sunday, May 28. Last weekend the writer attended the Sydney Phonecard Club fair at St Marys. There were a few of the mystery **502 \$5 Life Saving** issues in the room - some with dealers, and a handful that had been obtained by a club member, from a reseller, for other club members. Someone pointed out that the green arrow on this card was more an apple-green than a bottle-green colour. On close inspection, this arrow was also seen to have a matt finish, whereas on all other issues - including others from the same series - it is glossy! There were also quite distinctly different shades of green in the arrows on different cards.

Here is the true story of these cards - as complete as possible, because the information available is extremely sketchy. Cards are printed by Leigh Mardon, and then forwarded to Telecom's Encoding Centre. At this stage they have the design on the face, and the basic text and product barcode on the back. The Encoding Centre prints the serial number and serial barcode on the back, and the green arrow on the front. Finally, the card is encoded, the information being stored in the green arrow.

The 502's were a **test batch**, used to trial some new inks for the green arrow. This explains the different colour, the finish (matt, not glossy), and the various shadings. The test was, apparently, a resounding failure, with a high rejection rate! We know that the batch was of at least 50,000 cards (the writer is in possession of card 50250039, illustrated last month), but possibly as many as 80,000, or more. The lowest serial sighted so far is in the early 20,000's.

The actual number released was approximately 6,000 - around 3,000 of each design, say - and the rest were destroyed. This figure is certified by empirical evidence - very few dealers have encountered the card, most denied its existence when questioned about it, and the few who had sighted it had only handled minuscule quantities. For example, Sonny Carter, of Sydney Phonecards, claims that for every 100,000 cards produced he would expect to receive 30 to 40 used cards - but of this batch obtained only two or three examples. The release of these cards was delayed because of the need to sort out the rejects, but with such a high failure rate - worse than 85% - one wonders why Telecom bothered to release any at all. But many thanks to Telecom for the interest generated!

Sonny has also pointed out that the card is a "type" card - by inspecting the face you can ascertain the prefix. The only other multi-prefix issue where this is possible is the **\$5 Bookmuncher**, where the first batch, prefix 572, has quite distinctly different colour separation to the later 708-717 batch.

Don and Barbara Hill, of the Melbourne Phonecard Centre (formerly Knox-Sherbrooke Phonecards) have various standing order services, including one for prefix collectors. Don and Barbara "employ" hunters to go around resellers, and pick up cards for their stock, which are provided to standing order customers usually at a small premium over face value. After servicing standing orders, they opened this issue at \$15 retail, promptly moved it up to \$25 in the space of a week or two, and still sold all available stock. At the club fair last weekend, those few available were selling for \$40.

The Melbourne Phonecard Centre has an **auction** on the eve of the International Phonecard Fair in Melbourne in July (see pages 19-21), with lot 93 a \$5 prefix 502 Underwater estimated at \$85, **surely a conservative valuation.**

How do you estimate the true value of such a card? Remember, we're talking about a total general issue of around 3,000 of each design, distributed to resellers around the country! It could prove a dud because the designs are common, despite the obvious difference in the arrow, or be a true star of the series because of its markedly recognisable appearance, or **its status as a test card!** How many will find their way into the market? How many used examples are lying around unnoticed or overlooked in phonebox raiders' hoards?

And so to this month's examination of the Australian series, the Red Cross and Olympic Games issues. These are grouped because they're two of the largest series produced, each with six designs and multiple prints and batches. They're also the first two National issues, and have similar post-destruction pack survival rates - around 3,000.

Red Cross: An interesting group, with all cards except the **\$2 Blood** having only one reprint after the initial issue. The first sizeable print run - or batch, if you like - of the whole Australian series occurred with the **\$10 Disaster Relief** reprint. Demand from prefix collectors has pushed the retail price of this card to around \$70, when a more appropriate price should probably be around \$20 (No correspondence will be entered into over this statement). Two versions of the pack were issued, the first containing original prints, and the second containing 2nd prints of the **\$10 Disaster Relief and \$20 International Assignments.** The writer considers the first the most desirable, but many would disagree. An atmosphere of contempt for reprints prevailing amongst the few collectors around at the time (early 1992), and the perception of this series as not being very attractive, despite being the winner of a design award,

possibly explains the **Community Services** 2nd print not being bought up in quantities in mint, and this card has become the most desirable of the whole Australian series - the only standard issue to crack the \$2,000 price barrier. This card nudged the \$3,000 mark, but in the current market doldrums is hovering in the "late teens." Used (one-hole) examples retail around \$20.

	<u>Design</u>	<u>Coded prints/Non-consecutive runs</u>	<u>All print runs</u>	<u>Prefixes</u>
* No. of cards:	6	11	19	23
* Face value:	\$44	\$86	\$144	\$184
* Pack issue price: \$50.				

The 11 coded prints and 19 print runs:

Note: An ampersand ("&") indicates consecutive but discrete print runs. A hyphen ("-") indicates one print run across two or more prefixes.

- * N91011-1 \$2 Health & Safety Education: **106 & 107** (58,800 each);
- * N91011-2 \$2 Health & Safety Education 2nd print: **146 & 147** (90,000 each) & **148** (80,000);
- * N91012-1 \$2 Blood Transfusion: **108 & 109** (58,800 each);
- * N91013-2 \$5 Community Services: **110** (90,500);
- * N91013-2-2 \$5 Community Services 2nd print: **142 & 143** (50,000 each);
- * N91014-2 \$5 Youth: **111** (90,500);
- * N91014-2-2 \$5 Youth 2nd print: **144 & 145** (50,000 each);
- * N91015-3 \$10 Disaster Relief: **112** (64,300);
- * N91015-3-2 \$10 Disaster Relief 2nd print: **122-126** (480,000);
- * N91016-4 \$20 International Assignments: **113** (27,190);
- * N91016-4-2 \$20 International Assignments 2nd print: **127 & 128** (80,500 each) & **129** (90,600).

Olympic Games 1992: A thoroughly ghastly series, with too many of some cards being issued. The 1992 contempt for reprints carried over into this series, so now there are a few stars in mint - the 3rd print \$5 **Swimming** and the 2nd and 3rd print \$5 **Cycling** are horrendously difficult and expensive to obtain, but are common in used conditions. One batch of the \$2 **Women's Hockey** (prefix 117) was distributed in its entirety in packets of Uncle Toby's products, so commands quite a premium in mint or one-hole. These cards often exhibit surface marks from scuffing around in boxes of oats or other products. The writer recalls living on muesli bars for three months, gaining 20 kg in weight, developing a skin problem, and still not finding one! All **Women's Hockey** batches are difficult to obtain in mint or one-hole. **Willy the Koala** rode on the mid-1994 roller-coaster, but has since settled down to a reasonable price level.

	<u>Design</u>	<u>Coded prints</u>	<u>Non-consecutive runs</u>	<u>All print runs</u>	<u>Prefixes</u>
* No. of cards:	6	18	22	32	40
* Face value:	\$47	\$144	\$189	\$237	\$287
* Pack issue price: \$54.					

The 18 coded prints and 32 print runs:

Note: a hyphen ("-") indicates one print run across two or more prefixes. An ampersand ("&") indicates consecutive but discrete print runs. A comma (",") separates non-consecutive print runs.

- N91021-2 \$5 Willy the Koala: **115** (90,500);
- N91021-2-2 \$5 Willy the Koala 2nd print: **173** (100,000);
- N91041-1 \$2 Women's Hockey: **116 & 117** (58,800 each);
- N91041-1-2 \$2 Women's Hockey 2nd print: **149 & 150** (70,000 each) & **151 & 152** (80,000 each);
- N91042-2 \$5 Swimming: **118** (90,500);
- N91042-2-2 \$5 Swimming 2nd print: **136 & 137 & 138** (80,000 each);
- N91042-2-3 \$5 Swimming 3rd print: **172** (100,000)
- N91042-2-4 \$5 Swimming 4th print: **182-184** (300,000), **190-191** (150,000)
- N91043-2 \$5 Cycling: **119** (90,500);
- N91043-2-2 \$5 Cycling 2nd print: **139 & 140** (80,000 each) & **141** (87,000);
- N91043-2-3 \$5 Cycling 3rd print: **174** (100,000);
- N91043-2-4 \$5 Cycling 4th print: **186-189** (400,000);
- N91044-3 \$10 Track & Field: **120** (64,300);
- N91044-3-2 \$10 Track & Field 2nd print: **153** (90,000) & **154 & 155** (80,000 each);
- N91044-3-3 \$10 Track & Field 3rd print: **164-165, 167-168** (200,000 each), **175** (100,000);
- N91045-4 \$20 Marathon: **121** (27,200);
- N91045-4-2 \$20 Marathon 2nd print: **156** (100,000);
- N91045-4-3 \$20 Marathon 3rd print: **166** (100,000), **176** (53,887).

Collecting tips:

Pick up sets or packs of these issues, but be aware that a set is likely to include the least expensive print of any design. If buying packs, don't pay too much for the cardboard, and remember that there are two versions of the Red Cross pack! If collecting used, fellow collectors are a good source for the more common designs or prints, as are fairs - a lot of the Olympic and some of the Red Cross issues will turn up in dealer's "scratch bins" - but don't buy any which are scratched! Watch auctions for the premium material, which may sometimes even be found as part of larger "bulk" lots.

* Summary, by different collecting styles, of issues covered to date: all sets to Western Australia, plus Northern Territory, Olympic Games, Red Cross, Tasmania, and Logo Generics:

	<u>Design</u>	<u>Coded prints</u>	<u>Non-consecutive runs</u>	<u>All print runs</u>	<u>Prefixes "600 runs"</u>
* No of cards:	50	80	102	161	201
* Face value:	\$368	\$571	\$699	\$1,002	\$1,148
					\$36

* Confucius say, "Person who collect phonecards have hand in pocket always!" The writer is entranced with the "Kevin Clever, Phonocard Collector" series from US telco ACMI, one of which features on the cover of a recent German catalogue of US issues. There's Kevin, in ragged clothes and with holes in his shoes, his coat lined with phonecards he has for sale or trade. Our collections may be worth many thousands of dollars, yet many of us live in poverty maintaining them!

Next month we'll fill in the gaps, by catching up on ACT, Geneva and Australia Day '92, and cover all later issues up to Australia Day '93. That's around 50 more prefixes, give or take a 600 run, or two(?). Until then, happy hunting!

This was the 4th in a series of articles by Bill Elliott, looking at options available to collectors wanting to build a "complete" set of phonecards issued by Telecom Aust. Bill is an impoverished (but fervent) Sydney collector - Ed.



June 1995

Dear Collector,

We are scheduling the release of a new Phonocard issue in July/August this year. It will be our third issue in twelve months and so you can see we are keeping our promise of only producing three or four issues per year. In this way Payphonics remains an affordable company to collect.

May was an interesting month for us as we had the opportunity to attend The Melbourne Phonocard Club meeting. It was our first such presentation to Collectors and was a new experience for us. In particular, we were delighted with the interest shown by Collectors in our disability programs. Thanks to Club President Ken Hosking and Secretary Keith Sykes for inviting us.

Craig M Hamilton Managing Director - Payphonics

PLEASE
SEND
ME:

Collector Packs:	Price (a)	Quantity (b)	Amount (a x b)
Christmas 1994 Pack C (P2-6)	\$16		units \$
Individual Cards:			
P1 First Issue	\$5		units \$
P2 First Issue	\$10		units \$
P3 First Issue	\$30		units \$
P4 First Issue	\$50		units \$
P2-6 Christmas 1994	\$10		units \$
Please send me a Standing Order Application Form	Free		-
*Postage, packaging and insurance :		All PAYPHONICS	Cards/Packs Total Cost
Orders greater than \$100 - free of charge		goods come with a	Add Post, Pack and Ins*
Orders less than \$100 - add \$3		7 day money back	Amount Payable (c)
Overseas - \$9 for each 200 cards or part thereof		Guarantee	\$

PAYMENT
DETAILS:

Post This Order with Payment by Money Order Bank or Personal Cheque, or	Post or Fax This Order with Payment by Credit Card type (tick)	<input type="checkbox"/> Bankcard	<input type="checkbox"/> Visa	<input type="checkbox"/> Mastercard
ACN 065 493 594	Card Number:	Expiry Date:		
		Name on Card:		

DELIVER
CARDS TO:

Name Street (or PO Box) Suburb or Town Post Code Telephone Number	Today's Date:	FORWARD YOUR ORDER TO : Payphonics PO Box 244 Diamond Creek, Australia 3089 Fax: Nat (03) 432 8488 Fax: Int +61 3 432 8488
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PAYPHONICS - AUSTRALIA'S FIRST NON TELECOM OPEN USER GROUP PHONECARD OPERATOR

Melbourne Phonecard Centre: Public & Postal Auction July 7, 1995

Lot	AUSTRALIA 1-HOLE	Estimate
1	NSW set 6	\$110
2	Generic Logo all prints (14 cards)	\$105
3	\$2 Orang-Utan x 4 prefix 86	\$14
4	\$20 Adelaide prefix 39	\$30
5	\$10 Kangaroo Island prefix 14	\$45
6	\$5 Australia Day 1992	\$40
7	\$10 Brisbane Immaculate condition	\$115
8	\$5 Hobart	\$18
9	\$20 Marathon prefix 156	\$12
10	\$5 Flinders prefix 13	\$22
11	\$2 ACT View prefix 95	\$16
12	\$10 Tower	\$55
13	\$5 Giraffe prefix 65	\$30
14	\$1.50 Cartoon A scarce card in perfect condition	\$60
15	Indigenous People set 3 and Xmas 1994 set	\$25
16	\$2 Blood prefix 109 perfect	\$20
17	\$10 Act Tower	\$55
18	Geelong Cartoon set 3	\$90
19	Grand Prix Wreath	\$30
20	Australia Day 1992	\$40
21	\$20 Adelaide prefix 39	\$28
22	\$5 Willy 1st print	\$13
23	\$5 Willy 2nd print	\$13
24	\$10 Cheetah NSW	\$15
25	\$5 Melbourne 2nd print x 4	\$31
26	\$5 Uluru	\$25
27	\$5 Giraffe prefix 64	\$30
28	\$10 Brisbane - a difficult card in perfect condition	\$115
29	\$5 Flinders prefix 13	\$20
30	South Australia set 1st prints	\$180
31	Tasmania Set 2	\$47
32	Western Australia Set 3	\$60
33	Victoria Set 3 minor scratching rear of card	\$20
34	Queensland Set 3, minor surface scratching on \$5 Gold Coast card	\$120
35	South Australia Set 6	\$150
36	NSW Set 6	\$100
37	NT Set 2	\$45
38	Tasmania \$5 Hobart	\$18
39	ACT \$5 Memorial pre 98, \$5 Questacon pre 96	\$30
40	\$5 Crocodile and \$5 Hobart	\$35
41	\$5 Flinders pre 13	\$20
42	\$5 Melbourne prefix 28, \$2 Echidna prefix 59, \$5 Grand Prix 2nd print	\$30
43	\$5 Grand Prix 2nd print	\$20
44	\$5 Wreath pre 22	\$30
Lot	ACCESSORIES	Estimate
45	Pack pages (50+) new	\$50
46	Pack Pages (50+) new	\$50
47	Pack Pages (100+) new	\$95
48	Ultra Pro basketball pages (38) used. No reserve	\$15
49	PHONECARD VENDING MACHINE-WALL-MOUNTED VERSION dispenses \$5 and \$10 phonecards. Comes with keys, approx 20 cardboard card holders. NO RESERVE!	\$150
50	DITTO	\$150
51	DITTO	\$150
52	DITTO	\$150
53	DITTO	\$150
54	DITTO	\$150
55	DITTO	\$150
56	DITTO	\$150
Lot	COLLECTIONS	Estimate
57	Mint Consecutive pairs of Lifesaver series. Complete except for the 502 prefix number. Alternate numbers start with alternating designs.	\$300
58	Total Mint collection of 140 cards. Geelong to Xmas 1994 complete. Over 130 National issues plus extras such as Telearch Zoo, VSTA. Housed in albums.	\$3,300

Lot	COLLECTIONS (contd)	Estimate
59	Complete collection of 29 Telecom National issue Packs to Xmas 1994, inc Cardex Pack, Ettamogah, Norfolk, Sydney to Hobart, Inverted Swan, Summertime I, Payphonics A + B) Total 36 packs Housed in albums.	\$2,250
60	Japanese cats x 30. RRP \$120	\$95
61	Japanese cars x 30. RRP \$120	\$95
62	Mint sets, Endangered Species 1993, Indigenous People, Landscape 1993, Microscopic, Xmas 1993, (total 14 cards-face value is \$140) RRP is \$215. Vendor says Sell! No Reserve.	\$205
63	Mixture World used. 40 cards RRP \$120	\$105
Lot	AUSTRALIAN MINT	Estimate
64	Advertising Set (4 cards)	\$60
65	Xmas \$5 and \$10 1992 and Xmas \$5 and \$10 1993	\$70
66	Australia Day 1993 x 1 and Olympic Bid x 2	\$140
67	Geneva	\$50
68	Tourist Series Old Logo \$5 x 2, \$10, \$20	\$60
69	Tourist Series New Logo \$5 x 2, plus XXXX \$10	\$33
70	K-Mart Advertising Set \$5, \$10, \$20	\$55
71	\$5 Cycling 3rd print prefix 174	\$400
72	\$5 Telecom Thank You card. Rare and difficult to obtain	\$160
73	\$2 Murray prefix 17 RARE	\$130
74	\$5 Wallaby prefix 258 RARE 12,500 run	\$40
75	Landscape 1994 \$5 prefix set 25 cards	\$250
76	Paytel Abel Tasman set 3 cards	\$85
77	Complete set of 25 Landscape 1994 prefix cards. Highly prized set. Hard to obtain.	\$260
78	\$50 Koala new logo prefix 338	\$85
79	\$50 Koala no logo prefix 271	\$85
80	Payphonics set (\$5, \$10, \$30, \$50)	\$95
81	\$10 Generic Original Logo prefix 133. Perfect card. Cheap est. Rare.	\$235
82	\$10 Generic Original Logo prefix 131. Perfect card. Cheap est. Rare.	\$245
83	\$20 Marathon prefix 176. Top condition	\$60
84	\$2 River Murray prefix 17. Flawless	\$180
85	\$10 Volume prefix 209. Extremely RARE	\$175
86	\$5 Generic prefix 78, 2nd print	\$90
87	\$50 Generic Logo in excellent condition	\$55
88	\$5 Flinders prefix 12	\$33
89	\$5 Flinders prefix 12	\$35
90	\$5 Platypus prefix 62	\$32
91	\$20 Zoo prefix 69	\$80
92	\$1.50 Cartoon	\$60
93	\$5 Underwater prefix 502 VERY RARE! Less than 6000 released!	\$85
94	Courage under Fire pair 2 x \$5 cards	\$30
95	\$5 Giraffe prefix 65 RARE	\$120
96	\$20 Adelaide prefix 39 RARE	\$250
97	\$5 Swimming prefix 137	\$40
98	\$10 Grampians prefix 46	\$65
99	\$2 Orang prefix 84	\$25
100	\$2 Orang prefix 52 RARE	\$75
101	\$5 Karri Foest x 2 plus \$2 Health and Safety prefix 107	\$70
102	RARE Rentlo card prefix 434. Rear of card has some wear and surface scratches. Front is fine.	\$85
103	RARE Nicotinell card in sealed pack 2nd issue	\$120
104	RARE Nicotinell card in sealed pack 1st issue	\$110
105	RARE Nicotinell card in sealed pack 2nd issue	\$120
106	EMU Export card	\$40
107	Geneva	\$150
108	Victoria Set 3 prefix 25, 28, 31	\$90
109	Advertising set 4 prefix 197, 198, 199, 201	\$75
110	\$10 Generic Old Logo prefix 267	\$22
111	\$20 generic Old Logo prefix 251	\$35

Lot AUSTRALIAN MINT (contd) Estimate

112	\$5 and \$10 Generic New Logo, plus Enviromental \$5 and \$20. Face is \$40. RRP is \$70	\$60113
	Victorian Prison card \$5 value	
	A RARE custom card!!	\$120
114	Victorian Prison card \$10 value.	
	A RARE custom card!!	\$140
115	Courage Under Fire x 10. No Reserve!	\$250
116	Black Opal x 5. No Reserve!	\$120
117	\$2 Generic complete by print (8 cards) RRP is \$160	\$140
118	Tasmania set	\$45
119	Northern Territory set	\$45
120	\$5 Olympic Swimming 1st print	\$35
121	\$5 Snag prefix 209 2nd print	\$13
122	NSW set RRP \$340	\$315
123	South Australia set plus \$5 Wreath RRP \$390	\$370
124	\$10 Red Cross prefix 124 Difficult card to obtain	\$95
125	Victoria River Murray prefix 25	\$20
126	\$10 Grampians prefix 46 2nd print	\$60
127	\$2 Health and Safety prefix 147 2nd print	\$50
128	\$5 Generic prefix 45	\$65
129	\$5 Wreath prefix 21	\$55
130	\$2 Orang prefix 83	\$27
131	\$2 Orang prefix 84	\$28
132	\$5 Platypus prefix 53	\$30
133	\$10 Track and Field 1st print	\$50
134	\$20 Marathon prefix 156	\$33
135	\$10 Track and Field 2nd print prefix 155	\$27
136	\$20 Museum of Art	\$40
137	Coca-Cola "Gold" Pair 1st issue	\$55
138	White Tiger	\$20
139	Seiders	\$15

Lot AUSTRALIAN MULTI-HOLE Estimate

140	\$5 Racing Car x 3	\$30
141	\$2 Murray prefix 8	\$23
142	Qld set 3	\$85
143	Vic set 3	\$15
144	ACT \$2 View x 2 and \$2 Mint x 2	\$42
145	Olympic \$2 Hockey 1st print x 5, Willy x 1	\$55
146	RARE Rentlo tiny area of rubbed ink front on blue strip, surface scratching rear-half price!	\$25
147	\$2 Act both cards multi-hole prefix 93 and 95, plus \$5 Reef	\$27
148	ACT \$2 Capital pre 95, \$2 Mint pre 93, \$10 Tower pre 100	\$55
149	NT Set 2	\$45
150	NT Set 2	\$45
151	\$5 Uluru	\$25
152	\$5 Uluru	\$25
153	\$10 Kangaroo Island pre 14	\$40
154	\$5 Wreath x 2 pre 22, one has tramline rear	\$25
155	\$5 Grand Prix pre 47 x 2	\$40
156	\$5 Grand Prix pre 47 x 2 tramlines on rear	\$30
157	\$5 Flinders pre 13 x 3, \$2 Orang pre 61, \$5 Melbourne pre 28 (5 cards)	\$33

Lot AUSTRALIAN PACKS Estimate

158	Tasmania	\$40
159	Northern Territory	\$45
160	Australia Day 1993 x 3	\$90
161	Indigenous People x 2	\$80
162	Landscape 1993 x 2	\$80
163	Microscopy	\$55
164	Enviroment	\$44
165	Xmas \$1.50 Bird in folder	\$105
166	Australia Day 1994 x 2	\$70
167	Dinosaur x 2	\$160
168	Endangered Species 1994 x 2	\$110
169	Landscape 1994 x 2	\$140
170	Commonwealth Games x 2	\$70
171	Xmas 1994	\$45
172	Generic \$5	\$70
173	Grand Prix Wreath	\$55
174	Wildlife Fund Duck Folio	\$70
175	Wildlife Fund Duck Std and Koala Std	\$74
176	Opera House	\$50

Lot AUSTRALIAN PACKS (contd) Estimate

177	Museum of Art	\$60
178	Apollo XI plus Conference Pack	\$240
179	Spies Hecker	\$60
180	Cardex	\$60
181	Swissh x 2	\$80
182	Tamworth	\$35
183	Tamworth Signed	\$55
184	Paytel 1st issue Able Tasman	\$125
185	Paytel 2nd issue Spirit of Service	\$40
186	Payphonics 1st issue Pack A	\$45
187	Payphonics 2nd issue Pack B	\$50
188	AFL Ablett x 3	\$60
189	AFL Modra x 2	\$30
190	AFL Mainwaring x 2	\$30
191	AFL Silvagni x 2	\$30
192	Coca-Cola Xmas	\$22
193	Coca-Cola Polar Bear x 2	\$44
194	Albury High School x 2	\$26
195	Apollo XI Original pack	\$195
196	Red Cross 2nd print \$10 and \$20	\$235
197	Australia Day 1992	\$80
198	Northern Territory	\$45
199	Tasmania	\$40
200	Western Australia	\$60
201	Paytel Abel Tasman Pack	\$125
202	Swissh Pack plus extra card	\$55
203	Ettamogah Pub Pack plus extra card	\$55
204	Albury High School Pack plus extra card	\$22
205	WWF Duck and Koala Folio Packs	\$150
206	Apollo XI Pack in replacement folder	\$225
207	Surf Lifesaving x 14	\$711
208	Xmas 1994 x 8	\$345
209	Tamworth x 30	\$1,050
210	Abel Tasman x 2	\$250
211	Red Cross	\$300
212	Endangered Species 1993	\$110
213	Xmas 1992 Bird Choir in folder	\$100
214	Landscape 1994	\$68
215	Tamworth with fold	\$45
216	Paytel 4 packs (West Coast, Wilderness, Hobart Trams, Map)	\$130
217	Payphonics Pack A (\$5, \$10, \$30)	\$45
218	One Australia Challenge-the boat that nearly was!! Only 400 released!	\$600
219	Coke pair packs Serial number ends in 5000	\$55
220	ACT	\$180
221	ASDA	\$20
222	Courage Under Fire x 5. No Reserve!	\$175
223	Black Opal x 5. No reserve!	\$150
224	Beagle Brothers Steam Locomotive 1210	\$20
225	Rally Australia. Not many released.	\$85
226	Australia Day 1993	\$35
227	Australia Day 1994	\$40
228	Enviromental	\$60
229	Geelong	\$130
230	Geelong	\$130
231	Geelong	\$130
232	Australia Day 1993	\$30
233	Australia Day 1993	\$30
234	Australia Day 1993	\$30
235	Australia Day 1993	\$30
236	Australia Day 1993	\$30
237	Australia Day 1994	\$35
238	Australia Day 1994	\$35
239	Australia Day 1994	\$35
240	Australia Day 1994	\$35
241	Australia Day 1994	\$35

Lot PROMOTIONAL ITEMS Estimate

242	Specimans Telecom Mobil Brown and Red	\$60
243	Specimans Telecom BP \$5, \$10, \$20	\$50
244	Stampex 1991 Black Overprint/Red 1 set	\$30
245	Police card - Ross Dolbel	\$90

Lot	TEST CARDS	Estimate
246	Postes and Telegraphes Billet 25c France.....	\$60
247	Anritsu Mint \$15 value.....	\$230
248	Anritsu 1-hole \$1.50 percentage type. Some surface wear.....	\$85
249	Anritsu multi hole \$1.50 percentage type scale x 2. Some surface marks.....	\$125
250	Mexico GPT Red Phone Trial cards Mint VERY RARE.....	\$550
251	Mexico GPT Queens Award Blue Trial card. Mint and RARE.....	\$550

Lot	VARIETIES	Estimate
252	Mint \$5 Flinders red dot above \$5 variety.....	\$70
253	Mint XXXX Straw in mouth flaw.....	\$50
254	Mint \$1.50 Xmas Bird dot flaw.....	\$120

Lot	WHOLESALE/BULK	Estimate
255	Ettamogah Pub Packs x 5.....	\$200
256	Microscopic \$5 x 4 and \$10 x 3 Face is \$50.....	\$50
257	UV I and UV II Packs 5 each. (10 Packs).....	\$90
258	\$2 generic prefix 227 x 5.....	\$40
259	Consecutive prefix pairs. Prefix 465 Ballet, 504, 505, 508, Cycling/Diving, 510 Cycling/Diving x 5. (9 pairs).....	\$180
260	Victorian Mint sets x 4. Superb condition. Good investment.....	\$360
261	Payphonics Mint sets (\$5, \$10, \$30, \$50) x 3.....	\$235
262	\$5 Platypus prefix 62 x 5.....	\$150
263	Landscape 1994 x 10- reserve is below cost!.....	\$620
264	Disney Mickey and Donald Packs x 10.....	\$270
265	Coca-Cola Packs of Santa and Polar Bear (matching numbers)-low reserve! x 10.....	\$450
266	Ettamogah Pub Packs x 5.....	\$120
267	Norfolk Island sets. 3 sets.....	\$130
268	Over 400 used world cards. Many countries-a wide mix. RRP \$800.....	\$350
269	Mint NSW \$20 Zoo x 4, \$5 Giraffe x 3, \$5 Platypus x 3, \$2 Orang-Utan prefix 83 x 2. RRP \$500.....	\$475
270	Mint South Australia \$20 Adelaide prefix 15 x 4, \$10 Seals x 1, \$5 Flinders x 3, \$2 Murray x 3, \$2 Vineyard prefix 6 x 1. RRP is \$1350.....	\$1,250
271	\$3 Geelong Cartoon x 5 all perfect quality.....	\$75
272	\$6 Geelong Cartoon 1-hole x 5 perfect.....	\$70
273	Grand Prix Wreath 1-hole x 5.....	\$150
274	\$20 Adelaide 1-hole prefix 39 x 5.....	\$140
275	\$2 Echidna 1-hole x 10.....	\$30
276	\$10 Tower 1-hole x 10.....	\$300
277	\$5 Willy 1-hole x 5.....	\$50
278	\$5 Murray VIC 1-hole x 10.....	\$95
279	VSTA 1st \$2 card mint x 10.....	\$95
280	Kydney Kar Kard Mint x 10.....	\$145
281	Japan 50 different cards. Retail is \$150.....	\$135

Lot	WORLD MINT	Estimate
282	Japanese Advertising card Barrier Reef.....	\$50
283	Cambodia \$2, \$5, issued July 1993.....	\$60
284	Japanese Australia Bicentennial issued Jan 1988.....	\$160
285	Japanese Australia Bicentennial issued Jan 1992.....	\$40
286	Japanese Pacific Phonecards Sydney Bid.....	\$10
287	Amerivox US \$21 Jacqueline Onassis.....	\$50
288	USA-Magnificent Perillo Indians. The complete set of 12 mint cards. Retail \$255.....	\$225
289	Finland-New Issue McDonalds-highly collectable theme.....	\$50
290	USA-set of 5 cards depicting Kathmandu. Cards also depict banknotes of Kathmandu. Unique set with potential.....	\$95
291	Norfolk Island set 3 cards.....	\$40
292	France-Bart Simpson.....	\$40

Lot	WORLD MINT (contd)	Estimate
293	Denmark-Titanic sinking (be quick!).....	\$25
294	USA-6 sports cards (basketball, tennis, baseball, soccer, boxing, skiing).....	\$60
295	Nynex New York Ellis Island set 4 plus Postcard Scenes RRP \$180.....	\$170
296	South Africa Birds of Prey set 6 Beautiful set.....	\$95
297	Qantas BT mint card in folder.....	\$15
298	BT Coke card in folder.....	\$18
299	MCC \$20 blue/white notched.....	\$70
300	Nynex Postcard Scenes set 5 cards.....	\$105
301	Mao Tse Tung set 6 (China).....	\$75
302	Japan set 6 Coke-as seen in APM February 1995.....	\$250
303	Andorra Kentucky Fried Chicken Only 10,000 issued.....	\$45
304	Nynex World Student Games with folder.....	\$25

Lot	WORLD PACKS	Estimate
305	NZ 1993 Annual General Meeting card.....	\$75
306	NZ Adcards 1994 volume 5.....	\$135
307	Amerivox 1st collector edition \$20 Eagle.....	\$105
308	South Africa Big Five.....	\$300
309	Amerivox Quarterback Legends 1st issue.....	\$80
310	Amerivox Beetle Bailey.....	\$40
311	Sprint World Cup set 4 VERY RARE! (Withdrawn from sale after issue).....	\$150
312	US West Indian Designs.....	\$225
313	Solomon Islands 50th Anniversary Guadal Canal.....	\$85
314	BC Cashcard Pacific Coast Indian Art.....	\$130
315	MT Communications Limited Edition Pack.....	\$40
316	New Zealand Science & Technology International Pack.....	\$280
317	New Zealand Black Music Legends International Pack.....	\$150
318	South Africa Big Five Pack.....	\$300
319	South Africa Child Art Pack.....	\$185
320	Fitzpatrick Packs x 3 NZ.....	\$30
321	Big Five.....	\$300
322	South African Birds of Prey-Beautiful!.....	\$150
323	Wyland Whales Amerivox Waikiki Pack. 5 of the world's best cards (dolphins, whales etc.) One of America's top issues. (2000 issued).....	\$95
324	New Zealand-Ultimate Adcard 1994.....	\$130
325	New Zealand Science & Technology International Pack (1000 issue).....	\$280
326	New Zealand Adcard 6.....	\$140
327	New Zealand Adcard 5.....	\$160
328	New Zealand Business cards.....	\$200
329	New Zealand Black Music Legends, a superb looking pack.....	\$150

Lot	WORLD USED	Estimate
330	Jersey set 4 cards Wildlife series. 4 x Birds. Very nice cards.....	\$20
331	Cardex 94 pair from Netherlands. Jigsaw set 2 cards.....	\$18
332	True Brits set 7 cards, Youth set 12 cards, NCH set 6 (Total 25 cards) Retail is \$75. No Reserve.....	\$70
333	British Telecom 37 cards all good condition Retail is \$75 to \$100.....	\$70
334	Mercury 19 cards good condition Retail is \$60.....	\$50
335	British Telecom 41 cards good condn. Retail \$85+.....	\$75

**Last date for acceptance of
Postal Bids
is
July 5th, 1995**

Mail or fax bids acceptable

LETTERS TO THE EDITOR

Any correspondence to be forwarded to:-
The Editor
The Australasian Phonocard Monthly
P.O. Box 1309, Tamworth, NSW 2340, AUST.

Dear Sir,

My apologies for tardiness in responding to readers thoughts on Telecom's Premium and Deluxe Portfolios. Personally, I would estimate a very low number of phonocard collectors would be engaged in numismatics as a parallel hobby; the two subjects are not really too closely related and the cost would prevent most people, except the investor/speculator, from being able to service two such collections.

Telecom's attempt to acquire more "collector dollars" is indeed 'tacky' and, I feel undermines their credibility, especially considering that the majority of sales of mint cards and packs to collectors are basically for phone calls in advance, which will never be used.

That's my whinge of the month!

Until I came to Australia from England some three years ago I was engaged in stamp dealing part time, attending local stamp fairs in the London area. Living as I do in the more remote part of Victoria, the scope is too limited and I retired from this area of business. Last year I became interested in phonocards and have been steadily accumulating a stockpile with the intention to commence trading, mostly through mail order, some time in 1996.

Currently, I read both of the major phonocard magazines published in Australia and feel compelled to point out that yours is far superior. Not only is there more content, but the articles are more interesting and, hopefully, even the hard to digest 'heavy reading' will be invaluable to collectors who wish to take a detailed study and collect issues as per Bill Elliott's articles.

Personally, I have developed an interest in the Japanese phonocard sector, helped along by the Sirius Japanese catalogue and find Don Hill's articles more than helpful with my progress in this field.

I am at present travelling around Europe, whilst being based at my parents home in England, hopefully acquiring a reasonable selection of European issues during my stay. I expect to attend the London Bridge venue on a few occasions to sell Australian phonocards.

Perhaps I will have some material of interest for publication for your readers. Keep up the good work

R.N. Victoria

Dear Sir,

Congratulations on "going full time" as you recently indicated. I think you will do well and at least enjoy what you are doing.

I read with interest the letter about what was Australia's rarest card, including OTC, Christmas Island, Cambodia, etc. and the comments about the **Fifty** only Vietnam cards (*Letters to the Editor - May APM*).

I believe this is wrong, even though it may be supported by some paperwork, the paperwork does not state that it was the **only fifty** cards issued.

I have had three of these cards over a time and still have one used card. The serial number on that card is 28910011, a far cry from the numbers listed in Mr Allen's letter from Vietnam. This would indicate at least a range from 28910011 through to 28912149, being some 2,100 cards.

From my studies of the overseas generics, particularly in the 289 prefix, I have noted the following from cards that I have actually seen when trying to build a history of the various printings

28900271	\$2 Cambodia
28909996	\$2 Cambodia
28910011	\$50 Vietnam
28914724	\$2 Cambodia
28916000	\$2 Cambodia
28919068	\$10 Christmas Island
28927980	\$2 Cambodia

and later printings of the \$2 Cambodian card, printed years apart.

I understand that the first printing of the Cambodian card was 10,000 (28900000 - 28909999) and that the then Vietnam card was printed. It would be interesting to have any reader publish another letter and advise any 289 prefix cards they have between 289 10,000 and 289 20,000.

It is my opinion that approximately 4,000 or 4,500 of the Vietnam cards were **printed**.

My opinion re the rarest card would not be to include the 600 run cards as they are not face different or from a different reprint, likewise with the Anritsu. It was not an **issued** card for use in phones, being a specimen card.

What does this leave - maybe the two rarest different cards as issued (without looking at prefix runs or specimens) would be the \$50 Vietnam or the \$100 Cambodia (Lao) card.

Open for comments, praise or criticism.

I.J. Victoria

My estimation of the lowest issue (to date) is the one Australia set of which 10,000 were issued and approximately 9,600 have been 'withdrawn' by Telecom. If the 'withdrawn' phonocards are shredded, those which remain in circulation will become invaluable - Ed.

ONE OF A COUNTRY COLLECTING

by Cyril Fox

Collecting one card from each card issuing country presents the collector with a very interesting challenge. The number of card issuing nations is rapidly approaching 200. I cannot give a precise figure since it depends on what criteria you use to tally a 'card issuing country'. For example, you may either include or exclude a country which has so far issued only trial cards such as Belize.

Finding cards of 100 countries is relatively easy and inexpensive. It becomes progressively harder however, to locate cards from the remaining countries. **In my opinion the 10 most difficult countries to find are:**

Somalia - cards were only used for a short time by the New Zealand contingent of the United Nations peacekeeping forces

St. Eustatius - a small island in the Netherlands Antilles

Saba - another small island in the Netherlands Antilles

Guinea-Bissau - a tiny former Portuguese colony on the west coast of Africa

Congo - another 'off the beaten track' African nation

Sao Tome - another small nation, located off the coast of West Africa

Kazakhstan - a former Soviet republic

Libya - a 'closed door' country in North Africa

Lebanon - a small troubled nation in the Middle East

Cuba - the home of Fidel Castro and one of the poorest nations in the world.

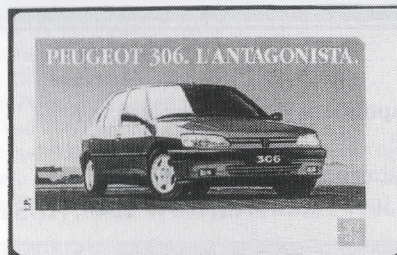


Cuban Phonecard

If you are fortunate enough to find cards from any of these very difficult countries, expect to pay up to \$400 each for the cards of Saba and St. Eustatius and \$50 to \$150 each for cards of the other nations. In the case of Somalia the price is undetermined, since, to the best of

my knowledge there has been no recorded sale of a Somalian card!

If we examine the other end of the scale, **the 10 most common countries are probably:** Japan, Italy, Belgium, Netherlands, France, Great Britain, Hong Kong, Singapore, Malaysia and Austria. Expect to pay no more than \$2 for a common card from any of these nations.



Italian Phonecard

The difficulty of locating cards from particular countries varies, of course, with our geographical perspective. Collectors in Europe have great difficulty finding cards of the small Pacific nations such as Vanuatu and the Solomon Islands; here in Australia such cards are easier to find by virtue of our proximity to the Pacific nations. Cards of the French speaking African nations are more easily found in Paris; cards of St. Helena and Ascension Island are more plentiful in the United Kingdom.

The keen collector can take good advantage of such geographical differences by swapping cards with other collectors in different countries. Exchanging cards helps to reduce the cost of collecting quite substantially, but if you want to obtain scarcer cards or harder countries by exchange, it is most important to have some better cards or unusual cards to offer your correspondents.

No one is going to give you, say, a Cuban card for a \$5 Opera House card - but you may get the Cuban card if you offer a \$50 Generic or a Christmas Island card.

The number of card issuing countries is growing steadily. Some of the countries which have recently issued cards for the first time include: Nicaragua, Madagascar, Kerguelen (French Antarctic Territories) Latvia, Dominican Republic, Tonga, Macedonia, Leichtenstein and Armenia.

Some other countries have not progressed beyond the tendering or testing stage: Belize, Uzbekistan, Ecuador and the Cocos (Keeling) Islands.

A variation on collection one-of-a-country is collecting one-of-a-telephone-company. So, in the case of Australia, the collector will need 4 different cards - one each from Telecom, PayTel, Payphonics and Card Phone. This mode of collecting can become very complex since in some countries there are numerous telephone companies:

- . **USA** - 600 or more companies
- . **Finland** - about 25 companies
- . **Chile** - 12 companies (thank goodness that only 3 are issuing cards so far!)
- . **Russia** - about 12 companies.

Continued on page 29.

THE JAPANESE EXPERIENCE

(Part 6.) Orchids on Phonecards

by Don Hill, Melbourne Phonecard Centre

This month's article looks at flowers. For those who appreciate the beauty of flowers and collect phonecards, a whole world opens up once they start to look at the cards available from Japan. This country has produced many phonecards featuring flowers (*see next page 26.*). A collector with an interest in flowers would be hard pressed not to find a particular flower type on a Japanese phonecard. NTT produce many cards featuring flowers and most of these cards are quite cheap, being between \$3 and \$5.

More expensive cards featuring specialist type flowers such as orchids are produced privately in smaller numbers, for example, at an orchid exhibition. These cards range in price from \$7 to around \$24.

A set of NTT cards has been produced in a series consisting of one card/flower for each month of the year. This set of 12 cards is easily obtainable from most dealers and at around \$4 per card represents good value for such an attractive set.

Who amongst us could argue against the statement that the most majestic of all flowers are the orchard species? When a selection of cards featuring orchids are assembled the beauty is there for all to see. These are truly beautiful plants.

The orchid family contains 20,000 species which cover nearly all corners of the world. Orchids grow in the ground, in the air, on trees, on rocks in mountains, on plains, in wet and dry areas. One species of Australian orchid (*Rhizanthella Gardinera*) grows and flowers entirely underground! It is unlikely that this one has made it on to a Japanese phonecard as yet.

What defines an orchid from other flowers? Basically, an orchid has 3 sepals, 3 petals and a column. One of the petals is always modified. Often the two non-modified petals look similar to the sepals to give the effect of 5 petals around the single attractive column. The modified petal comes in several forms. It may be in the appearance of a slipper, a tongue, an apron or another variety of shape and size. Most orchids are hermaphroditic, having both male and female parts of the reproductive organs together within the column.

Most non-orchid appreciators would recognise the *Cymbidium* type of orchids. These are often found being sold in supermarkets and K-Mart garden centres. The *Cymbidiums* are noted by their large oval shaped bulbs with strong, tough, strapped like shaped long leaves. When the *Cymbidiums* flower they often produce very long pendulous spikes having many individual flowers on each single spike which emerges from the single bulb - I had one with 24 flowers on one spike last year. The flower spikes last a long time after they are cut and make very attractive indoor cut flowers.

Next time you purchase flowers for your spouse, consider that the bunch costing \$5 - \$10 may last one week with a lot of care but a spike having 24 orchid flowers, costing say \$15, can last up to three weeks in top condition. It is possible to purchase these orchids fairly cheaply for around \$24 and so an attractive garden can be arranged over time.

Another type seen in Australia in cooler climates, such as the Dandenongs in Victoria or wherever ferns grow, are the *Dendrobium* species. When these orchids are not flowering they resemble a mini forest of sticks! When they flower, the flowers emerge at the ends of these 'sticks' and are really quite tiny. The perfume they exude is in stark contrast to their size. A visitor would be expecting the perfume to come from a much larger flower than that produced by the *Dendrobium* flower. These orchids live on trees

A beautiful orchid species with very thin petals and sepals is the *Cattleya* species. These often appear to have a 'spidery' affect in appearance. When the flowers appear in a mass the overall effect is spectacular. This species is called 'epiphytic' which means that they have arial roots to absorb nutrients and to seek out and attach themselves to tree branches for support in the wild.

Most orchids have their growing period in the summer and their flowers are produced in the cooler months of spring.

THE JAPANESE EXPERIENCE

All Cards Shown Below Are Available From Knox-Sherbrooke Phonocards



EXCITING NEW OFFER



The Australasian Phonecard Monthly magazine has commissioned the production of an album to store all your issues

The album is made from an attractive vinyl in a choice of blue or burgundy and has the title of the magazine in gold embossed writing on the cover and spine.

Each album will be able to hold 12 copies of the magazine to enable you to keep all your backissues in pristine condition. As time progresses these back issues will become an invaluable library for information about the hobby.

This offer is available from all good phonecard dealers.

SPECIAL COMBINATION OFFER

Purchase one album (retail is \$21.95) and receive one copy of the PHONECARD MONTHLY PHONECARD (usually \$12 retail)

Total Value of Offer is \$33.95. For ONLY the cost of the Album \$21.95

Please add postage/handling of \$9 first album and \$3 each extra album.

Order Form. Please complete and send to
"Album Offer", Australasian Phonecard Monthly, PO Box 1309, Tamworth, NSW 2340

I would like to order album/s for the Australasian Phonecard Monthly @ \$21.95 \$.....
PLUS Postage & handling @ \$9 first album + \$3 each extra album ordered \$.....
(I understand I will receive one FREE Phonecard Monthly Phonecard with each album ordered) **TOTAL:** \$.....
Qty in Burgundy Blue (Allow 3-4 weeks for delivery)

Name.....
Address.....
State.....Postcode.....
Telephone (bh).....(ah).....

Enclosed is cheque money order
Please charge my credit card:
 Bankcard Mastercard Visa No:
□□□□ □□□□ □□□□ □□□□
Expiry Date/..... Signature

Travelling Through Europe

by Ken Hosking - Bulleen, Victoria

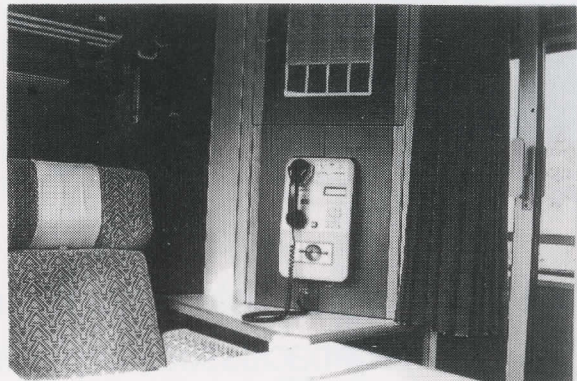
The most relaxing way to travel to the cities of Europe is to use the Eurail System. Nothing matches it for sheer economy and convenience. You can go anywhere and stop anywhere, riding in absolute comfort on some of the world's finest trains.

Europe's railways lead everywhere. It's a ticket to adventure. They can take you to tiny 'out of the way' villages as easily as to the main cities and you can see what is happening through the big picture windows as you travel, whilst lying back in a comfortable seat.

The trains are famous for leaving on time. One experience which I will never forget, was boarding the train that was waiting in the right platform, without first checking, only to find out that it left the station ten minutes earlier than what I expected. Panic set in when I discovered that I had caught the wrong train. However, with some help from the passengers and the conductor I was able to be directed on to another train and finally arrived at my destination.



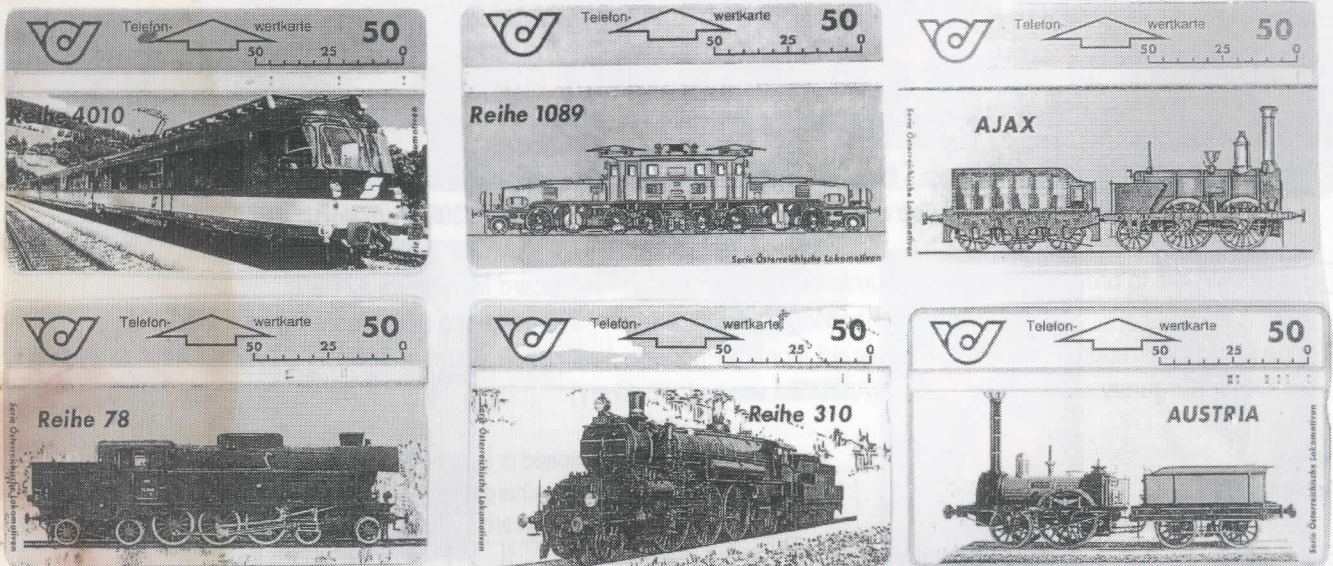
European Railway Station



Train Compartment Fitted with a Payphone

Many trains have sleepers and diners. A special compartment is usually put aside so that the passengers have the convenience to make telephone calls in advance to book accommodation at their next stop or to confirm a business appointment. Phonecards can be purchased on the train. There are no special 'train cards'. As this train had Austrian carriages, only Austrian phonecards could be used in the telephone.

By coincidence, Austria has produced a colourful set of eight locomotive phonecards. Six of these cards are featured below.



If you do opt for collecting one-of-a-telephone-company, you had best make up your mind right from the outset how you intend to collect United States cards. American cards are, relatively speaking, quite expensive and your chance of ever finding a card from each telephone company is less than zero. I would recommend that you only bother about the top dozen or so US operators. These would include AT&T, AmeriVox, Ameritech, Bell South, Pacific Bell and Atlantic Bell.

You also need to make up your mind how you intend to collect Chinese cards. For nine years (1985 to 1994) there was no national card issue in China; cards were only issued on a regional, provincial or metropolitan basis. Only since late last year has China had a national card issue.

There's a lot of challenge in attempting such a worldwide approach and, for those collectors who are daunted by the prospect, I wish to draw a comparison between telephone card collecting today and stamp collecting in the mid 19th Century.

About 150 years ago stamp collecting was in its infancy; many countries were just starting to issue stamps. If my great-great-grandfather had had the foresight to save all the stamps he could possibly find, such a collection would be priceless today. Telephone card collecting is now where stamps were over a century ago; whoever takes the trouble to track down and save the phonecards of our era will certainly not regret the value of such cards in the years ahead.

CYRIL FOX

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Nicotinell 1st (in plastic bag)	\$90.00
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I'm back again after my holiday. It was great to meet friends, both old and new, at the Sydney fair and at clubs in Sydney, Melbourne and Hobart! My May, No. 11 Price List is now available and contains Pack and Mint set offers for all National and Custom card issues.

Also available a 'BITSA' List which contains 'bitsa' this and 'bitsa' that,

eg.,

\$2 Generic set of 8 prints mint & 1 hole, Cambodia used, Fair & Club cards, all \$50 issue used - 1 hole & multi hole, NZ mint & packs, promotional material, many mint issues at face value & special collection offers.

NEW RELEASES

\$2 Pop Art & \$5 HMAS Albatross for \$15
HMAS Albatross Pack (similar to BBC issue) \$14
HMAS Albatross Limited Issue \$23

ALL OFFERS SUBJECT TO STOCK
POST FREE - CERTIFIED \$1.40 EXTRA IF REQUIRED

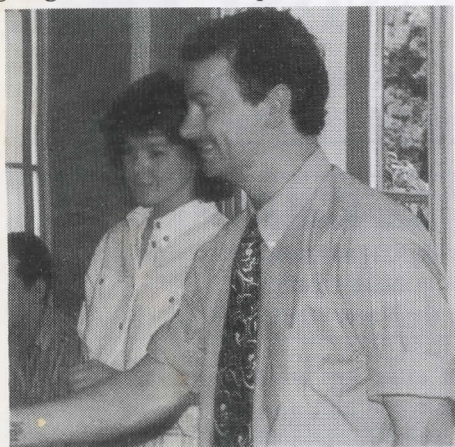
MELBOURNE PHONECARD CENTRE

With the advent of Australia's first retail outlet dealing solely in phonecards, I took the opportunity to interview the owners, Don and Barbara Hill of Knox-Sherbrooke Phonecards in Melbourne. Actually, the business will operate under a new name more relevant to a retail shop in the Melbourne area. The new shop is called the Melbourne Phonecard Centre and is located at 24 Centre Place off Flinders Lane in the heart of the city.

Don and Barbara's story is interesting as they built up their business from scratch without any background in stamps or coins.

Don and Barbara started collecting phonecards when the Geelong trial cards were initially on sale and continued collecting in a modest way until just after the Western Australia pack sold out just over two years ago. At this stage Don began placing adverts in the Stamp News magazine asking to purchase cards from fellow collectors. The advert placed back in December 1992 had little response, possibly due to the fact that Don was unknown in the collecting/dealing community at that time. After a couple of months however, cards did start to arrive and a decision was made to buy and sell cards.

At this time Don was working full time as a secondary teacher of mathematics at a Melbourne private school and Barbara was working as an executive secretary for the Glaxo pharmaceutical company. The hobby was conducted in the evenings and on weekends and was "great fun". The first fair they attended was the Sydney International Fair in March 1993 and they managed to put together a couple of books of mint and used cards to take along. Both were happy with the experience and later in the year a seed of an idea began to nurture in the back of Don's mind about going full time at some point.



As business picked up over the course of 1993 it became too difficult to continue by relying on evenings and weekends only. As well as this, the paperwork started to get difficult. In late 1993 Barbara left her position at Glaxo and set about running the 'office' on a more professional footing. As business continued to improve as 1994 progressed, it was obvious that both of them would have to be working full time on the phonecard business.

Around May 1994 the decision was made but could not take effect until the end of the school year. The result of the increased workload was a near burnout around October/November as work went on from 9am to 1am for both Don and Barbara. Finally, in December Don left the teaching profession and immediately flew to Japan to purchase Japanese Thematic phonecards. Both recharged their batteries over the Christmas period and began looking forward to 1995 with much interest.

After gathering themselves together, work began on an Auction conducted in April in the Melbourne area. This auction turned out well and another is planned for July. Further auctions will continue at regular intervals into the future.

Don and Barbara have both aimed at satisfying collector's needs from the day they both decided to start dealing in phonecards. As Don says, "as a collector I want all the cards in my collection but as a dealer I have to sell the last copy of a card if a collector requests the card. To try and do both equally would be too much of a conflict". In the two years that they have conducted business, Don and Barbara have conducted the first prefix only auction in December 1994, the first phonecard only auction in April 1995, produced prefix lists, attended club fairs in Adelaide, Melbourne and Brisbane - often at considerable expense due to travel costs - and helped with local clubs in the Melbourne area. They both believe in putting back something into the hobby that is now providing them with a living as well as the enjoyment of collecting cards from all over the world.

I asked Don what he thought of the phonecard market in general and its long term growth. He replied that the hobby has been growing steadily over the two years they have been in business and that more and more collectors are coming along to fairs all the time. Don and Barbara have to this point in time conducted a mail-order business but with the growth in demand, from the increasing collector numbers, have decided to open a retail outlet in the Melbourne area to satisfy the need for a dedicated phonecard outlet in the heart of the city of Melbourne.

Don says that the position of the shop is on the south side of the retail area in Melbourne in the same locality as the other stamp and coin venues. In fact, the shop in Centre Place is next door to Centre 22 (a stamp shop) and Universal

Coins. Perhaps the Council should rename the laneway as 'Collectors Alley!' Together with the other two shops the lane offers a fairly full range of collectables for customers to choose from.

Don aims to provide a full range of Australian and world cards as well as accessories at the shop. Don has a very extensive knowledge of phonocards and will offer advice and information to collectors visiting the shop. Don tells me that he plans to conduct a few "specials" for the opening month to encourage shoppers to come and see what is on offer. I asked Don what he thought was the biggest drawback to date of not having a shop and he stated that collectors wanting to purchase thematics (of which their range is large) would not know what the cards looked like. Don sends out photocopies of course for those who request them but their huge range of stock and regular turnover of the scarcer items means that a shop front will be able to provide customers with a better service.

I mentioned to Don that some people still thought that phonocard collecting as a hobby was just a "fad" and that some have said he is taking a "bit of a risk going full time". Don's response was that "I have been hearing these comments for two years now and Barbara and I have both given up full time, well paid, secure positions because the hobby is based on demand from real collectors and business continues to grow. Anyway Viddy, you have also just given up your well paid, full time position so you must also have faith in the hobby too!"

"Often those people making the 'knocking' comments have vested interests in phonocards 'failing' - it is easy to see their motives and I don't take notice of these opinions. When I went to Japan last year I saw a thriving hobby which the local dealers indicate has overtaken stamps as a collectable in Japan. **I see no reason that Australia will not have the same long term growth as other countries that have gone before us**".

Lastly, when will the shop open Don?

"The shop will open on Monday, June the fifth, although we don't promise a fully decorated shop at that stage! Shop opening times will be from 10.00am till 5.00pm, Monday to Friday and on Saturday from 9.00am till 5.00pm.

Good luck Don and Barbara!!

Editor.

FAIRS - SHOWS - AUCTIONS

10 -12	June	ASDA Stamp & Phonocard Show	RNA Exhibition Building	Fortitude Valley, Brisbane
11	June	WA Phonocard, Stamp & Coin Fair	The Kings Hotel	Perth
16-18	June	Sydney Coin & Stamp Fair	Sydney Opera House	Sydney
18	June	Sydney Dealers Phonocard Fair	Journalists Club	Sydney
24-25	June	ASDA Stamp, Phonocard, Coll. Fair	St Peters Town Hall	Adelaide
1-2	July	Edlins National Coin & Stamp Show	The Kings Hotel	Perth
2	July	NSW Phonocard, Stamp & Coin Fair	Holiday Inn Menzies	Sydney
2	July	Phonocard, Stamp & Coin Fair	Rear Doctors Surgery	Corrimal, NSW
9	July	East Gosford Stamp & Coin Fair	Progress Assoc. Hall	East Gosford, NSW
8-9	July	International Phonocard & Banknote Fairs	Dallas Brooks Hall	East Melbourne
16	July	Phonocard, Stamp & Coin Fair	Wallsend Pioneers Hall	Wallsend, Newcastle
16	July	Phonocard & Collectables Fair	Table Tennis Stadium	Downey Park, Brisbane
22	July	Aust. Phonocard Collectors Club Fair	St Stephens Church Hall	Edwardstown, Adelaide
22-23	July	Edlins National Coin & Stamp Show	Attrium Hotel	Darwin
30	July	Stamp, Coin & Phonocard Super Fair	Petersham Town Hall	Petersham, Sydney
30	July	Annual Stamp, Coin & Phonocard Day	Albert Waterways Hall	Broadbeach, Gold Coast
6	Aug	Phonocard, Stamp & Coin Fair	Rear Doctors Surgery	Corrimal, NSW
6	Aug	WA Phonocard, Stamp & Coin Fair	The Kings Hotel	Perth
13	Aug	East Gosford Stamp & Coin Fair	Progress Assoc. Hall	East Gosford, NSW
12-13	Aug	Edlins National Coin & Stamp Show	Holiday Inn Menzies	Sydney
19-20	Aug	Edlins National Coin & Stamp Show	Convention Centre	Canberra
3	Sept	Phonocard, Stamp & Coin Fair	Rear Doctors Surgery	Corrimal, NSW
13-17	Sept	CardEx '95	Exhib. & Congress Centre	Maastricht, Netherlands
15-17	Sept	International Phonocard Exhibition '95	Hong Kong Cultural Centre	Hong Kong
8	Oct	WA Phonocard, Stamp & Coin Fair	The Kings Hotel	Perth
14-15	Oct	Stamp, Coin & Phonocard Fair	Town Hall	Tamworth, NSW
27	Oct	Edlins National Coin & Stamp Show	To Be Advised	Burnie, Tasmania
28	Oct	Aust. Phonocard Collectors Club Fair	St Stephens Church Hall	Edwardstown, Adelaide
28	Oct	Edlins National Coin & Stamp Show	Albert Hall	Launceston, Tasmania
29	Oct	Edlins National Coin & Stamp Show	Westside Hotel	Hobart
4-5	Nov	Aust. International Phonocard Fair	Holiday Inn Menzies	Sydney
11-12	Nov	Edlins National Coin & Stamp Show	Convention Centre	Canberra
19	Nov	Aust. International Banknote Fair	Holiday Inn Menzies	Sydney

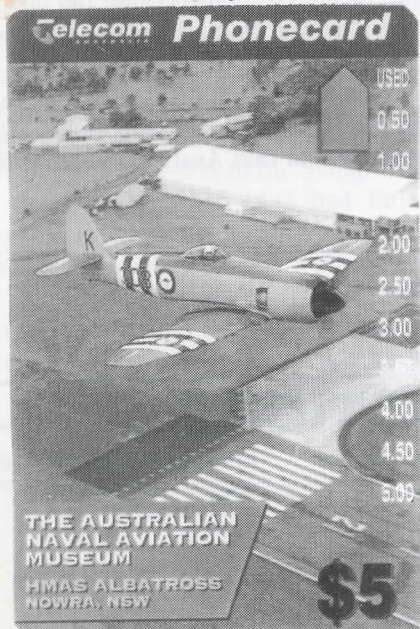
FOR FREE ANNOUNCEMENTS IN THIS SECTION, WRITE TO THE EDITOR

PHONECARD ADVERTISING & COLLECTOR SERVICES

A \$5 Telecom Australia Phonecard was launched the week commencing 29 May 1995 with the **Australian Naval Aviation Museum** which is located at **HMAS Albatross**, Nowra, New South Wales.

The phonecards have been commissioned for use on the base as well as in marketing of souvenirs and limited Collector Editions through the Museum Gift Shop.

There are 10,000 units of the card (PACS 23) which features a Hawker Sea Fury Mark II.



The Hawker Sea Fury Mark II aircraft were engaged in the Korean conflict and were deployed from the ground, HMAS Sydney and HMAS Vengeance.

This is the first in a series of Naval Aviation phonecards. The phonecards will be distributed as follows:-

Loose Phonecards - 6,000

A number of loose Phonecards will be available to Navy personnel to purchase at face value for use in the numerous phones on the base. A number will also be distributed to selected resellers for use in payphones.:

Souvenir Phonecards - 2,000

Souvenir phonecards will be packaged in a simple format for sale at the Museum and will retail for approximately \$10.00. These will contain the serial number range of 2000 - 3999.

Limited Collector Edition - 2,000

A dual A4 folder is being produced which depicts various photographs of the Museum and various aircraft on display there. The first 2,000 phonecards will be used for this purpose.

TELECOM'S PRISON CARDS ESCAPE TO THE CAUFIELD PHONECARD FAIR

On Saturday, 20 May, the appearance of a small number of Telecom's Victorian H.M. Prison Service phonecards caused quite a stir at the Caufield Phonecard Fair. Only some of the \$5 cards (see above opposite) surfaced - the companion \$10 card was yet to be seen.

Page 32 — Phonecard Monthly

Telecom Phonecard

USED 0.50 1.00 1.50 2.00 2.50 3.00 3.50 4.00 4.50 5.00

\$5



The prison card is designated "C" for Custom card and the prefix is 823. Reportedly 10,000 each of the \$5 and \$10 cards were produced in the first run.

I am told that the prison cards are never supposed to see the light of day outside the prison system (for security reasons), yet some have filtered out within weeks. Undoubtedly, some searching questions will be asked within the upper echelons of both Telecom and the H.M. Prison Service concerning this early breach of security.

The Caufield Phonecard Fair was organised by the Rosebud Phonecard Club. The selection of a spacious venue closer to the Melbourne CBD combined with extensive advertising ensured a good turnout.

In the morning trading was brisk, noticeably in cards selling for under \$30. While collectors turned up in force at the fair, speculators were conspicuous by their absence and there was little demand for the more expensive cards. A number of new collectors attended the fair - the collecting fraternity continues to grow from month to month.

The most sought after cards at the Caufield Fair were the Prison cards, the \$5 "Thank You" card (few have come to light), the \$5 "Skyfire", used cards of the most recent issues and Geelong Trial cards.

The Rosebud Club is organising another fair at the Caufield venue in November. Everyone is welcome to come along and join the action.

Thanks to Cyril Fox for this Report -Ed.

PAYTEL AUSTRALIA

On the cover, readers will note the two cards which make up the recent issue from PayTel Australia - the **X2000 Tilt Train**. The set comprises a \$5 and a \$10 card and only 1,500 of each card will be available to collectors. Total production of each card is only 3,500. An excellent article on "Tilt Train Technology" is available for collectors in the latest issue of "The PayTel Collector" (issue 7).

Contained in the issue also, is information on the PayTel "Collectors Club". The information is too detailed to reproduce in full in this segment of the magazine, but basically, "the concept of the Club is to reward collectors for their purchases, past, present and future by awarding Collectors Club points".

Points will be accrued by making purchases of PayTel products and these points will be redeemable in the form of gift vouchers of \$20 (for each 100 points reached).

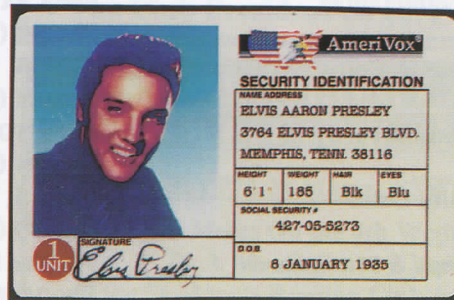
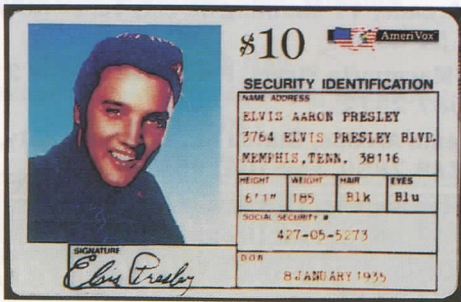
Continued... page 37

ELVIS PRESLEY PHONE CARDS

- AN UPDATE

A number of readers have recently (especially since the article in the April issue on the CD phonecard) requested information in relation to any recent Elvis Presley phonecard releases. The following is an update on 'Elvis issues' produced by AmeriVox from the USA, the only phonecard company in the world that can print Elvis phonecards.

Featured firstly is the original 'security identification card' issued by AmeriVox in 1993, which had a face value of US\$10. The special phonecard produced for issue in Australia on 26 March 1995 in a combination phonecard compact disk collection, is similar to the original card, except that it has a sharper and better defined graphic resolution on the front side of this card. It contains 1 unit of useable phone time in America (see April 1995 issue of APM for more details).



In 1994, AmeriVox issued an international Elvis Presley 'King of Hearts' phonecards. This pair of cards was a standard corporate issue of 2,000 each. The back of the card shows the original telephone number for international calls which was later updated. This was done by placing a sticker with the current telephone numbers on the outside of the envelope. AmeriVox also released a domestic version of the Elvis Presley 'King of Hearts' cards on 14 February 1995 (just in time for St Valentine's Day and to coincide with Elvis's 60th birthday). This issue, with a face value of \$21 for each card, is available in a set with a limited issue of 8,135 sets.

This domestic version has the same images as the international but shows USA below the \$21. A different reverse gives domestic US telephone numbers for use of the card.



The two domestic cards are packaged in an attractive folder decorated with red and pink hearts. By the way, 8,135 sets represent Elvis's birth date, 8.1.35.

A CARD TO DIE FOR?

Elvis phonecards aside, to celebrate its Third Anniversary (27 March 1992), AmeriVox recently released the world's first die-cut jumbo card which is in the shape of the eagle and flag AmeriVox logo. This issue of 10,000 should be of interest for collectors of the innovative and unusual.





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D & L Stamps & Coins	Shop 5, 2-12 Macquarie Street, Parramatta, NSW 2150 Phone: (02) 687 2372
Edlins of Canberra	Shop 10, Garema Arcade, Bunda St., Canberra City, ACT 2600 Phone: (06) 248 7859 Fax: (06) 259 2316
G & C Quality Coins	Shop 5, The Star Arcade, 182 Queen St., St Marys, NSW 2760 Phone: (02) 833 1618 Fax: (02) 833 3297
G & K Stamps & Phonocards	PO Box 575, Carlingford, NSW 2118 Phone: (02) 871 3127
Intercards	C/- Tomerong Post Office, Tomerong, NSW 2540 Phone: (044) 43 4155
Kenneth I Foux Numismatics	PO Box 351, Rose Bay, NSW 2029 Phone (02) 30 7090
Les Szoedy & Associates	PO Box 268, Kingswood, NSW 2747 Phone/Fax: (047) 21 5389
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Paul Neumann	PO Box 416, Potts Point, NSW 2011 Phone (02) 363 4603 Fax: (02) 878 2448
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Prospect Stamps & Coins	Shop 18, 24 Main Street, Blacktown, NSW 2148 Phone: (02) 622 1399 Fax: (02) 622 6634
Stamp News & Phonocard Supplement	PO Box 1410, Dubbo, NSW 2830 Phone: (068) 85 9478 Fax: (068) 84 4443
Star Stamps	PO Box 61, Roseberry, NSW 2018 Phone/Fax: (02) 669 3963
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Strathfield Stamps & Coins	Shop 68, Strathfield Plaza, Strathfield, NSW 2135 Phone (02) 764 3034
Sydney Phonocards	PO Box 1017, Manly, NSW 2095 Phone/Fax: (02) 949 5447
Sydney Stamp Centre	MLC Building, 14 Martin Place, Sydney, NSW 2000 Phone: (02) 2314583 Fax: (02) 418 6862
Sydney Stamp & Coin Auctions	729 New Canterbury Road, Hurlstone Park, NSW 2193 Phone: (02) 559 2201 Fax: (02) 559 2332
V. Jarvis	PO Box 24, Elanora Heights, NSW 2101 Phone: (02) 913 7141
Western Collectables	118A The Entrance Road, The Entrance, NSW 2261 Phone: (043) 34 3730

CLUB & SOCIETY DISPLAY ADS

ROSEBUD & DISTRICT PHONECARD COLLECTORS CLUB INC.

P.O. Box 211, Rosebud, Victoria 3939

The Club
Meets Second Saturday, 2pm, Monthly
at the
Anglican Church Hall
Sixth Avenue & Point Nepean Road, Rosebud.
Melway 158 D12
All Welcome

THE MELBOURNE PHONECARD CLUB INC

P.O. Box 197, Heidelberg West, Vic. 3081.

The Club Meets
On the First Saturday
of Each Month
at 1pm
at the

Darebin Senior Citizens Centre,
18 A Bent Street, Northcote - Melway 30 E7.
All Welcome

**WE PROVIDE A WIDE RANGE OF
SERVICES TO MEMBERS**

Enquiries Phone/Fax Keith Sykes (03) 484 2568

AUSTRALIAN PHONECARD COLLECTORS CLUB INC

(AUSTRALIA'S FIRST CLUB)

64 Concord Drive, Reynella, S.A. 5161

Meets Second Tuesday of Each Month (Jan
break) at 7.30 pm, TOC-H-Hall, Delaine Avenue,
Edwardstown, Adelaide (off south Road)

Activities & Services to Members Include;
Auction, Circuit Book, Reference Library,
Postal Bid Sales, Displays, Excellent published
Magazine (bi-monthly). Members Exchange
Mailing List provided.

BANKCARD, MASTERCARD & VISA AVAILABLE

Limited Edition Promotional Cards:
\$10 Kangaroo Island & \$5 Steam Ranger - Southern
Encounter \$3 per card (post paid)

Information Brochure Available

Club Secretary: Mrs Glenis Hymers
At Above Address or PhoneFax (08) 381 3449

KANGAROO PHONECARD CLUB Inc.

P.O. Box 706, Springwood, Queensland 4127

This Club Meets Every Second Tuesday,
each Month

At 10 Queensport Road
Murarrie

UBD Street Directory Map 28-C4

For Further Information Ring Either
The Club Secretary on (07) 808 8871
or

The Club President on (07) 209 7915

SYDNEY PHONECARD COLLECTORS CLUB

PO Box 773, St Marys, NSW 2760

The Club Meets On the 4th Wednesday of
Each Month From 7.30pm

At the St Mary's Bowling Club Auditorium
Carson Lane (off Queen Street)
UBD Map 185 Ref G16

All Members and Visitors Most Welcome
Enquiries: Phone Derek May (02) 835 2427

CAPRICORN PHONECARD & CARD COLLECTORS CLUB

PO Box 3069, Rockhampton Shopping Fair,
Queensland 4701

The Club Meets On the Fourth Tuesday of Each
Month at the Park Avenue, Catholic Parish Hall,
Cnr. of Main & Haynes Streets,
North Rockhampton, at 7.30 pm.

All New Members and Visitors Most Welcome

THE PHONECARD CLUB OF TASMANIA INC



P.O. Box 816, Rosny Park, Tasmania 7018

We Now Meet On the
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At The Rosny Regional Library at 7.00 pm
Bligh Street, Rosny Park
**THERE WILL BE A LUCKY DOOR PRIZE
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All Members & Visitors Welcome

These vouchers can be utilised towards the purchase of further PayTel cards and packs!!

For further information on this excellent offer, contact PayTel Australia by writing to PO Box 456, Blackburn, Victoria 3130, or by ringing on (03) 9877 0222 or faxing a request on (03) 9877 9499.

PHONECARDS GALORE

Phonecards Galore are producing a \$5 card for Darwin's Symphony Orchestra.



This will be the third card to 'come from the Territory'. For further information call (089) 276 108.

'SKYFIRE' CUSTOM CARD

I have received reports of this custom card being sighted. According to Telecom Collector Services however (Tuesday 30 May), the originally intended 10,000 Custom cards **have not** been issued. The 15,000 advertising cards have. **Any sightings of the former?**

NATIONAL COIN, STAMP & PHONECARD FAIR - MELBOURNE -

Edlins of Canberra, the organisers of the above national fairs in all capital cities, held their show in Melbourne on Sat-Sun 27 & 28 May. 22 Dealers attended the Show from Qld., NSW, ACT, Vic. and South Australia.

Graham and Peggy Rooke from PayTel Australia were at the show with their latest X200 Tilt Train cards. Graham reported keen interest in all the PayTel material on exhibit, but particularly in the Tilt Train cards.

Card Phone Australia had a phone operating at the show with keen interest being shown as Collectors and dealers took the opportunity to try it for themselves.

Dealers reported mixed results as far as trade was concerned. One very positive aspect being the number of children attending, showing a very keen interest in the phonecards available at the show.



Lois Watson from J.P.W. at the Show

The next National Coin, Stamp & Phonecard Fair is taking place in Perth on 1/2 July, followed by Darwin on 22/23 July and Sydney on 12/13 August.

WORLDWIDE COLLECTABLES

I remind readers that the winner of the Worldwide Collectables - Thomas Cook prize of a holiday for two in Tasmania will be drawn on Friday the 14th of July. See the inside back cover for details.

PHONECARD SPECIALS

PACKS

South Australian Pack (only 7 available)	\$360.00
Grand Prix Wreath Pack	\$45.00
Australia Day 1994 Pack	\$35.00
Commonwealth Games Pack	\$35.00
Swiss Pack	\$25.00
Opera House Pack	\$45.00
Payphonics \$50.00 1st Issue Pack B	\$75.00
Gary Ablett Pack	\$15.00
Tony Modra Pack	\$15.00

MINT CARDS

South Australian set mint	\$320.00
\$2.00 2nd Print Vineyard Mint. Retails elsewhere at \$140.00+	\$75.00
\$5.00 1st Print Grand Prix Mint	\$25.00
\$5.00 Flinders Ranges Mint	\$25.00
\$5.00 Grand Prix Wreath Mint	\$35.00

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THE GRAPEVINE

by Insider

Well, I nearly didn't write this month's article but for the advent of modern technology allowing me to fax through my copy to the office (from a telephone of all things!) whilst on my holidays tripping around the place. Anyway, I have to admit that I still have not done anything about the Survey results other than read them all! I promise you that some analysis will occur in next month's magazine.

Thank you to those who applied to join the **Grapevine Investment Service** as mentioned in last month's magazine. The numbers of individuals on this service will be kept to a very low figure as explained last month and is full for the moment. Anyone wishing to join the waiting list can write to me C/- the magazine - you will be contacted regularly to indicate when a space appears.

Collector numbers are growing quite quickly. A full analysis appears in the first investment letter due out later this month. This analysis shows a projected number of collectors into the future with factual basis calculated direct from information print outs obtained from Telecom's database. What I can say in this column is that numbers are definitely increasing with genuine collectors involved. An obvious indication seen by anyone attending a fair or club meeting over the last two months is that the speculator has gone.

For a hobby to grow and to develop all need to be involved in the hobby - collectors, dealers, clubs, investors and speculators. The speculators however, have had their time now and will not have any further noticeable effect on the hobby. The advantage of the speculator is that sufficient stocks now exist for future collectors to enjoy.

I just read in a foreign magazine a discussion regarding the speculative boom phase (such as occurred in Australia last year) and an interesting point was raised; the statement was made that all countries had experienced a boom phase followed by a slump. Interestingly, the writer made the observation that each country had experienced their own boom phase at different times and that each country had experienced varying degrees of booms and slumps.

Countries in which Telecom had produced limited quantities had seen the greatest boom periods. Of course, these countries had then experienced the biggest slumps following the boom. All other countries returned quite quickly to a normal market with increasing prices (at a realistic sort of level) and increasing numbers of collectors.

Which countries were most disadvantaged?

Close to us would be New Zealand. Further away would be Germany. Both of these countries produced many restricted issues (\$100 art cards spring to mind as the worst example), and the markets in both countries went very high before coming down as much as they went up. Interestingly, it mattered little whether the speculation was caused by Telecom itself or the individuals in the market place; both suffered. These markets have been severely affected and will take time to recover.

Some countries had cards available for long periods at issue price. This meant that no speculation could take place as the cards were freely available to all and so no speculator could 'force' the price up by trying to corner the market, so to speak. An example of this sensible policy is British Telecom (they had early cards available from the BT Collector Club until just last year!). Can you believe that all cards were available until they had sold out, by collectors and dealers taking what they required!!

Telecom Australia also followed this policy in the 'early days' when they produced 10,000 packs and had both packs and cards available up to a specified withdrawal date. The result was that people bought what they required, including the speculators. In this case however, the speculators could not force the price up, as once the withdrawal date was reached, it was obvious that everyone who wanted to buy had bought!

Prices then rose slightly as new collectors came into the hobby. Events changed last year as Telecom encouraged, albeit accidentally, a speculative phase. Others encouraged this situation and we all know now what happened late last year.

In view of the fact that only around 4,000 packs were sold from the state issues and that now, since the 'Post Telecom induced Limited Edition Speculative Fever' has finished, we can see the real effect that the collectors are having on the hobby. I wrote a couple of months back that the worst buys coming up would be the next three Limited Edition packs from Telecom. This has proven to be the case for the four packs (Christmas 1994, Australia Day 1995, Surf Lifesaving and Invisible Heritage), with dealers and investors alike, dismantling these packs and selling the cards through normal distribution outlets such as shops at less than face value. Dealers had been obligated by Telecom to take a certain number of packs (this number being unknown to the dealers prior to receiving the packs) and so many dealers were given an increased quota as the "names" on Telecom's mailing list and others, cancelled their standing orders.

Wouldn't it be ironic if the end result of all this shredding of packs was that they 'again' became very scarce!! Seriously, I am not espousing the view that they are worth keeping at present - far too many will survive in the medium term. No, the point I am making is that the Christmas, Australia Day and Invisible Heritage are still on sale but the Surf pack sold out. This pack sold out because it was too late to 'bail out' after placing your order!

How long the remaining packs stay on sale will help indicate the number of collectors out there really interested in the current packs! **The collector base is expanding**, so they may sell out at some point. Remember, the early state packs were on sale for 18 months before they were withdrawn. If these recent packs last that long I would be very surprised. If they get withdrawn, then we will need Telecom to tell us how many were sold.

Other News

The prefix **502 \$5 Lifesaving** cards have not turned up en-masse. Read about it in the article by Bill Elliott elsewhere in this issue. Suffice to say, they will be very definitely sought after by prefix collectors now that it appears certain they are limited in issue numbers.

The **one Australia Challenge** cards as 'reclaimed' by Telecom have not as yet been destroyed but such a move seems imminent. It will be interesting to see what the final number of sets available to the hobby is.

Telecom are **trailing Chip card reading Telephone card phones** at Newcastle. These new card phones will son (1-2 years) take over from the present system. This will increase the collectability of the present card types and the new chip cards will add another level of interest when they arrive.

Until next month.

Insider

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\$10 Brisbane 1 hole	\$60	\$20 Adelaide	\$22
VIC set (3) one hole	\$16	CardEx mint/face	\$5
RSPCA Packs	\$22	Wombat	\$8
Set of 4 Year of the Dog cards. Mint at face value			\$20
Sheepskin Warehouse Numbered Packs			\$22
Sheepskin Warehouse Packs No's 1 - 9 each			\$49

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South Australia	\$450		\$5 Geneva	\$175
\$5 Generic	\$80		\$1.50 Xmas '92	\$110
500th Grand Prix	\$60		\$5 Sydney 2000	\$20
Queensland	\$225		\$5 K-Mart	\$10
Victoria	\$275		\$10 XXXX	\$15
NSW	\$395		\$3 Float & Wave	\$15
Western Aust	\$60		\$6 Reach to Res.	\$20
A.C.T.	\$175		\$3 Inflatable Boat	\$15
Northern Terr.	\$50		\$5 Hobart	\$25
Tasmania	\$50		\$2 Generic 1st pr	\$20
Red Cross	\$250		\$2 Echidna	\$20
Australia Day 92	\$75		\$2 Orangutan	\$20
Olympic Games	\$275		\$5 S.A. Murray	\$40
\$1.50 Bird Choir	\$110	\$110	\$5 Gold Coast	\$25
Australia Day 93	\$35		\$5 Platypus	\$30
Endang. Species	\$90	\$40	\$2 Royal Mint	\$20
Indigenous	\$45	\$40	\$5 Flinders Range	\$40
Landscape	\$45	\$40	\$10 Waltz Matilda	\$11
Microscopic	\$50	\$50	\$5 Bookmuncher	\$7
Environment	\$50	\$50	\$10 Bookmuncher	\$11

LIMITED EDITION PACKS

Australia Day 94	\$50	\$15	\$5 Uluru	\$40
Dinosaurs	\$90	\$40	\$5 NT Crocodile	\$25
Endang. Species	\$60	\$40	\$5 Corolla	\$10
Landscape	\$65	\$65	\$4 Social Sec.	\$6
Comm Games	\$40	\$25	\$5 Newsagents	\$7
Life Saving	\$53.50	\$45	\$5 Cockatoo	\$7
Christmas '94	\$45.50	\$40	\$5 CardEx '94	\$10

Australia Day 95 \$10.50

CUSTOM CARDS

Invis. Heritage	\$45.50	\$2	Phone Month	\$15
Homecoming	\$45.50	\$5	Tamwrth (2)	\$40
		\$5	Swiss Choc.	\$35

MINT TELECOM CARDS

K-Mart (3 cards)	\$40	\$5	Taubmans	\$9
New Year Dogs (4)	\$24	\$20	Opera Hse	\$30
Dance & Ballet (4)	\$45	\$5	Melb (03) No	\$7
Christmas '92 (2)	\$65	\$5	China set (5)	\$35
A.F.L. - Gary Ablett	\$19.50	\$50	Animal Eyes	\$240
A.F.L. - Tony Modra	\$19.50	\$5	Apollo 25	\$10
A.F.L. - S. Silvagni	\$19.50	\$10	Apollo 25	\$15
A.F.L. - C. Mainwaring	\$19.50	\$20	Apollo 25	\$25

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\$5	ASDA Swan	\$30

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Advertising costs only 40 cents per word (minimum advertisement is \$8.00). Payment by Postal Order, Cheque or Credit Card

Classifieds paid for two months receive a third month free.

Send to:-

The Australasian Phonocard Monthly, PO Box 1309, Tamworth, NSW 2340, Australia

Closing date for classifieds for the July issue is the 23rd of June 1995.

Classified Categories are:

- . Auctions
- . Bazaar
- . Fairs & Shows
- . Societies & Clubs
- . Telephone Cards

AUCTIONS

POSTAL Auction every month which includes phonocards and philatelic items. **FREE** Catalogue from **Ron Murphy**, Box 88, Wynnum, Qld, 4178. Phone (07) 396 0825.

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NORFOLK ISLAND phonocards and packs. For latest prices contact **Brian Check**, PO Box 558, **Norfolk Island** Ph/F:672 322979.

PAUL ZAVADLAL (03) 306 4842. Specialising in the buying and selling of Australian mint phonocards and packs. Competitive prices. Enquiries welcome.

SEND WANT LIST or for my one-hole, multi-hole prefix list to PO Box 1439, Port Macquarie, NSW 2444. Fax (065) 820 955 - Private.

JAPANESE THEMES for sale. Cats, Dogs, Cars, Animals, Trains, Sports, Birds. 10 different for \$30. Price List available. Other subjects. **Merle Sneddon**, 46 Kawi Road, Levin, **New Zealand**.

COLLECTOR WANTS TO BUY Telecom black phonocard album. Pay \$49. Also need a mint **QANTAS AUSTRALIA** phonocard. Price negotiable. **Phone 042 - 837402**.

FOR SALE: South Australian Collector Packs at \$300 each and Mint South Australian cards. **Phone Ron (085) 221174**.

NEW ZEALAND phonocards. All phonocards from 1994 till now. Lists available on application. **Phone NZ 02 353 0789** or write to 525 Beach Road, Whangamata. **New Zealand 3062**.

1 ONLY SALE: Collector packs: Geelong \$150, South Australia \$350, NSW \$300, Qld \$200, Victoria \$200, ACT \$150, WA \$55, Aust Day '92 \$70, Xmas '92 \$1.50 Bird Choir \$100, Geneva \$5 Koala card \$150, \$2 Nicotinell 2 hole \$60. **Mint sets:** Geelong \$145, South Australia \$250, NSW \$275, ACT \$140, Qld \$190, WA \$55. **J. Beste**, P.O. Box 877, Mudgeeraba, Qld 4213. Phone 075 - 303157. WH & AH.

BUYING/SELLING all good used Australian cards. Bulk lots purchased **G. Jenkyns**, PO Box 1046, Rockdale NSW 2216. Ph (02) 567 1321.

BAZAAR

SWAP-TRADE-SUBSCRIBE-LISTS

Adverts will be exchanged for any country's 2 used phonocards for every 20 words printed.

CANADIAN phonocards: Send 5 different used international cards (good condition) for 1 unused C\$10 card. Brand choice, remote and chip cards. Higher denominations also available at face value in US\$. Private collector **Rosemary Warren**, 6605 32nd Avenue, Montreal, Quebec, HIT 3C7 **Canada**.

EXCHANGE: Send 20-60 Australian phonocards and I will send same quantity of B.T. cards. Send to - Ian Bevin, 24 Caithness House, Twyford Street, London N1 OBZ **England**.

CAIRNS - Rusty's Market - Up here in Far North Queensland. Buy, sell and swap. Were particularly after custom, advertising, foreign thematic (Phantom) phonocards. **Tristan (070) 33 0809**.

PHONECARD Clubs or individuals interested in purchasing small quantities of bulk used cards (as supplied by street collectors) on a regular basis, please ring **H. Beste** on 075 - 303157 or write to P.O. Box 877 Mudgeeraba 4213, Qld.

AUSTRALIAN COKE phonocards wanted. Swap overseas cards. Barter on other goods I have for phonocards. Send Want List for trade. Try me as I have many goods you would'nt think of. Please send your request **C/- PO Box 668, Port Adelaide, SA 5015**. Valued trader needs help, not a dealer. Trying to build up collection without money exchange. Fair deal assured.

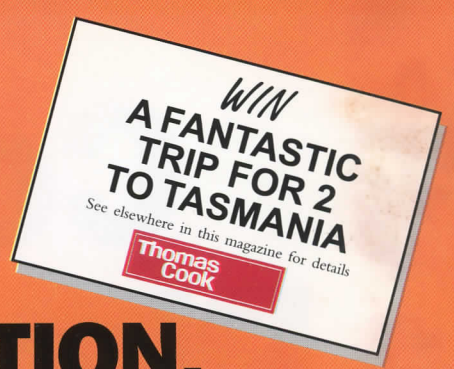
FIJI PHONOCARDS available used. 10 different A\$20, 22 different A\$50. CWO please. Welcome dealer enquiries. **Stampworld**, Box 302, Suva, **Fiji**.

SWAPPING my fine used **Great Britain** pictorial phonocards for 10 overseas cards, including Alladin, etc. for your fine used Australian Please contact **C.A. Rivers**, Unit 1, No. 99 Bantan Street, Mayfield NSW 2305.

Wishing to **EXCHANGE** Indonesian (used or mint) phonocards with Australian, New Zealand or other country cards. Other Asian phonocards also available. Ignatius Sudjino M. JLN Taman Pinang Merah Timur SL/5, Pondok Indah, Jakarta 12310, **Indonesia**.

EXCHANGE of used phonocards. I offer used British pictorials and European countries in exchange on a one for one basis against fine used Australian cards. For those which can offer used cards from Fiji, I offer Mercury cards and adverts of not so high issues on a one for one basis. Write to **Don M. Sear**, 2 Hatchard Road, London N19 4NH **England**. All letters answered promptly. Would like to exchange anything from 20+ pieces at a time.

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52	1994 Commonwealth Games Phonecard pack.	\$35
53	1994 Commonwealth Games Phonecard pack (2).	\$70
54	1994 Commonwealth Games Phonecard pack (5).	\$175
55	1994 Commonwealth Games Phonecard pack (10).	\$325
56	1994 Christmas Phonecard pack.	\$40
57	1994 Christmas and 1995 Australia Day Phonecard packs.	\$50
58	1994 Year of The Dog Phonecard pack.	\$40
59	1994 CardEx 94 Phonecard folder.	\$50
60	1994 CardEx 94 Phonecard folder.	\$50
61	1994 CardEx 94 Phonecard folder.	\$50
62	1994 CardEx 94 Phonecard folder (3).	\$150
63	1994 CardEx 94 Phonecard folder (3).	\$150
64	1994 Life Saving Phonecard pack.	\$45
65	Telecom Phonecard promotional folder "Make This Your Last Hand-out For Phone Change" including 1989 \$1.50 Geelong Go Together Phonecard mint and 30¢ in change. Inside illustrates the Western Australian Phonecard set.	\$80

AUSTRALIAN CUSTOM PHONECARDS

66	Albury High School, Swissish, Sydney Opera House, A.S.D.A. Inverted Swan, Historic Post Offices, Summertime Series I and II including U.V. check cards, Melbourne Phonecard Club Red Lacing Butterfly and A.F.L. set of 4 Phonecard packs.	\$185
67	1994 Albury High School Phonecard pack.	\$15
68	1994 Albury High School Phonecard pack.	\$15
69	1994 Swissish Phonecard pack.	\$25
70	1994 Swissish Phonecard pack.	\$25
71	1994 Swissish Phonecard pack.	\$25
72	1994 Swissish Phonecard pack (5).	\$125
73	1994 Swissish Phonecard packs (10).	\$200
74	1994 Ettamogah Pub pack.	\$25
75	1994 Ettamogah Pub pack.	\$25
76	1994 Spies Hecker Phonecard pack.	\$45
77	1994 Courage under Fire Phonecard set mint.	\$20
78	1994 Courage under Fire Phonecard set mint.	\$20
79	1994 Courage under Fire Phonecard set mint.	\$20
80	1994 Courage Under Fire Phonecard pack.	\$25
81	1994 Courage Under Fire Phonecard pack.	\$25
82	1994 Courage Under Fire Phonecard pack.	\$25
83	1994 Black Opal Phonecard pack.	\$15
84	1995 Luna Park Phonecard pack.	\$40
85	1994 Rally Australia Phonecard pack.	\$25
86	1995 Baby's Day Out and \$5.00 Miracle on 34th Street Phonecards mint.	\$25
87	1995 Baby's Day Out and \$5.00 Miracle on 34th Street Phonecards mint.	\$25
88	1994 Disney Series I, Mickey and Donald Down Under Phonecard pack.	\$25
89	1994 Disney Series I, Mickey and Donald Down Under Phonecard pack.	\$25
90	1994 Disney Series I, Mickey and Donald Down Under Phonecard pack.	\$25
91	1994 Tamworth folding Phonecard pack.	\$35
92	1994 Tamworth non-folding Phonecard pack.	\$45
93	1994 PACS Sydney Opera House Phonecard pack.	\$45
94	1994 PACS Sydney Opera House Phonecard pack.	\$45
95	1994 PACS Sydney Opera House Phonecard pack.	\$45
96	1994 PACS Sydney Opera House Phonecard packs (5).	\$210
97	1994 PACS Sydney Opera House Phonecard packs (5).	\$210
98	1994 PACS Museum of Contemporary Art Phonecard pack.	\$45
99	1994 Inverted Swan Phonecard ASDA collectors pack.	\$15
100	1994 Inverted Swan Phonecard ASDA collectors pack.	\$15
101	1994 Inverted Swan Phonecard ASDA collectors pack.	\$15

102	1994 New Zealand Custom Card Series Volume One pack containing Australian Custom Cards. The Cards included are 1994 \$5.00 Ettamogah Pub, 1994 Tamworth set and 1994 Opera House set. Scarce pack.	\$125
103	1994 Payphonics First Issue pack B containing \$50.00 Generic card.	\$65
104	1994 Payphonics First Issue pack B containing \$50.00 Generic card.	\$65
105	1994 Payphonics First Issue pack B containing \$50.00 Generic card.	\$65
106	1994 Pay-Tel West Coast Railway Phonecard pack.	\$15
107	1994 Pay-Tel Sydney Hobart Yacht Race Phonecard pack.	\$35
108	1994 Roam Pacific Apollo II Phonecard Collectors Pack.	\$220
109	1994 SummerTime I and SummerTime II Phonecard packs complete with U.V. check cards.	\$15
110	1994 Sheepsk in Warehouse Phonecard pack.	\$20
111	1994 Gary Ablett Phonecard pack.	\$15
112	1994 Gary Ablett Phonecard pack.	\$15
113	1994 Gary Ablett Phonecard pack.	\$15
114	1994 Gary Ablett Phonecard packs (5).	\$75
115	1994 Gary Ablett Phonecard packs (10).	\$125
116	1994 Tony Modra Phonecard pack.	\$15
117	1994 Tony Modra Phonecard pack.	\$15
118	1994 Tony Modra Phonecard pack.	\$15
119	1994 Tony Modra Phonecard pack (10).	\$125
120	1994 Stephen Silvagni Phonecard packs (5).	\$65
121	1994 Gary Ablett, Tony Modra, Chris Mainwaring and Stephen Silvagni Phonecard packs.	\$60
122	1994 Gary Ablett, Tony Modra, Chris Mainwaring and Stephen Silvagni Phonecard packs.	\$60
123	1994 Gary Ablett, Tony Modra, Chris Mainwaring and Stephen Silvagni Phonecard packs.	\$60
124	1994 Gary Ablett, Tony Modra, Chris Mainwaring and Stephen Silvagni Phonecard packs. (2 of each).	\$120
125	1994 Coca Cola 1st series Santa and Polar Bear Phonecard packs.	\$30

AUSRAALIAN MINT PHONECARDS

126	1989 \$3.00 Surf Boat, 1990 \$2.00 1st print Vineyard, \$5.00 Grand Prix Car, \$5.00 Flinders Ranges, \$5.00 Barrier Reef, \$5.00 Gold Coast, \$5.00 1st and 2nd print Melbourne, \$5.00 River Murray, 1991 \$5.00 Quezacocon and \$5.00 Hobart phonecards mint.	\$150
127	1990 \$2.00 1st print Vineyard Phonecard mint with prefix no. 7.	\$25
128	1990 \$2.00 1st print Vineyard, 1990 \$5.00 Flinders Ranges and 1991 \$5.00 Ulluru Phonecards mint.	\$65
129	1990 \$2.00 Vineyard 2nd print Phonecard mint.	\$60
130	1990 \$2.00 Vineyard 2nd print Phonecard mint.	\$60
131	1990 \$2.00 Vineyard 2nd print Phonecard with prefix no. 40 mint.	\$60
132	1990 \$2.00 Vineyard 2nd print Phonecard with prefix no. 40 mint.	\$60
133	1990 \$2.00 Vineyard 2nd print Phonecard with prefix no. 40 mint.	\$60
134	1990 \$2.00 Vineyard 2nd print Phonecard with prefix no. 40 mint (5).	\$275
135	1990 \$2.00 River Murray Phonecard with prefix number 9 mint.	\$35
136	1990 \$2.00 River Murray Phonecard with scarce prefix number 17 mint.	\$130
137	1990 \$5.00 Grand Prix Car 1st print Phonecard mint.	\$25
138	1990 \$5.00 Grand Prix Car 1st print Phonecard mint.	\$25
139	1990 \$5.00 Grand Prix Car 1st print Phonecard mint.	\$25
140	1990 \$5.00 Grand Prix Car 1st print Phonecard mint.	\$100
141	1990 \$5.00 Grand Prix Car Phonecard with prefix no. 10 mint.	\$30
142	1990 \$5.00 1st print Grand Prix Car and 1990 \$5.00 Flinders Ranges Phonecards mint.	\$50
143	1990 \$5.00 Grand Prix Car Phonecard with prefix number 19 mint.	\$40
144	1990 \$5.00 1st print Grand Prix Car, \$5.00 Flinders Ranges and \$10.00 Kangaroo Island Phonecards mint.	\$90
145	1990 \$5.00 1st print Grand Prix, 1990 \$5.00 Flinders Ranges, 1991 \$5.00 Hobart, 1991 \$2.00 Blood, 1992 \$5.00 2nd print Willy, 1992 \$5.00 1st print Swimming and 1992 \$5.00 2nd print Answering Machine Phonecards mint.	\$130
146	1990 \$5.00 Flinders Ranges Phonecard mint.	\$25
147	1990 \$5.00 Flinders Ranges Phonecard mint.	\$25
148	1990 \$5.00 Flinders Ranges Phonecard mint.	\$25
149	1990 \$5.00 Flinders Ranges Phonecard mint (5).	\$100

150	1990 \$5.00 Flinders Ranges Phonecard mint with prefix no. 12.	\$25
151	1990 \$5.00 Flinders Ranges Phonecard mint with prefix no. 13.	\$25
152	1990 \$10.00 Kangaroo Island Phonecard mint.	\$50
153	1990 South Australian 1st print Phonecard set excluding \$20.00 Adelaide mint.	\$140
154	1990 South Australian Phonecard set mint. \$20.00 value is 2nd print.	\$325
155	South Australia / Queensland Phonecard Display Board containing 3 cardboard South Australian cards and the Queensland set of 3.	\$20
156	South Australia / Queensland Phonecard Display Board containing 3 cardboard South Australian cards and the Queensland set of 3.	\$20
157	1990 \$2.00 Generic 5th, 6th, 7th and 8th print Phonecards mint. (5 of each). Retail \$175.00.	\$50
158	1990 \$2.00 5th print (12), 7th print (16) and 8th print (15) Generic Phonecards mint. Retail \$276.00.	\$90
159	1990 \$2.00 Generic Phonecard complete set of 8 printings mint. 4th Print card has small scratch.	\$50
160	1990 \$2.00 Generic Phonecard complete set of 8 printings with slight marks on 1st print card, 1992 \$5.00 Answering Machine Phonecard set of 3 printings and 1993 Endangered species Phonecard set mint. \$10.00 Numbat has prefix no. 241.	\$110
161	1990 \$10.00 Orange and Fawn Generic Phonecard mint.	\$125
162	1990 \$10.00 Orange and Fawn Generic Phonecard mint.	\$125
163	1990 \$10.00 Orange and Fawn Generic Phonecard mint. Small white printing flaw above Tel.	\$125
164	1990 \$20.00 Black and Orange Generic Phonecard mint.	\$45
165	1990 \$20.00 Black and Orange Generic Phonecard mint.	\$45
166	1990 \$20.00 Black and Orange Generic Phonecard mint with slightest marks. (4).	\$110
167	1990 \$50.00 Orange and Black Generic Phonecard mint.	\$50
168	1990 \$50.00 Orange and Black Generic Phonecard mint.	\$50
169	1990 \$50.00 Orange and Black Generic Phonecard mint.	\$50
170	1990 \$30.00 Orange and Black Generic Phonecard mint.	\$50
171	1992 \$50.00 Orange and Black Generic Phonecard mint with slightest scratch.	\$45
172	1990 \$50.00 Orange and Black Generic Phonecards mint. (5).	\$250
173	1991 \$2.00 Perth Skyline and \$5.00 Kari Forest Phonecards mint. (5 of each).	\$110
174	1991 \$2.00 Perth Skyline and \$5.00 Kari Forest Phonecards mint. (5 of each).	\$110
175	1991 \$2.00 Perth Skyline (1), \$5.00 Kari Forest (2), \$5.00 Crocodile (2) and \$2.00 Cradle Mountain (2) Phonecards mint.	\$65
176	1991 \$2.00 Cradle Mountain Phonecard mint (5).	\$90
177	1991 \$2.00 Cradle Mountain Phonecard mint (5).	\$90
178	1991 \$2.00 Cradle Mountain Phonecard mint (10).	\$175
179	1991 \$5.00 Geneva Phonecard mint.	\$125
180	1991 \$5.00 Geneva Phonecard mint.	\$125
181	1991 \$5.00 Geneva Phonecard mint.	\$125
182	1991 \$5.00 Geneva Phonecard mint (5).	\$600
183	1991 Red Cross Phonecard set mint. \$10.00 and \$20.00 Cards are 2nd print.	\$120
184	1991 \$2.00 Blood, 1992 \$5.00 1st, 2nd and 3rd print Answering Machine, 1993 \$5.00 Wombat, \$10.00 Numbat (prefix 241) and \$5.00 and \$10.00 Original Logo Tourist Phonecards mint.	\$75
185	1992 \$5.00 Willy Specimen Phonecard forgery. Facsimile typed on reverse to prevent further circulation.	\$20
186	1992 \$5.00 3rd print Answering Machine and \$10.00 4th print Volume Phonecards mint.	\$20
187	1992 \$5.00 Answering Machine set of 3 different printings mint.	\$30
188	1992 \$5.00 Answering Machine set of 3 different printings mint.	\$30
189	1992 \$5.00 Answering Machine set of 3 different printings mint.	\$30
190	1992 \$5.00 Answering Machine and \$5.00 Hit a Snag Phonecards mint, both with prefix nos. 198.	\$30
191	1992 \$5.00 Hit a Snag Phonecard with prefix no. 198 mint.	\$15
192	1993 \$50.00 Koala Original Logo Phonecard mint.	\$70
193	1993 Tourist Generic Original issue set of 4 Phonecards mint including \$50.00 Koala.	\$130
194	1993 Tourist Generic original issue set of 4 Phonecards mint including \$50.00 Koala.	\$130
195	1993 \$5.00 Sydney 2000 Olympic Bid Phonecard mint (10).	\$125
196	1993 \$50.00 Koala new logo Phonecard mint.	\$65
197	1993 Tourist Generic new logo set of 4 Phonecards mint including \$50.00 Koala.	\$125
198	1993 Tourist Generic new logo set of 4 Phonecards mint including \$50.00 Koala.	\$125

199	1994 \$2.00 Victorian Stamp Traders, \$2.00 Museum of Contemporary Art (2), \$10.00 Black Opal and \$4.00 Social Security in folder Phonecards mint.	\$45
200	1994 \$2.00 Nicotnell Series I phonecard mint in sealed packet.	\$80
201	1994 \$2.00 Nicotnell Series I phonecard mint in sealed packet.	\$80
202	1994 \$2.00 Nicotnell Series I phonecard mint in sealed packet.	\$80
203	1994 \$2.00 Museum of Contemporary Art, 1994 \$5.00 Corolla and 1994 \$5.00 Cockatoo Phonecards mint.	\$30
204	Large tube containing a range of Telecom Phonecard banners, stickers, posters and badges.	\$30
AUSTRALIAN SINGLE HOLE PHONECARDS		
205	1990 \$2.00 1st Print Vineyard single hole Phonecard with scarce prefix number 18.	\$35
206	1990 \$2.00 2nd print Vineyard single hole Phonecard with the first 6 digits of the serial number barely visible.	\$25
207	1990 \$2.00 2nd Print Vineyard single hole Phonecard with scarce prefix number 41111.	\$35
208	1990 \$2.00 2nd Print Vineyard single hole Phonecard with scarce prefix number 41121.	\$35
209	1990 \$2.00 2nd Print Vineyard single hole Phonecard with scarce prefix number 41121.	\$35
210	1990 \$5.00 2nd Print Grand Prix, 1991 \$2.00 Orange-utan, \$2.00 2nd print Health and Safety and 1992 \$5.00 Willy single hole Phonecards. (5 of each). Retail \$340.00.	\$70
211	1990 \$10.00 Kangaroo Island single hole Phonecards (5). Retail \$300.00.	\$125
212	1990 South Australian 1st print set and 1990 \$5.00 Grand Prix Wreath single hole Phonecards. Retail \$290.00.	\$85
213	1990 South Australian 1st print set and 1990 \$5.00 Grand Prix Wreath single hole Phonecards. Retail \$290.00.	\$85
214	1990 South Australian Phonecard set and 1990 \$5.00 Grand Prix Wreath single hole Phonecards. Retail \$290.00.	\$85
215	1990 South Australian Phonecard set and 1990 \$5.00 Grand Prix Wreath single hole Phonecards. \$2 Vineyard, \$5.00 Grand Prix and \$20.00 Adelaide are 2nd print. Retail \$265.00.	\$75
216	1990 South Australian Phonecard set and 1990 \$5.00 Grand Prix Wreath single hole Phonecards. \$2 Vineyard, \$5.00 Grand Prix and \$20.00 Adelaide are 2nd print. Retail \$265.00.	\$75
217	1990 South Australian set and 1990 \$5.00 Grand Prix Wreath single hole Phonecards. \$20.00 Adelaide card is 2nd print, all others are 1st print. Retail \$270.00.	\$75
218	1990 \$2.00 1st print Vineyard, \$2.00 River Murray, \$5.00 1st print Grand Prix, \$5.00 Flinders Ranges, \$10.00 Kangaroo Island, \$5.00 Grand Prix Wreath, \$5.00 1st print Melbourne, 1991 \$2.00 Orange-utan, \$10.00 Bungle Bungle, \$5.00 Uluru and \$5.00 Hobart single hole Phonecards. Retail \$377.00.	\$120
219	1990 \$2.00 1st print Vineyard, \$2.00 River Murray, \$5.00 1st print Grand Prix, \$5.00 Flinders Ranges, \$10.00 Kangaroo Island, \$5.00 Grand Prix Wreath, \$5.00 1st print Melbourne, 1991 \$2.00 Monkey, \$10.00 Bungle Bungle, \$5.00 Uluru and \$5.00 Hobart single hole Phonecards. Retail \$377.00.	\$120
220	1990 \$2.00 1st print Vineyard, \$2.00 River Murray, \$5.00 1st print Grand Prix, \$5.00 Flinders Ranges, \$10.00 Kangaroo Island, \$5.00 Grand Prix Wreath, \$5.00 1st print Melbourne, 1991 \$2.00 Monkey, \$10.00 Bungle Bungle, \$5.00 Uluru and \$5.00 Hobart single hole Phonecards. Retail \$377.00.	\$120
221	Selection of 16 different single hole Phonecards including 1990 South Australian set to \$10.00, 1990 \$5.00 Grand Prix Wreath, 1990 \$10.00 Grampians 1st print, 1991 \$10.00 Bungle Bungle, 1991 \$5.00 Uluru and more. Retail \$412.00.	\$115
222	Selection of 20 different single hole Phonecards including 1990 South Australian set to \$10.00, 1990 \$5.00 Grand Prix Wreath, 1990 \$10.00 Grampians 1st print, 1991 \$10.00 Bungle Bungle, 1991 \$5.00 Uluru, 1991 \$5.00 Hobart, 1991 \$20.00 2nd print Red Cross, 1992 \$2.00 2nd print Hockey, 1992 \$5.00 2nd print Willy and more. Retail \$497.00.	\$160
223	1991 \$5.00 Uluru single hole Phonecards (10). Retail \$550.00.	\$200
224	1992 \$50.00 Orange and Black single hole Generic Phonecard.	\$30
225	1992 \$50.00 Orange and Black single hole Generic Phonecard.	\$30
226	1992 \$50.00 Orange and Black single hole Generic Phonecard.	\$30
227	1992 \$50.00 Orange and Black single hole Generic Phonecard (5).	\$130

228	Selection of 75 mainly recent single hole Phonocards with some duplication. Face Value \$481.00.	\$110
229	1993 \$5.00 Sydney 2000 Olympic Bid single hole Phonocards (7).	\$35
230	Selection of 33 different single hole Phonocards from 1993 to 1995. Face Value \$244.00.	\$60
231	Selection of 23 different single hole Phonocards from 1993 to 1995. Face Value \$169.00.	\$40
232	Accumulation of 101 single hole Phonocards from 1993 to 1995 with some duplication. Face Value \$600.00.	\$125
233	Selection of 31 different mainly recent single hole Phonocards including values to \$20.00. Face Value \$236.00.	\$55
234	Selection of 28 different mainly recent single hole Phonocards including values to \$20.00. Face Value \$204.00.	\$50
235	Accumulation of 105 single hole Phonocards from 1992 to 1995 with some duplication. Face Value \$595.00.	\$125
236	Accumulation of 82 mainly recent single hole Phonocards with some duplication. Face Value \$500.00.	\$110

AUSTRALIAN MULTIPLE HOLE PHONECARDS

237	1989 \$1.50 Go Together Geelong multiple hole Phonocard.	\$40
238	1990 \$2.00 2nd Print Vineyard multiple hole Phonocard with scarce prefix number 41111.	\$15
239	1990 \$2.00 2nd Print Vineyard multiple hole Phonocard with scarce prefix number 41121.	\$15
240	1990 \$2.00 Vineyard prefix number 18 and \$2.00 River Murray prefix number 17 (2) multiple hole Phonocards with minor faults.	\$15
241	1990 \$5.00 1st Print Grand Prix Car, 1993 \$20.00 Microscopy, 1995 \$20.00 Invisible Heritage multiple hole and 1994 \$20.00 Christmas single hole Phonocards.	\$20
242	1990 South Australian 1st print multiple hole Phonocard set. Retail \$145.00.	\$40
243	Selection of 56 different multiple hole Phonocards. Noted 1990 South Australia set including both prints of \$2.00, \$5.00 and \$20.00 values, \$5.00 Grand Prix Wreath, \$5.00 1st, 2nd and 3rd print Generics, 1992 \$10.00 Generic, 1992 \$20.00 Generic 1990 Victoria set, 1991 \$10.00 Cheetchah, \$5.00 Uluru, \$5.00 Hobart, 1991 \$2.00 Red Cross set, 1992 \$5.00 Australia Day, 1992 Olympics set and more. Retail \$479.00.	\$140
244	1990 \$5.00 Grand Prix prefix 10, 1990 \$2.00 Generic prefixes 42, 44 and 71, 1990 \$10.00 Grampians prefix 31, 1991 \$2.00 Echidna prefix 59, 1992 \$2.00 Monkey prefix 61, 1992 \$5.00 Snag prefix 198, 1992 \$10.00 Volume prefixes 201 and 210, 1992 \$5.00 Christmas prefix 231, 1993 \$5.00 Wombat prefix 258, 1993 \$10.00 Kangaroo prefixes 270 and 335 and 1993 \$30.00 Great Barrier Reef prefixes 251, 256, 297, 301 and 337 multiple hole Phonocards.	\$40
245	1990 \$2.00 Generic multiple hole Phonocards with prefix numbers 42, 56, 71 and 72. (10 of each). Retail \$400.00.	\$40
246	1992 \$50.00 Orange and Black multiple hole Generic Phonocard.	\$20
247	1992 \$50.00 Orange and Black multiple hole Generic Phonocard.	\$20
248	1992 \$50.00 Orange and Black multiple hole Generic Phonocard (5).	\$90
249	1992 \$50.00 Orange and Black multiple hole Generic Phonocard (10).	\$175
250	1992 \$50.00 Orange and Black multiple hole Generic Phonocard with faintest scratching (3).	\$30
251	Selection of 53 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00 and a useful range of State issues. Face Value \$389.00.	\$90
252	Selection of 62 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00 and a useful range of State issues. Face Value \$459.00.	\$120
253	Selection of 83 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00 and a useful range of State issues. Face Value \$626.00. High retail value.	\$160
254	Selection of 48 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00. Face Value \$361.00.	\$65
255	Selection of 40 different multiple hole Phonocards from 1990 to 1995. Face Value \$296.00.	\$55
256	Selection of 43 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00. Face Value \$316.00.	\$60
257	Selection of 61 different used Phonocards including numerous State cards. Some faults. Retail \$583.00.	\$70
258	Selection of 56 different used Phonocards including numerous State cards. Some faults. Retail \$561.00.	\$70

259	Selection of 64 different used Phonocards including numerous State cards. Some faults. Retail \$643.00.	\$80
260	Selection of 52 different used Phonocards including numerous State cards. Some faults. Retail \$487.00.	\$60
261	1991 \$5.00 Geneva multiple hole Phonocard.	\$110
262	1991 \$5.00 Geneva multiple hole Phonocard.	\$110
263	1991 \$5.00 Geneva multiple hole Phonocards (5).	\$500
264	Selection of 38 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00. Face Value \$281.00.	\$50
265	Selection of 58 different multiple hole Phonocards from 1992 to 1995. Face Value \$461.00.	\$95
266	Accumulation of 137 used Phonocards from 1990 to 1995 with some duplication and some faults. Face Value \$857.00.	\$50
267	1993 \$5.00 Sydney 2000 Olympic Bid multiple hole Phonocards (10).	\$35
268	1993 \$5.00 Sydney 2000 Olympic Bid multiple hole Phonocards (30).	\$100
269	1993 Landscapes series I, Environment, 1994 Endangered Species series II, Life Saving, Christmas, and 1995 Invisible Heritage multiple hole Phonocard sets.	\$50
270	Selection of 148 multiple hole Phonocards, all with different prefix numbers. Face Value \$882.00.	\$160
271	1994 \$2.00 Rentlo multiple hole Phonocard in fine condition.	\$45
272	Accumulation of 203 used Phonocards from 1990 to 1995 with some duplication and some faults. Face Value \$1,322.00.	\$85
273	Selection of 184 multiple hole Phonocards, all with different prefix numbers. Face Value \$1,101.00.	\$200
274	Selection of 42 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00. Face Value \$311.00.	\$60
275	Accumulation of 413 mainly recent multiple hole Phonocards including numerous duplicates. Face Value \$2,204.00.	\$275
276	Accumulation of 313 used Phonocards with numerous duplicates and some faults. Face Value \$1,815.00.	\$110
277	Selection of 38 different multiple hole Phonocards. Face Value \$281.00.	\$50
278	Selection of 51 different multiple hole Phonocards from 1990 to 1995. Face Value \$391.00.	\$70
279	Selection of 47 different multiple hole Phonocards from 1990 to 1995 including values to \$20.00. Face Value \$351.00.	\$65
280	Accumulation of 182 mainly recent multiple hole Phonocards including numerous duplicates. Face Value \$946.00.	\$140
281	Accumulation of 243 multiple hole Phonocards from 1993 to 1995 including numerous duplicates. Face Value \$1,293.00.	\$190
282	Selection of 171 multiple hole Phonocards, all with different prefix numbers. Face Value \$1,007.00.	\$180
283	Accumulation of 239 used Phonocards from 1990 to 1995 with some faults and duplication. Face Value \$1,471.00.	\$100
284	Selection of 53 different multiple hole Phonocards from 1990 to 1995. Face Value \$401.00.	\$75
285	Accumulation of 220 mainly recent used Phonocards with some duplication and some faults. Face Value \$1,322.00.	\$85
286	Selection of 56 different mainly recent multiple hole Phonocards including values to \$20.00. Face Value \$446.00.	\$80
287	Phonocard resellers card plus folder with display sheet for South Australian Phonocard set.	\$15

FOREIGN PHONECARDS

Cambodia.

288	1992 \$50.00 1st Issue Tai Eptl single Hole Phonocard. Superb.	\$100
289	1992 \$100.00 1st Issue Tai Eptl multiple hole Phonocard. Scarce.	\$375
290	1993 \$20.00 Palace prefix 258 single hole Phonocards (10). Retail \$350.00.	\$125
291	1993 \$20.00 Palace prefix 185 and 258, 1993 \$50.00 Temple prefix 252, 1994 \$2.00 Earth Map prefix 289 and 1994 \$5.00 Satellite prefix 290 and 418 single hole Phonocards. Telstra cards using Australian prefix numbers.	\$125
292	1993 \$20.00 Palace prefix 185 and 258, 1993 \$50.00 Temple prefix 185, 252 and 253, 1994 \$2.00 Earth Map prefix 289 and 1994 \$5.00 Satellite prefix 290 and 418 single hole Phonocards. Telstra cards using Australian prefix numbers.	\$175

293	1993 \$20.00 Palace multiple hole Phonecard with prefix 258 (10). Retail \$250.00.	\$100
294	1993 \$20.00 Palace prefix 185 and 258, 1993 \$50.00 Temple prefix 252 and 253, 1994 \$2.00 Earth Map prefix 289 and 1994 \$5.00 Satellite prefix 290 and 418 multiple hole Phonecards. Telstra cards using Australian prefix numbers.	\$100
295	1993 \$20.00 Palace prefix 185 and 258, 1993 \$50.00 Temple prefix 252 and 253, 1994 \$2.00 Earth Map prefix 289 and 1994 \$5.00 Satellite prefix 290 and 418 multiple hole Phonecards. Telstra cards using Australian prefix numbers.	\$100
296	1993 \$20.00 Palace prefix 185 and 258, 1993 \$50.00 Temple prefix 185, 252 and 253, 1994 \$2.00 Earth Map prefix 289 and 1994 \$5.00 Satellite prefix 290 and 418 multiple hole Phonecards. Telstra cards using Australian prefix numbers.	\$125
297	1993 \$50.00 Temple single hole phonecard.	\$25
298	1993 \$50.00 Temple single hole phonecard.	\$25
299	1993 \$50.00 Temple single hole phonecard with slightest scratching.	\$20
300	1993 \$100.00 Idol multiple hole Phonecard in fine condition.	\$100
301	1993 \$20.00 Palace, \$50.00 Temple, \$100.00 Idol, 1994 Satellite set, \$2.00 Statue and \$5.00 Temple single hole Phonecards. \$100.00 Card is multiple hole card with some scratching.	\$100
302	1993 \$20.00 Palace, \$50.00 Temple, \$100.00 Idol, 1994 Satellite set, \$2.00 Statue and \$5.00 Temple single hole Phonecards. \$100.00 Card is multiple hole card with faintest scratching.	\$150
303	1994 \$2.00 Earth Map prefix 289 (2) and 1994 \$5.00 Satellite prefix 290 (2) single hole Phonecards. Each card has a different typestyle on reverse from early and late printings, the later printing being the same as the \$5.00 Satellite prefix 418, which is also included.	\$90
304	1994 \$2.00 Earth Map prefix 289 (2) multiple hole Phonecards. Each card has a different typestyle on reverse from early and late printings.	\$25
305	1994 \$2.00 Earth Map prefix 289 (2) multiple hole Phonecards. Each card has a different typestyle on reverse from early and late printings. (5 of each printing).	\$100
306	1994 \$2.00 Earth Map (Prefix 289) and 1994 \$5.00 Satellite (Prefix 290) single hole Phonecard set. Telstra cards using Australian prefix numbers.	\$30
307	1994 \$2.00 Earth Map (Prefix 289) and 1994 \$5.00 Satellite (Prefix 290) single hole Phonecard set. (5 of each).	\$125
308	1994 \$5.00 Satellite single hole Phonecards with slightest scratches. (5).	\$40
309	1994 \$5.00 Satellite single hole Phonecard with prefix number 418.	\$30
310	1994 \$5.00 Satellite single hole Phonecard (5) with prefix number 418.	\$125
311	1994 \$5.00 Satellite multiple hole Phonecard with prefix number 418.	\$25
312	1994 \$5.00 Satellite multiple hole Phonecard (5) with prefix number 418.	\$100
	<u>Japan.</u>	
313	Selection of 20 different used Phonecards.	\$25
314	Selection of 25 different used Phonecards.	\$35
315	Selection of 75 different used Phonecards.	\$110
316	Selection of 85 different used Phonecards.	\$120
317	Selection of 160 different used Phonecards.	\$200
318	Selection of 79 different used Train Cards used for payment of train fares. Attractive lot, similar in appearance to Phonecards.	\$60
	<u>Netherlands.</u>	
319	Selection of 7 4 unit Gratis Phonecards mint including 3 different types.	\$30
320	1992 Floriade Phonecard set of 4 mint in special pack.	\$35
321	Accumulation of 174 used Phonecards including few foreign, numerous duplicates and some faults.	\$50
	<u>New Zealand.</u>	
322	1994 Adcards Volume 5 International Phonecard pack containing 16 phonecards.	\$135
	<u>Norfolk Island.</u>	
323	1994 First Issue Phonecard pack.	\$35
324	1994 First Issue Phonecard pack.	\$35
325	1994 First Issue U.S.A. Edition Phonecard pack.	\$45
	<u>World.</u>	
326	Selection of 26 different used Phonecards from a range of countries.	\$35

END OF SALE - THANKYOU